

FedEx 2018 vs. UPS 2018

**Service: Ground**



**Packages 2-8**      **0.09%**

	102	103	104	105	106	107	108
<b>By Zone</b>	<b>0.11%</b>	<b>0.11%</b>	<b>0.11%</b>	<b>0.08%</b>	<b>0.08%</b>	<b>0.08%</b>	<b>0.08%</b>

	102	103	104	105	106	107	108
1	0.13%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
2	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
3	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
4	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
5	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
6	0.00%	0.20%	0.00%	0.00%	0.00%	0.00%	0.00%
7	0.00%	0.19%	0.00%	0.00%	0.00%	0.00%	0.00%
8	0.20%	0.19%	0.17%	0.00%	0.00%	0.00%	0.00%
9	0.00%	0.18%	0.17%	0.00%	0.00%	0.00%	0.00%
10	0.19%	0.18%	0.16%	0.00%	0.00%	0.00%	0.00%
11	0.19%	0.18%	0.16%	0.00%	0.00%	0.00%	0.00%
12	0.18%	0.17%	0.16%	0.00%	0.00%	0.00%	0.00%
13	0.18%	0.17%	0.24%	0.00%	0.00%	0.00%	0.00%
14	0.17%	0.16%	0.24%	0.00%	0.00%	0.00%	0.00%
15	0.17%	0.24%	0.23%	0.00%	0.00%	0.00%	0.00%
16	0.17%	0.24%	0.23%	0.00%	0.00%	0.00%	0.00%
17	0.17%	0.23%	0.23%	0.00%	0.00%	0.00%	0.00%
18	0.17%	0.23%	0.22%	0.00%	0.00%	0.00%	0.00%
19	0.16%	0.22%	0.22%	0.00%	0.00%	0.00%	0.00%
20	0.16%	0.22%	0.21%	0.00%	0.00%	0.00%	0.00%
21	0.24%	0.21%	0.20%	0.00%	0.00%	0.00%	0.00%
22	0.23%	0.21%	0.20%	0.00%	0.00%	0.00%	0.00%
23	0.23%	0.20%	0.19%	0.00%	0.00%	0.00%	0.00%
24	0.23%	0.19%	0.18%	0.00%	0.00%	0.00%	0.00%
25	0.22%	0.19%	0.18%	0.00%	0.00%	0.00%	0.00%
26	0.22%	0.19%	0.17%	0.00%	0.00%	0.00%	0.00%
27	0.21%	0.18%	0.17%	0.00%	0.00%	0.00%	0.00%
28	0.21%	0.18%	0.22%	0.00%	0.00%	0.00%	0.00%
29	0.20%	0.17%	0.21%	0.00%	0.00%	0.00%	0.00%
30	0.20%	0.23%	0.21%	0.22%	0.21%	0.21%	0.20%
31	0.20%	0.22%	0.21%	0.22%	0.21%	0.21%	0.20%
32	0.20%	0.22%	0.20%	0.21%	0.20%	0.20%	0.19%
33	0.20%	0.22%	0.20%	0.20%	0.20%	0.20%	0.19%
34	0.19%	0.21%	0.19%	0.20%	0.19%	0.19%	0.21%
35	0.19%	0.20%	0.18%	0.20%	0.19%	0.19%	0.20%
36	0.19%	0.20%	0.18%	0.19%	0.21%	0.21%	0.20%
37	0.18%	0.20%	0.18%	0.18%	0.21%	0.20%	0.19%
38	0.18%	0.20%	0.22%	0.22%	0.20%	0.20%	0.19%
39	0.18%	0.19%	0.21%	0.21%	0.20%	0.19%	0.21%
40	0.18%	0.19%	0.21%	0.21%	0.20%	0.19%	0.21%
41	0.17%	0.19%	0.21%	0.21%	0.19%	0.21%	0.20%
42	0.17%	0.18%	0.20%	0.20%	0.19%	0.20%	0.20%
43	0.23%	0.18%	0.20%	0.20%	0.21%	0.20%	0.19%
44	0.22%	0.22%	0.19%	0.19%	0.21%	0.20%	0.19%
45	0.22%	0.22%	0.19%	0.19%	0.20%	0.21%	0.21%
46	0.22%	0.22%	0.19%	0.19%	0.20%	0.21%	0.21%
47	0.22%	0.22%	0.18%	0.19%	0.20%	0.20%	0.20%
48	0.22%	0.22%	0.18%	0.21%	0.19%	0.20%	0.20%
49	0.22%	0.22%	0.18%	0.21%	0.19%	0.20%	0.20%
50	0.22%	0.22%	0.18%	0.21%	0.19%	0.20%	0.19%

FedEx 2018 vs. UPS 2018

**Service: Next Day A.M. Commercial**



	102	103	104	105	106	107	108
51	0.22%	0.22%	0.18%	0.21%	0.19%	0.20%	0.19%
52	0.22%	0.22%	0.22%	0.21%	0.19%	0.20%	0.19%
53	0.22%	0.22%	0.22%	0.21%	0.19%	0.20%	0.19%
54	0.22%	0.22%	0.22%	0.21%	0.19%	0.20%	0.19%
55	0.22%	0.22%	0.22%	0.21%	0.19%	0.20%	0.21%
56	0.22%	0.21%	0.22%	0.20%	0.19%	0.20%	0.20%
57	0.21%	0.21%	0.22%	0.20%	0.19%	0.20%	0.20%
58	0.21%	0.21%	0.21%	0.20%	0.19%	0.20%	0.20%
59	0.21%	0.21%	0.21%	0.20%	0.21%	0.20%	0.20%
60	0.21%	0.21%	0.21%	0.19%	0.21%	0.19%	0.20%
61	0.20%	0.20%	0.21%	0.19%	0.21%	0.19%	0.20%
62	0.20%	0.19%	0.20%	0.21%	0.20%	0.21%	0.19%
63	0.20%	0.19%	0.20%	0.21%	0.20%	0.21%	0.19%
64	0.19%	0.19%	0.20%	0.21%	0.20%	0.21%	0.21%
65	0.19%	0.18%	0.20%	0.21%	0.20%	0.21%	0.21%
66	0.19%	0.22%	0.20%	0.21%	0.20%	0.21%	0.21%
67	0.19%	0.22%	0.20%	0.21%	0.20%	0.21%	0.20%
68	0.18%	0.21%	0.19%	0.21%	0.19%	0.20%	0.20%
69	0.18%	0.21%	0.19%	0.20%	0.19%	0.20%	0.20%
70	0.18%	0.21%	0.22%	0.20%	0.19%	0.20%	0.20%
71	0.18%	0.21%	0.21%	0.20%	0.21%	0.20%	0.20%
72	0.22%	0.21%	0.21%	0.20%	0.21%	0.19%	0.20%
73	0.22%	0.21%	0.21%	0.20%	0.21%	0.19%	0.20%
74	0.21%	0.21%	0.21%	0.19%	0.20%	0.21%	0.20%
75	0.20%	0.20%	0.20%	0.19%	0.20%	0.21%	0.20%
76	0.19%	0.20%	0.20%	0.21%	0.20%	0.20%	0.20%
77	0.22%	0.19%	0.20%	0.21%	0.20%	0.20%	0.20%
78	0.22%	0.19%	0.19%	0.21%	0.19%	0.20%	0.20%
79	0.21%	0.21%	0.19%	0.20%	0.21%	0.19%	0.20%
80	0.20%	0.20%	0.21%	0.20%	0.21%	0.21%	0.19%
81	0.19%	0.20%	0.21%	0.20%	0.20%	0.20%	0.21%
82	0.19%	0.20%	0.20%	0.19%	0.20%	0.20%	0.21%
83	0.19%	0.19%	0.20%	0.19%	0.20%	0.20%	0.21%
84	0.21%	0.19%	0.20%	0.19%	0.20%	0.20%	0.21%
85	0.21%	0.21%	0.19%	0.21%	0.19%	0.19%	0.20%
86	0.20%	0.20%	0.21%	0.20%	0.19%	0.21%	0.20%
87	0.19%	0.20%	0.21%	0.20%	0.21%	0.21%	0.20%
88	0.21%	0.20%	0.20%	0.20%	0.20%	0.20%	0.19%
89	0.20%	0.19%	0.20%	0.20%	0.20%	0.20%	0.20%
90	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
91	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
92	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
93	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
94	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
95	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
96	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
97	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
98	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
99	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
100	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%

FedEx 2018 vs. UPS 2018

**Service: Next Day A.M. Commercial**



	102	103	104	105	106	107	108
101	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
102	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
103	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
104	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
105	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
106	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
107	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
108	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
109	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
110	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
111	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
112	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
113	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
114	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
115	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
116	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
117	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
118	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
119	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
120	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
121	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
122	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
123	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
124	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
125	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
126	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
127	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
128	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
129	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
130	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
131	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
132	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
133	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
134	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
135	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
136	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
137	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
138	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
139	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
140	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
141	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
142	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
143	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
144	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
145	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
146	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
147	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
148	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
149	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
150	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%

# FedEx 2018 vs. UPS 2018

## Service: Ground CWT



Tier 1	-0.78%
Tier 2	-0.73%
Tier 3	-0.79%
Tier 4	-0.75%
Tier 5	-0.75%
Tier 6	-0.77%

Tier	Weight	2	3	4	5	6	7	8
<b>01</b>	200 to 499lbs.	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
	500 to 999lbs.	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
	1000lbs. or more	-1.94%	-2.42%	-2.43%	-2.42%	-2.26%	-2.43%	-2.44%
<b>02</b>	200 to 499lbs.	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
	500 to 999lbs.	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
	1000lbs. or more	-1.94%	-1.94%	-2.42%	-2.16%	-2.43%	-2.10%	-2.43%
<b>03</b>	200 to 499lbs.	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
	500 to 999lbs.	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
	1000lbs. or more	-2.44%	-1.94%	-2.40%	-2.43%	-2.43%	-2.43%	-2.44%
<b>04</b>	200 to 499lbs.	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
	500 to 999lbs.	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
	1000lbs. or more	-1.95%	-2.12%	-2.18%	-2.42%	-2.26%	-2.43%	-2.34%
<b>05</b>	200 to 499lbs.	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
	500 to 999lbs.	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
	1000lbs. or more	-1.96%	-1.95%	-2.43%	-2.42%	-2.35%	-2.37%	-2.30%
<b>06</b>	200 to 499lbs.	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
	500 to 999lbs.	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
	1000lbs. or more	-2.42%	-1.96%	-2.43%	-2.37%	-2.44%	-2.15%	-2.42%

FedEx 2018 vs. UPS 2018

**Service: Next Day A.M. Commercial**



Average Difference	-0.78%
Letters 2-8	-0.64%
Packages 2-8	-0.78%

	102	103	104	105	106	107	108
By Zone	-0.85%	-1.00%	-0.64%	-0.59%	-0.75%	-0.68%	-0.94%

	102	103	104	105	106	107	108
Letter	-0.98%	-1.01%	-0.51%	-0.51%	-0.50%	-0.51%	-0.49%
1	-1.00%	-0.89%	-0.90%	-0.88%	-0.89%	-0.89%	-0.50%
2	-0.99%	-1.00%	-0.89%	-0.88%	-0.96%	-0.96%	-0.89%
3	-0.98%	-0.97%	-0.88%	-0.88%	-0.88%	-0.89%	-0.89%
4	-0.99%	-0.99%	-0.88%	-0.87%	-0.99%	-0.90%	-0.88%
5	-1.00%	-0.99%	-0.96%	-0.99%	-1.00%	-0.99%	-0.99%
6	-0.99%	-0.99%	-0.89%	-0.88%	-0.87%	-0.88%	-0.88%
7	-1.00%	-0.99%	-0.99%	-0.87%	-0.97%	-0.88%	-0.88%
8	-0.99%	-0.98%	-0.97%	-0.97%	-0.99%	-0.88%	-0.87%
9	-1.00%	-1.00%	-0.97%	-0.99%	-0.99%	-0.99%	-0.97%
10	-0.99%	-0.99%	-0.97%	-0.99%	-0.99%	-0.99%	-0.99%
11	-1.00%	-0.99%	-0.49%	1.02%	-0.50%	-0.99%	-1.00%
12	-1.00%	-0.99%	-0.50%	1.03%	-0.50%	-0.50%	-0.99%
13	-0.98%	-1.00%	-0.50%	-0.30%	-0.99%	-0.50%	-0.99%
14	-0.99%	-0.99%	-0.50%	-0.50%	-0.99%	-0.90%	-0.99%
15	-1.00%	-0.99%	-0.78%	-0.50%	-0.99%	-0.86%	-0.99%
16	-0.98%	-0.99%	-0.50%	-0.27%	-0.50%	-0.50%	-0.99%
17	-0.99%	-0.99%	-0.50%	-0.50%	-0.99%	-0.50%	-0.99%
18	-0.98%	-1.00%	-0.49%	-0.50%	-0.99%	-0.50%	-0.99%
19	-1.00%	-0.99%	-0.50%	-0.50%	-0.99%	-0.99%	-0.99%
20	-0.99%	-0.99%	-0.50%	-0.50%	-0.99%	-0.99%	-0.99%
21	-1.00%	-0.99%	-0.50%	-0.50%	-0.99%	-0.99%	-0.99%
22	-0.99%	-0.99%	-0.99%	-0.50%	-0.99%	-0.50%	-0.99%
23	-1.00%	-0.99%	-0.99%	-0.50%	-0.74%	-0.50%	-0.99%
24	-0.98%	-0.99%	-0.99%	-0.50%	-0.68%	-0.50%	-0.99%
25	-0.99%	-0.99%	-0.50%	-0.50%	-0.62%	-0.50%	-0.99%
26	-0.99%	-0.99%	-0.50%	-0.50%	-0.50%	-0.99%	-0.99%
27	-0.99%	-0.99%	-0.50%	-0.50%	-0.50%	-0.99%	-0.99%
28	-1.00%	-0.99%	-0.50%	-0.50%	-0.69%	-0.99%	-0.99%
29	-0.99%	-0.99%	-0.50%	-0.50%	-0.79%	-0.50%	-0.99%
30	-0.99%	-0.99%	-0.50%	-0.50%	-0.73%	-0.50%	-0.50%
31	-0.99%	-0.99%	-0.50%	-0.50%	-0.50%	-0.99%	-0.99%
32	-0.99%	-0.99%	-0.50%	-0.66%	-0.69%	-0.99%	-0.50%
33	-0.99%	-0.99%	-0.50%	0.57%	-0.99%	-0.50%	-0.67%
34	-0.99%	-0.99%	-0.50%	-0.50%	-0.99%	-0.50%	-0.99%
35	-0.98%	-0.99%	-0.50%	-0.50%	-0.99%	-0.50%	-0.99%
36	-0.99%	-0.99%	-0.50%	-0.50%	-0.58%	-0.59%	-0.99%
37	-0.98%	-0.99%	-0.50%	-0.50%	-0.50%	-0.50%	-0.99%
38	-0.99%	-0.99%	-0.50%	-0.50%	-0.99%	-0.50%	-0.99%
39	-1.00%	-0.99%	-0.50%	-0.50%	-0.99%	-0.65%	-0.99%
40	-0.99%	-0.99%	-0.50%	-0.50%	-0.99%	-0.80%	-0.99%
41	-0.61%	-0.99%	-0.50%	-0.99%	-0.99%	-0.99%	-0.99%
42	-0.62%	-0.99%	-0.50%	-0.99%	-0.99%	-0.99%	-0.50%
43	-0.61%	-0.99%	-0.50%	-0.99%	-0.99%	-0.50%	-0.55%
44	-0.62%	-0.99%	-0.50%	-0.50%	-0.99%	-0.50%	-0.59%
45	-0.99%	-0.99%	-0.50%	-0.99%	-0.99%	-0.99%	-0.55%
46	-0.62%	-0.99%	-0.50%	-0.50%	-0.57%	-0.99%	-0.50%
47	-0.62%	-0.99%	-0.50%	-0.50%	-0.57%	-0.99%	-0.64%
48	-0.63%	-0.99%	-0.50%	-0.50%	-0.59%	-0.50%	-0.72%
49	-0.63%	-0.99%	-0.50%	-0.50%	-0.66%	-0.50%	-0.70%
50	-0.62%	-0.99%	-0.50%	-0.50%	-0.88%	-0.50%	-0.89%

FedEx 2018 vs. UPS 2018

**Service: Next Day A.M. Commercial**



	102	103	104	105	106	107	108
51	-0.62%	-0.99%	-0.99%	-0.99%	-0.99%	-0.99%	-0.99%
52	-0.62%	-0.99%	-0.50%	-0.50%	-0.99%	-0.99%	-0.99%
53	-0.62%	-0.99%	-0.50%	-0.50%	-0.99%	-0.04%	-0.99%
54	-0.62%	-0.99%	-0.50%	-0.50%	-0.99%	0.29%	-0.99%
55	-0.62%	-0.99%	-0.50%	-0.50%	-0.99%	-0.99%	-0.99%
56	-0.62%	-0.99%	-0.50%	-0.99%	-0.99%	-0.99%	-0.99%
57	-0.62%	-0.99%	-0.50%	-0.99%	-0.99%	-0.99%	-0.99%
58	-0.61%	-0.99%	-0.50%	-0.50%	-0.99%	-0.99%	-0.99%
59	-0.61%	-0.99%	-0.50%	-0.50%	-0.89%	-0.99%	-0.99%
60	-0.62%	-0.99%	-0.50%	-0.50%	-0.87%	-0.99%	-0.99%
61	-0.62%	-0.99%	-0.50%	-0.99%	-0.56%	-0.99%	-0.99%
62	-0.62%	-0.99%	-0.50%	-0.99%	-0.99%	-0.99%	-0.99%
63	-0.61%	-0.99%	-0.50%	-0.99%	-0.99%	-0.99%	-0.99%
64	-0.63%	-0.99%	-0.50%	-0.76%	-0.99%	-0.99%	-0.99%
65	-0.62%	-0.99%	-0.99%	-0.99%	-0.99%	-0.99%	-0.99%
66	-0.63%	-0.99%	-0.50%	-0.99%	-0.94%	-0.99%	-0.99%
67	-0.62%	-0.99%	-0.99%	-0.99%	-0.99%	-0.50%	-0.77%
68	-0.62%	-0.99%	-0.99%	-0.50%	-0.99%	-0.99%	-0.99%
69	-0.62%	-0.99%	-0.99%	-0.50%	-0.99%	-0.99%	-0.99%
70	-0.62%	-0.99%	-0.99%	-0.50%	-0.99%	-0.99%	-0.99%
71	-0.62%	-0.99%	-0.99%	-0.50%	-0.99%	-0.99%	-0.99%
72	-0.62%	-0.99%	-0.50%	-0.50%	-0.99%	-0.99%	-0.99%
73	-0.62%	-0.99%	-0.50%	-0.50%	-0.99%	-0.99%	-0.99%
74	-0.62%	-0.99%	-0.50%	-0.50%	-0.99%	-0.50%	-0.99%
75	-0.62%	-0.99%	-0.99%	-0.50%	-0.99%	-0.50%	-0.99%
76	-0.62%	-0.99%	-0.61%	-0.50%	-0.99%	-0.50%	-0.99%
77	-0.62%	-0.99%	-0.99%	-0.50%	-0.99%	-0.99%	-0.99%
78	-0.62%	-0.99%	-0.99%	-0.99%	-0.99%	-0.99%	-0.99%
79	-0.62%	-0.99%	-0.99%	-0.99%	-0.99%	-0.50%	-0.50%
80	-0.62%	-0.99%	-0.99%	-0.99%	-0.99%	-0.50%	-0.50%
81	-0.62%	-0.99%	-0.99%	-0.50%	-0.52%	-0.50%	-0.99%
82	-0.62%	-0.99%	-0.99%	-0.50%	-0.61%	-0.50%	-0.99%
83	-0.63%	-0.99%	-0.99%	-0.50%	-0.62%	-0.50%	-0.99%
84	-0.63%	-0.99%	-0.99%	-0.50%	-0.69%	-0.50%	-0.99%
85	-0.63%	-0.99%	-0.99%	-0.50%	-0.99%	-0.99%	-0.99%
86	-0.62%	-0.97%	-0.99%	-0.50%	-0.99%	-0.50%	-0.99%
87	-0.62%	-0.99%	-0.99%	-0.99%	-0.99%	-0.99%	-0.99%
88	-0.62%	-0.99%	-0.99%	-0.99%	-0.99%	-0.99%	-0.99%
89	-0.62%	-0.99%	-0.99%	-0.99%	-0.99%	-0.99%	-0.99%
90	-0.63%	-0.99%	-0.99%	-0.99%	-0.99%	-0.50%	-0.99%
91	-0.62%	-0.99%	-0.99%	-0.99%	-0.99%	-0.50%	-0.99%
92	-0.62%	-0.99%	-0.99%	-0.99%	-0.99%	-0.50%	-0.99%
93	-0.62%	-0.99%	-0.99%	-0.99%	-0.99%	-0.99%	-0.99%
94	-0.63%	-0.99%	-0.99%	-0.99%	-0.99%	-0.99%	-0.99%
95	-0.62%	-0.99%	-0.99%	-0.99%	-0.99%	-0.99%	-0.99%
96	-0.62%	-0.99%	-0.99%	-0.99%	-0.99%	-0.99%	-0.99%
97	-0.63%	-0.99%	-0.99%	-0.99%	-0.99%	-0.99%	-0.99%
98	-0.62%	-0.99%	-0.99%	-0.99%	-0.99%	-0.99%	-0.99%
99	-0.62%	-0.99%	-0.99%	-0.99%	-0.99%	-0.50%	-0.99%
100	-0.99%	-1.03%	-0.50%	-0.50%	-0.50%	-0.50%	-0.99%

FedEx 2018 vs. UPS 2018

**Service: Next Day A.M. Commercial**



	102	103	104	105	106	107	108
101	-0.99%	-1.03%	-0.50%	-0.50%	-0.50%	-0.50%	-0.99%
102	-0.99%	-1.03%	-0.50%	-0.50%	-0.50%	-0.50%	-0.99%
103	-0.99%	-1.03%	-0.50%	-0.50%	-0.50%	-0.50%	-0.99%
104	-0.99%	-1.03%	-0.50%	-0.50%	-0.50%	-0.50%	-0.99%
105	-0.99%	-1.03%	-0.50%	-0.50%	-0.50%	-0.50%	-0.99%
106	-0.99%	-1.03%	-0.50%	-0.50%	-0.50%	-0.50%	-0.99%
107	-0.99%	-1.03%	-0.50%	-0.50%	-0.50%	-0.50%	-0.99%
108	-0.99%	-1.03%	-0.50%	-0.50%	-0.50%	-0.50%	-0.99%
109	-0.99%	-1.03%	-0.50%	-0.50%	-0.50%	-0.50%	-0.99%
110	-0.99%	-1.03%	-0.50%	-0.50%	-0.50%	-0.50%	-0.99%
111	-0.99%	-1.03%	-0.50%	-0.50%	-0.50%	-0.50%	-0.99%
112	-0.99%	-1.03%	-0.50%	-0.50%	-0.50%	-0.50%	-0.99%
113	-0.99%	-1.03%	-0.50%	-0.50%	-0.50%	-0.50%	-0.99%
114	-0.99%	-1.03%	-0.50%	-0.50%	-0.50%	-0.50%	-0.99%
115	-0.99%	-1.03%	-0.50%	-0.50%	-0.50%	-0.50%	-0.99%
116	-0.99%	-1.03%	-0.50%	-0.50%	-0.50%	-0.50%	-0.99%
117	-0.99%	-1.03%	-0.50%	-0.50%	-0.50%	-0.50%	-0.99%
118	-0.99%	-1.03%	-0.50%	-0.50%	-0.50%	-0.50%	-0.99%
119	-0.99%	-1.03%	-0.50%	-0.50%	-0.50%	-0.50%	-0.99%
120	-0.99%	-1.03%	-0.50%	-0.50%	-0.50%	-0.50%	-0.99%
121	-0.99%	-1.03%	-0.50%	-0.50%	-0.50%	-0.50%	-0.99%
122	-0.99%	-1.03%	-0.50%	-0.50%	-0.50%	-0.50%	-0.99%
123	-0.99%	-1.03%	-0.50%	-0.50%	-0.50%	-0.50%	-0.99%
124	-0.99%	-1.03%	-0.50%	-0.50%	-0.50%	-0.50%	-0.99%
125	-0.99%	-1.03%	-0.50%	-0.50%	-0.50%	-0.50%	-0.99%
126	-0.99%	-1.03%	-0.50%	-0.50%	-0.50%	-0.50%	-0.99%
127	-0.99%	-1.03%	-0.50%	-0.50%	-0.50%	-0.50%	-0.99%
128	-0.99%	-1.03%	-0.50%	-0.50%	-0.50%	-0.50%	-0.99%
129	-0.99%	-1.03%	-0.50%	-0.50%	-0.50%	-0.50%	-0.99%
130	-0.99%	-1.03%	-0.50%	-0.50%	-0.50%	-0.50%	-0.99%
131	-0.99%	-1.03%	-0.50%	-0.50%	-0.50%	-0.50%	-0.99%
132	-0.99%	-1.03%	-0.50%	-0.50%	-0.50%	-0.50%	-0.99%
133	-0.99%	-1.03%	-0.50%	-0.50%	-0.50%	-0.50%	-0.99%
134	-0.99%	-1.03%	-0.50%	-0.50%	-0.50%	-0.50%	-0.99%
135	-0.99%	-1.03%	-0.50%	-0.50%	-0.50%	-0.50%	-0.99%
136	-0.99%	-1.03%	-0.50%	-0.50%	-0.50%	-0.50%	-0.99%
137	-0.99%	-1.03%	-0.50%	-0.50%	-0.50%	-0.50%	-0.99%
138	-0.99%	-1.03%	-0.50%	-0.50%	-0.50%	-0.50%	-0.99%
139	-0.99%	-1.03%	-0.50%	-0.50%	-0.50%	-0.50%	-0.99%
140	-0.99%	-1.03%	-0.50%	-0.50%	-0.50%	-0.50%	-0.99%
141	-0.99%	-1.03%	-0.50%	-0.50%	-0.50%	-0.50%	-0.99%
142	-0.99%	-1.03%	-0.50%	-0.50%	-0.50%	-0.50%	-0.99%
143	-0.99%	-1.03%	-0.50%	-0.50%	-0.50%	-0.50%	-0.99%
144	-0.99%	-1.03%	-0.50%	-0.50%	-0.50%	-0.50%	-0.99%
145	-0.99%	-1.03%	-0.50%	-0.50%	-0.50%	-0.50%	-0.99%
146	-0.99%	-1.03%	-0.50%	-0.50%	-0.50%	-0.50%	-0.99%
147	-0.99%	-1.03%	-0.50%	-0.50%	-0.50%	-0.50%	-0.99%
148	-0.99%	-1.03%	-0.50%	-0.50%	-0.50%	-0.50%	-0.99%
149	-0.99%	-1.03%	-0.50%	-0.50%	-0.50%	-0.50%	-0.99%
150	-0.99%	-1.03%	-0.50%	-0.50%	-0.50%	-0.50%	-0.99%

FedEx 2018 vs. UPS 2018

**Service: Next Day P.M. Commercial**



Average Difference	-0.80%
Letters 2-8	-0.84%
Packages 2-8	-0.80%

	132	133	134	135	136	137	138
By Zone	-0.49%	-0.48%	-0.95%	-0.69%	-1.20%	-1.07%	-0.76%

	132	133	134	135	136	137	138
Letter	-0.48%	-0.48%	-1.00%	-0.99%	-0.98%	-0.99%	-0.99%
1	-0.46%	-0.48%	-1.00%	-0.99%	-0.99%	-0.99%	-0.99%
2	-0.47%	-0.48%	-0.99%	-0.99%	-1.00%	-0.99%	-0.98%
3	-0.47%	-0.48%	-0.99%	-0.99%	-1.96%	-0.99%	-0.99%
4	-0.47%	-0.48%	-0.99%	-0.99%	-0.99%	-1.00%	-1.00%
5	-0.49%	-0.47%	-0.99%	-1.00%	-0.98%	-0.99%	-0.99%
6	-0.46%	-0.48%	-0.99%	-0.99%	-0.99%	-0.99%	-0.99%
7	-0.48%	-0.48%	-1.00%	-0.99%	-0.99%	-0.99%	-0.99%
8	-0.48%	-0.48%	-0.99%	-0.99%	-0.99%	-0.99%	-0.99%
9	-0.49%	-0.48%	-0.99%	-0.99%	-0.99%	-0.99%	-0.99%
10	-0.49%	-0.48%	-0.99%	-0.99%	-0.99%	-0.99%	-0.97%
11	-0.48%	-0.48%	-0.56%	-0.36%	-0.99%	-0.99%	-0.93%
12	-0.49%	-0.47%	-0.55%	-0.37%	-0.99%	-0.99%	-0.94%
13	-0.48%	-0.48%	-0.55%	-0.36%	-0.99%	-0.99%	-0.93%
14	-0.49%	-0.48%	-0.55%	-0.37%	-0.99%	-0.99%	-0.93%
15	-0.47%	-0.48%	-0.57%	-0.37%	-0.99%	-0.99%	-0.93%
16	-0.48%	-0.47%	-0.56%	-0.37%	-0.99%	-0.99%	-0.93%
17	-0.48%	-0.48%	-0.56%	-0.37%	-0.99%	-0.99%	-0.94%
18	-0.48%	-0.48%	-0.56%	-0.37%	-0.99%	-0.99%	-0.94%
19	-0.47%	-0.47%	-0.55%	-0.37%	-0.99%	-0.99%	-0.93%
20	-0.48%	-0.47%	-0.49%	-0.36%	-0.99%	-0.99%	-0.96%
21	-0.48%	-0.48%	-0.48%	-0.40%	-0.99%	-0.99%	-0.93%
22	-0.48%	-0.48%	-0.99%	-0.36%	-0.99%	-0.99%	-0.93%
23	-0.48%	-0.48%	-0.99%	-0.37%	-0.99%	-0.99%	-0.99%
24	-0.48%	-0.47%	-0.99%	-0.37%	-0.99%	-0.99%	-0.99%
25	-0.47%	-0.47%	-0.99%	-0.37%	-0.99%	-0.99%	-0.95%
26	-0.48%	-0.47%	-0.55%	-0.36%	-0.99%	-0.99%	-0.93%
27	-0.48%	-0.48%	-0.56%	-0.36%	-0.99%	-0.99%	-0.93%
28	-0.48%	-0.48%	-0.56%	-0.37%	-0.99%	-0.99%	-0.93%
29	-0.47%	-0.48%	-0.56%	-0.36%	-0.99%	-0.99%	-0.93%
30	-0.48%	-0.48%	-0.56%	-0.37%	-0.99%	-0.99%	-0.99%
31	-0.47%	-0.48%	-0.55%	-0.36%	-0.99%	-0.99%	-0.93%
32	-0.48%	-0.47%	-0.55%	-0.36%	-0.99%	-0.99%	-0.93%
33	-0.48%	-0.47%	-0.55%	-0.36%	-0.99%	-0.99%	-0.93%
34	-0.47%	-0.47%	-0.56%	-0.36%	-0.99%	-0.99%	-0.93%
35	-0.47%	-0.47%	-0.56%	-0.36%	-0.99%	-0.99%	-0.99%
36	-0.48%	-0.47%	-0.55%	-0.36%	-0.99%	-0.99%	-0.93%
37	-0.48%	-0.48%	-0.55%	-0.36%	-0.99%	-0.99%	-0.93%
38	-0.47%	-0.48%	-0.55%	-0.36%	-0.99%	-0.99%	-0.93%
39	-0.47%	-0.47%	-0.56%	-0.36%	-0.99%	-0.99%	-0.93%
40	-0.48%	-0.48%	-0.56%	-0.37%	-0.99%	-0.99%	-0.93%
41	-0.48%	-0.47%	-0.57%	-0.36%	-0.99%	-0.99%	-0.93%
42	-0.47%	-0.48%	-0.99%	-0.99%	-0.99%	-0.99%	-0.93%
43	-0.48%	-0.48%	-0.56%	-0.36%	-0.99%	-0.99%	-0.93%
44	-0.48%	-0.48%	-0.55%	-0.36%	-0.99%	-0.99%	-0.93%
45	-0.48%	-0.48%	-0.99%	-0.37%	-0.99%	-0.99%	-0.93%
46	-0.48%	-0.48%	-0.99%	-0.36%	-0.99%	-0.99%	-0.93%
47	-0.48%	-0.48%	-0.99%	-0.36%	-0.99%	-0.99%	-0.93%
48	-0.48%	-0.47%	-0.99%	-0.94%	-0.99%	-0.99%	-0.99%
49	-0.48%	-0.48%	-0.99%	-0.99%	-0.99%	-0.99%	-0.99%
50	-0.47%	-0.48%	-0.99%	-0.98%	-0.99%	-0.99%	-0.99%



FedEx 2018 vs. UPS 2018

**Service: Next Day P.M. Commercial**



	132	133	134	135	136	137	138
51	-0.48%	-0.48%	-1.96%	-0.44%	-1.96%	-0.99%	-1.96%
52	-0.48%	-0.48%	-0.55%	-0.36%	-0.99%	-0.99%	-0.93%
53	-0.48%	-0.47%	-0.55%	-0.36%	-0.99%	-0.99%	-0.93%
54	-0.48%	-0.48%	-0.55%	-0.36%	-0.99%	-0.99%	-0.93%
55	-0.48%	-0.48%	-0.99%	-0.99%	-0.99%	-0.99%	-0.99%
56	-0.48%	-0.48%	-0.62%	-0.36%	-0.99%	-0.99%	-0.99%
57	-0.48%	-0.48%	-0.55%	-0.36%	-0.99%	-0.99%	-0.93%
58	-0.48%	-0.48%	-0.55%	-0.36%	-0.99%	-0.99%	-0.99%
59	-0.48%	-0.48%	-0.55%	-0.36%	-0.99%	-0.99%	-1.96%
60	-0.48%	-0.48%	-0.55%	-0.99%	-0.99%	-0.99%	-1.96%
61	-0.48%	-0.48%	-0.99%	-0.36%	-0.99%	-0.99%	-0.93%
62	-1.94%	-0.48%	-0.99%	-0.36%	-1.53%	-0.99%	-0.93%
63	-0.48%	-0.48%	-0.57%	-0.99%	-1.96%	-0.99%	-0.99%
64	-0.47%	-0.48%	-0.99%	-0.36%	-0.99%	-0.99%	-0.93%
65	-0.48%	-0.48%	-1.96%	-0.48%	-0.99%	-0.99%	-0.93%
66	-0.47%	-0.48%	-0.56%	-0.37%	-0.99%	-0.99%	-0.93%
67	-0.48%	-0.48%	-1.01%	-0.36%	-1.65%	-0.99%	-0.93%
68	-0.48%	-0.48%	-1.96%	-0.36%	-1.96%	-0.99%	-0.99%
69	-0.48%	-0.48%	-1.96%	-0.36%	-1.96%	-0.99%	-0.99%
70	-0.48%	-0.48%	-1.96%	-0.36%	-1.96%	-0.99%	-0.99%
71	-0.48%	-0.48%	-1.96%	-0.99%	-1.96%	-1.96%	-0.93%
72	-0.48%	-0.48%	-0.99%	-0.36%	-1.62%	-0.99%	-0.93%
73	-0.48%	-0.48%	-0.99%	-0.99%	-1.96%	-0.99%	-0.93%
74	-0.48%	-0.48%	-0.99%	-0.99%	-1.96%	-0.99%	-0.99%
75	-0.48%	-0.48%	-1.02%	-0.99%	-1.96%	-0.99%	-1.96%
76	-0.47%	-0.48%	-0.99%	-0.53%	-1.96%	-0.99%	-0.99%
77	-0.48%	-0.48%	-1.64%	-0.36%	-1.96%	-1.96%	-0.99%
78	-0.48%	-0.48%	-1.96%	-1.96%	-1.96%	-1.96%	-1.96%
79	-0.48%	-0.48%	-1.96%	-1.96%	-1.96%	-0.99%	-0.99%
80	-0.48%	-0.48%	-1.96%	-1.96%	-1.96%	-0.99%	-0.99%
81	-0.48%	-0.48%	-1.69%	-0.99%	-0.99%	-0.99%	-0.94%
82	-0.48%	-0.48%	-1.44%	-0.99%	-0.99%	-0.99%	-0.93%
83	-0.47%	-0.48%	-1.46%	-0.99%	-0.99%	-0.99%	-0.97%
84	-0.48%	-0.48%	-1.58%	-0.99%	-0.99%	-0.99%	-0.93%
85	-0.48%	-0.48%	-1.96%	-0.99%	-1.96%	-1.21%	-0.99%
86	-0.48%	-0.48%	-1.96%	-0.99%	-1.96%	-0.99%	-0.99%
87	-0.48%	-0.48%	-1.96%	-1.77%	-1.96%	-1.96%	-1.96%
88	-0.48%	-0.48%	-1.96%	-1.95%	-1.96%	-1.96%	-1.96%
89	-0.48%	-0.48%	-1.96%	-1.96%	-2.68%	-1.96%	-1.96%
90	-0.48%	-0.48%	-1.96%	-1.96%	-1.96%	-0.99%	-1.86%
91	-0.48%	-0.48%	-1.96%	-1.96%	-1.96%	-0.99%	-1.86%
92	-0.48%	-0.48%	-1.96%	-1.96%	-1.96%	-0.99%	-1.86%
93	-0.48%	-0.48%	-1.96%	-1.96%	-1.96%	-1.96%	-1.86%
94	-0.48%	-0.48%	-1.96%	-1.96%	-1.96%	-1.96%	-1.86%
95	-0.48%	-0.48%	-1.96%	-1.96%	-1.96%	-1.96%	-1.86%
96	-0.48%	-0.48%	-1.96%	-1.96%	-1.96%	-1.96%	-1.86%
97	-0.48%	-0.48%	-1.96%	-1.96%	-1.96%	-2.05%	-1.86%
98	-0.48%	-0.48%	-1.96%	-1.96%	-1.96%	-1.96%	-1.85%
99	-0.48%	-0.48%	-1.96%	-1.96%	-1.96%	-0.99%	-1.81%
100	-0.48%	-0.48%	-0.70%	-0.47%	-0.99%	-0.99%	-0.05%

FedEx 2018 vs. UPS 2018

**Service: Next Day P.M. Commercial**



	132	133	134	135	136	137	138
101	-0.48%	-0.48%	-0.70%	-0.47%	-0.99%	-0.99%	-0.05%
102	-0.48%	-0.48%	-0.70%	-0.47%	-0.99%	-0.99%	-0.05%
103	-0.48%	-0.48%	-0.70%	-0.47%	-0.99%	-0.99%	-0.05%
104	-0.48%	-0.48%	-0.70%	-0.47%	-0.99%	-0.99%	-0.05%
105	-0.48%	-0.48%	-0.70%	-0.47%	-0.99%	-0.99%	-0.05%
106	-0.48%	-0.48%	-0.70%	-0.47%	-0.99%	-0.99%	-0.05%
107	-0.48%	-0.48%	-0.70%	-0.47%	-0.99%	-0.99%	-0.05%
108	-0.48%	-0.48%	-0.70%	-0.47%	-0.99%	-0.99%	-0.05%
109	-0.48%	-0.48%	-0.70%	-0.47%	-0.99%	-0.99%	-0.05%
110	-0.48%	-0.48%	-0.70%	-0.47%	-0.99%	-0.99%	-0.05%
111	-0.48%	-0.48%	-0.70%	-0.47%	-0.99%	-0.99%	-0.05%
112	-0.48%	-0.48%	-0.70%	-0.47%	-0.99%	-0.99%	-0.05%
113	-0.48%	-0.48%	-0.70%	-0.47%	-0.99%	-0.99%	-0.05%
114	-0.48%	-0.48%	-0.70%	-0.47%	-0.99%	-0.99%	-0.05%
115	-0.48%	-0.48%	-0.70%	-0.47%	-0.99%	-0.99%	-0.05%
116	-0.48%	-0.48%	-0.70%	-0.47%	-0.99%	-0.99%	-0.05%
117	-0.48%	-0.48%	-0.70%	-0.47%	-0.99%	-0.99%	-0.05%
118	-0.48%	-0.48%	-0.70%	-0.47%	-0.99%	-0.99%	-0.05%
119	-0.48%	-0.48%	-0.70%	-0.47%	-0.99%	-0.99%	-0.05%
120	-0.48%	-0.48%	-0.70%	-0.47%	-0.99%	-0.99%	-0.05%
121	-0.48%	-0.48%	-0.70%	-0.47%	-0.99%	-0.99%	-0.05%
122	-0.48%	-0.48%	-0.70%	-0.47%	-0.99%	-0.99%	-0.05%
123	-0.48%	-0.48%	-0.70%	-0.47%	-0.99%	-0.99%	-0.05%
124	-0.48%	-0.48%	-0.70%	-0.47%	-0.99%	-0.99%	-0.05%
125	-0.48%	-0.48%	-0.70%	-0.47%	-0.99%	-0.99%	-0.05%
126	-0.48%	-0.48%	-0.70%	-0.47%	-0.99%	-0.99%	-0.05%
127	-0.48%	-0.48%	-0.70%	-0.47%	-0.99%	-0.99%	-0.05%
128	-0.48%	-0.48%	-0.70%	-0.47%	-0.99%	-0.99%	-0.05%
129	-0.48%	-0.48%	-0.70%	-0.47%	-0.99%	-0.99%	-0.05%
130	-0.48%	-0.48%	-0.70%	-0.47%	-0.99%	-0.99%	-0.05%
131	-0.48%	-0.48%	-0.70%	-0.47%	-0.99%	-0.99%	-0.05%
132	-0.48%	-0.48%	-0.70%	-0.47%	-0.99%	-0.99%	-0.05%
133	-0.48%	-0.48%	-0.70%	-0.47%	-0.99%	-0.99%	-0.05%
134	-0.48%	-0.48%	-0.70%	-0.47%	-0.99%	-0.99%	-0.05%
135	-0.48%	-0.48%	-0.70%	-0.47%	-0.99%	-0.99%	-0.05%
136	-0.48%	-0.48%	-0.70%	-0.47%	-0.99%	-0.99%	-0.05%
137	-0.48%	-0.48%	-0.70%	-0.47%	-0.99%	-0.99%	-0.05%
138	-0.48%	-0.48%	-0.70%	-0.47%	-0.99%	-0.99%	-0.05%
139	-0.48%	-0.48%	-0.70%	-0.47%	-0.99%	-0.99%	-0.05%
140	-0.48%	-0.48%	-0.70%	-0.47%	-0.99%	-0.99%	-0.05%
141	-0.48%	-0.48%	-0.70%	-0.47%	-0.99%	-0.99%	-0.05%
142	-0.48%	-0.48%	-0.70%	-0.47%	-0.99%	-0.99%	-0.05%
143	-0.48%	-0.48%	-0.70%	-0.47%	-0.99%	-0.99%	-0.05%
144	-0.48%	-0.48%	-0.70%	-0.47%	-0.99%	-0.99%	-0.05%
145	-0.48%	-0.48%	-0.70%	-0.47%	-0.99%	-0.99%	-0.05%
146	-0.48%	-0.48%	-0.70%	-0.47%	-0.99%	-0.99%	-0.05%
147	-0.48%	-0.48%	-0.70%	-0.47%	-0.99%	-0.99%	-0.05%
148	-0.48%	-0.48%	-0.70%	-0.47%	-0.99%	-0.99%	-0.05%
149	-0.48%	-0.48%	-0.70%	-0.47%	-0.99%	-0.99%	-0.05%
150	-0.48%	-0.48%	-0.70%	-0.47%	-0.99%	-0.99%	-0.05%

FedEx 2018 vs. UPS 2018

**Service: Two Day Air Commercial**



Average Difference	0.05%
Letters 2-8	-1.49%
Packages 2-8	0.06%

	202	203	204	205	206	207	208
By Zone	-0.45%	-0.21%	-0.14%	0.41%	0.69%	0.03%	-0.04%

	202	203	204	205	206	207	208
Letter	-1.89%	-1.72%	-1.70%	-1.71%	-1.47%	-0.98%	-0.99%
1	-0.98%	-0.99%	-0.56%	0.61%	0.66%	0.13%	0.09%
2	-0.97%	-0.97%	-0.55%	0.38%	0.62%	0.00%	0.08%
3	-1.00%	-0.99%	-0.60%	0.41%	0.65%	0.00%	0.11%
4	-0.97%	-1.00%	-0.56%	0.65%	0.70%	0.00%	0.12%
5	-0.99%	-0.97%	-0.29%	0.66%	0.66%	0.15%	0.35%
6	-0.99%	-0.98%	-0.34%	0.66%	0.90%	0.13%	0.35%
7	-1.00%	-0.30%	-0.31%	0.89%	0.92%	0.16%	0.35%
8	-1.00%	-1.00%	-0.32%	0.90%	0.92%	0.16%	0.34%
9	-0.99%	-0.30%	-0.08%	0.92%	0.92%	0.16%	0.36%
10	-0.98%	-0.99%	-0.07%	0.91%	0.91%	0.17%	0.35%
11	-0.98%	-1.00%	-1.00%	-0.99%	-0.99%	-0.99%	-0.99%
12	-0.07%	-0.08%	-0.07%	0.92%	0.93%	0.17%	0.36%
13	-0.99%	-0.05%	-0.07%	0.89%	0.91%	0.41%	0.36%
14	-0.98%	-0.98%	-0.06%	0.92%	0.92%	0.17%	0.36%
15	-0.09%	-0.07%	-0.08%	0.91%	1.15%	0.41%	0.35%
16	-0.08%	-0.07%	-0.07%	0.92%	1.16%	0.41%	0.36%
17	-0.08%	-0.07%	-0.07%	0.93%	1.16%	0.40%	0.60%
18	-0.08%	-0.09%	-0.07%	0.92%	1.15%	0.40%	0.60%
19	-0.10%	-0.09%	-0.08%	0.92%	1.16%	0.41%	0.60%
20	-0.98%	-0.06%	-0.08%	0.92%	1.17%	0.41%	0.60%
21	-0.07%	-0.08%	-0.08%	0.93%	1.16%	0.41%	0.60%
22	-0.07%	-0.99%	0.40%	0.91%	1.15%	0.41%	0.60%
23	-0.07%	0.38%	0.38%	0.92%	1.16%	0.42%	0.61%
24	-0.26%	-0.07%	-0.07%	0.92%	1.16%	0.40%	0.60%
25	-0.99%	-0.07%	-0.07%	0.92%	1.17%	0.42%	0.60%
26	-0.98%	-0.07%	0.38%	0.92%	1.16%	0.41%	0.60%
27	-0.52%	-0.18%	0.37%	0.93%	1.16%	0.42%	0.60%
28	-0.98%	-0.99%	-0.06%	0.92%	1.17%	0.41%	0.60%
29	-0.99%	-0.99%	-0.06%	0.91%	1.16%	0.41%	-0.19%
30	-0.07%	-0.06%	-0.07%	1.16%	1.16%	0.41%	-0.99%
31	-0.07%	-0.99%	-0.06%	1.16%	1.16%	0.42%	0.60%
32	-0.99%	-0.07%	-0.07%	1.16%	1.16%	0.41%	-0.88%
33	-0.07%	-0.07%	0.06%	1.16%	1.16%	0.11%	-0.99%
34	-0.08%	-0.07%	-0.06%	1.16%	1.16%	0.41%	0.60%
35	-0.06%	-1.00%	-0.07%	0.00%	1.16%	0.41%	0.60%
36	-0.06%	-0.20%	-0.06%	1.16%	1.16%	0.42%	0.60%
37	-1.00%	-0.07%	-0.06%	0.00%	1.16%	0.41%	-0.99%
38	-0.08%	-0.06%	-0.06%	0.00%	1.16%	0.41%	-0.99%
39	-0.07%	-0.08%	-0.06%	0.00%	1.16%	-0.99%	0.60%
40	-0.99%	-0.07%	-0.07%	1.16%	1.16%	0.41%	0.60%
41	-0.07%	-0.06%	-0.07%	1.16%	1.16%	0.41%	0.60%
42	-0.07%	-0.07%	-0.07%	1.16%	1.16%	0.41%	0.60%
43	-0.07%	-0.07%	-0.06%	1.16%	0.00%	0.41%	0.60%
44	-0.07%	-0.94%	0.40%	1.16%	1.16%	0.41%	0.60%
45	-0.32%	-0.99%	0.40%	1.15%	1.16%	0.42%	0.60%
46	-0.99%	0.38%	0.40%	1.16%	1.16%	0.41%	0.60%
47	-0.99%	-0.13%	-0.07%	1.16%	1.16%	0.42%	0.30%
48	-0.98%	-0.07%	0.39%	1.16%	1.16%	0.41%	-0.93%
49	-0.99%	-0.99%	-0.07%	0.00%	1.16%	0.41%	-0.99%
50	-0.99%	0.38%	-0.07%	-0.32%	1.16%	0.40%	-0.99%

FedEx 2018 vs. UPS 2018

**Service: Two Day Air Commercial**



	202	203	204	205	206	207	208
51	0.00%	0.39%	-0.07%	-0.89%	1.17%	0.41%	0.46%
52	-0.51%	-0.07%	-0.07%	-0.99%	1.16%	0.41%	-0.22%
53	-0.99%	-0.07%	0.38%	-0.99%	1.16%	0.41%	-0.99%
54	-1.00%	-0.07%	-0.07%	0.92%	1.16%	0.35%	-0.99%
55	-0.99%	-0.07%	-0.07%	0.00%	0.00%	0.00%	-0.99%
56	0.00%	-0.06%	-0.07%	0.00%	0.00%	0.13%	-0.99%
57	-0.24%	-0.99%	-0.06%	0.00%	-0.99%	-0.31%	-0.99%
58	-0.99%	-0.99%	-0.06%	0.02%	-2.17%	-0.33%	-0.99%
59	-0.99%	-0.99%	-0.08%	0.04%	-3.73%	-0.99%	-0.99%
60	-0.99%	-0.99%	-0.99%	1.04%	-0.64%	-0.99%	-0.99%
61	-0.99%	-0.99%	-0.99%	1.13%	-0.11%	-0.99%	-0.99%
62	-0.99%	-0.99%	-0.99%	0.83%	0.00%	0.00%	-0.82%
63	-0.99%	0.00%	0.04%	0.90%	1.16%	-0.99%	-0.99%
64	0.00%	-0.32%	0.34%	0.92%	1.15%	-0.99%	0.60%
65	-0.99%	-0.05%	-0.07%	0.52%	1.16%	0.41%	0.60%
66	-0.99%	-0.50%	-0.82%	0.47%	1.16%	0.00%	0.60%
67	-0.99%	0.00%	-0.74%	0.39%	1.17%	-0.45%	0.60%
68	-0.99%	0.00%	-0.99%	-0.30%	1.17%	-0.49%	0.60%
69	-0.99%	-0.63%	-0.99%	-0.46%	1.16%	-0.43%	0.60%
70	-0.99%	0.32%	-0.32%	-0.99%	1.17%	0.30%	-0.99%
71	-0.99%	-0.69%	-0.10%	-0.99%	0.66%	0.41%	-0.99%
72	-0.99%	-0.60%	-0.74%	-2.64%	-0.99%	-0.34%	-0.99%
73	-0.99%	-0.50%	-0.07%	-4.18%	-0.99%	-0.46%	-0.99%
74	-0.99%	-0.41%	-0.14%	-4.28%	-0.99%	0.42%	-0.99%
75	-0.99%	-0.99%	-0.99%	-6.09%	-0.99%	0.36%	-0.99%
76	0.00%	-0.99%	-0.99%	-5.93%	-0.99%	-0.99%	-0.99%
77	-0.07%	-0.99%	-0.99%	-0.99%	-0.99%	-0.99%	-0.99%
78	-0.35%	-0.99%	-0.83%	-0.99%	-0.99%	-0.99%	-0.99%
79	-0.99%	-0.99%	-0.06%	-0.99%	-0.99%	-1.70%	-0.99%
80	-0.99%	-0.99%	-0.06%	-0.99%	-0.99%	-0.99%	-0.99%
81	-0.99%	-0.63%	-0.07%	-0.99%	-0.99%	0.32%	-0.99%
82	-0.99%	-0.99%	-0.72%	-0.99%	1.17%	0.41%	-0.99%
83	-0.99%	0.00%	-0.99%	-0.99%	1.16%	0.00%	-0.99%
84	0.00%	0.00%	-0.99%	-0.90%	0.00%	0.41%	-0.99%
85	-0.99%	0.00%	-0.33%	-0.12%	1.11%	0.41%	-0.99%
86	-0.99%	-0.72%	-0.13%	-0.24%	1.17%	0.42%	-0.99%
87	-0.99%	-0.99%	-0.23%	0.24%	1.16%	0.38%	-0.99%
88	-0.99%	-0.99%	-0.99%	0.78%	1.12%	0.28%	-0.99%
89	-0.99%	-0.72%	-0.99%	0.73%	-0.08%	-0.99%	-0.99%
90	-0.99%	-0.64%	-0.99%	0.93%	-0.99%	-0.99%	-0.99%
91	-0.99%	-0.67%	-0.99%	0.92%	-0.99%	0.41%	-0.99%
92	-0.99%	-0.83%	-0.99%	0.86%	-0.99%	-0.99%	-0.99%
93	-0.99%	-0.94%	-0.99%	0.79%	-0.99%	-0.99%	-0.99%
94	-0.02%	-0.99%	0.05%	0.72%	-0.99%	-0.99%	-0.99%
95	0.00%	-0.99%	0.39%	0.65%	1.16%	-0.99%	-0.99%
96	0.00%	-0.99%	-0.99%	0.00%	1.16%	-0.97%	-0.99%
97	0.00%	-0.99%	-0.99%	0.87%	1.17%	-0.75%	-0.71%
98	0.00%	-0.99%	-0.99%	0.93%	1.17%	0.41%	0.36%
99	0.00%	-0.99%	-0.99%	0.47%	1.17%	0.42%	0.60%
100	0.00%	0.44%	-0.01%	0.88%	1.03%	0.13%	0.41%

FedEx 2018 vs. UPS 2018

**Service: Two Day Air Commercial**



	202	203	204	205	206	207	208
101	0.00%	0.44%	-0.01%	0.88%	1.03%	0.13%	0.41%
102	0.00%	0.45%	-0.01%	0.88%	1.03%	0.13%	0.41%
103	0.00%	0.44%	-0.01%	0.88%	1.04%	0.13%	0.41%
104	0.00%	0.45%	-0.01%	0.88%	1.03%	0.13%	0.41%
105	0.00%	0.45%	-0.01%	0.87%	1.04%	0.13%	0.41%
106	0.00%	0.44%	-0.01%	0.88%	1.03%	0.13%	0.41%
107	0.00%	0.45%	-0.01%	0.88%	1.03%	0.13%	0.41%
108	0.00%	0.45%	0.23%	0.88%	1.04%	0.13%	0.41%
109	0.00%	0.45%	0.23%	0.87%	1.03%	0.13%	0.41%
110	0.00%	0.44%	0.23%	0.88%	1.03%	0.13%	0.41%
111	0.00%	0.44%	0.22%	0.88%	1.03%	0.13%	0.41%
112	0.00%	0.45%	0.23%	0.87%	1.04%	0.13%	0.41%
113	0.00%	0.44%	0.22%	0.87%	1.03%	0.13%	0.41%
114	0.00%	0.44%	0.23%	0.88%	1.04%	0.13%	0.41%
115	0.00%	0.44%	0.23%	0.87%	1.03%	0.13%	0.41%
116	0.00%	0.45%	0.23%	0.87%	1.03%	0.13%	0.41%
117	0.00%	0.44%	0.23%	0.87%	1.04%	0.13%	0.41%
118	0.00%	0.45%	0.23%	0.88%	1.03%	0.13%	0.41%
119	0.00%	0.45%	0.23%	0.88%	1.03%	0.13%	0.41%
120	0.00%	0.45%	0.23%	0.88%	1.03%	0.13%	0.41%
121	0.00%	0.45%	0.23%	0.88%	1.04%	0.13%	0.41%
122	0.00%	0.45%	0.22%	0.88%	1.03%	0.13%	0.41%
123	0.00%	0.45%	0.22%	0.88%	1.03%	0.13%	0.41%
124	0.00%	0.44%	0.22%	0.88%	1.03%	0.13%	0.41%
125	0.00%	0.44%	0.23%	0.88%	1.03%	0.13%	0.41%
126	0.00%	0.45%	0.22%	0.88%	1.03%	0.13%	0.41%
127	0.00%	0.45%	0.23%	0.88%	1.03%	0.13%	0.41%
128	0.00%	0.44%	0.23%	0.88%	1.03%	0.13%	0.41%
129	0.00%	0.44%	0.23%	0.87%	1.03%	0.13%	0.41%
130	0.00%	0.44%	0.23%	0.88%	1.04%	0.13%	0.41%
131	0.00%	0.44%	0.23%	0.88%	1.03%	0.13%	0.41%
132	0.00%	0.45%	0.23%	0.88%	1.03%	0.13%	0.41%
133	0.00%	0.45%	0.23%	0.87%	1.03%	0.13%	0.41%
134	0.00%	0.45%	0.22%	0.88%	1.03%	0.13%	0.41%
135	0.00%	0.44%	0.23%	0.88%	1.03%	0.13%	0.41%
136	0.00%	0.45%	0.22%	0.87%	1.04%	0.13%	0.41%
137	0.00%	0.45%	0.23%	0.87%	1.03%	0.13%	0.41%
138	0.00%	0.45%	0.23%	0.88%	1.03%	0.13%	0.41%
139	0.00%	0.44%	0.22%	0.87%	1.04%	0.13%	0.41%
140	0.00%	0.44%	0.23%	0.87%	1.03%	0.13%	0.41%
141	0.00%	0.45%	0.23%	0.87%	1.03%	0.13%	0.41%
142	0.00%	0.44%	0.23%	0.88%	1.03%	0.13%	0.41%
143	0.00%	0.44%	0.23%	0.88%	1.03%	0.13%	0.41%
144	0.00%	0.44%	0.23%	0.88%	1.03%	0.13%	0.41%
145	0.00%	0.45%	0.22%	0.88%	1.04%	0.13%	0.41%
146	0.00%	0.45%	0.23%	0.88%	1.03%	0.13%	0.41%
147	0.00%	0.45%	0.22%	0.88%	1.03%	0.13%	0.41%
148	0.00%	0.45%	0.23%	0.88%	1.03%	0.13%	0.41%
149	0.00%	0.44%	0.22%	0.88%	1.03%	0.13%	0.41%
150	0.00%	0.45%	0.23%	0.88%	1.03%	0.13%	0.41%

FedEx 2018 vs. UPS 2018

**Service: Two Day Air Commercial**



Average Difference	-0.02%
Letters 2-8	2.23%
Packages 2-8	-0.03%

	202	203	204	205	206	207	208
By Zone	-0.56%	-0.24%	-0.52%	0.47%	0.13%	0.34%	0.21%

	202	203	204	205	206	207	208
Letter	0.23%	0.27%	0.16%	2.86%	3.59%	3.89%	4.62%
1	-0.96%	-0.98%	-0.94%	0.84%	0.00%	0.04%	0.14%
2	-0.94%	-0.96%	-0.92%	0.66%	0.00%	0.06%	0.15%
3	-0.93%	-0.93%	-0.92%	0.64%	0.00%	0.00%	0.10%
4	-0.96%	-0.95%	-0.94%	0.61%	0.00%	0.02%	0.11%
5	-0.93%	-0.92%	-0.90%	0.89%	0.00%	0.04%	0.12%
6	-0.94%	-0.93%	-0.68%	0.87%	0.00%	0.04%	0.13%
7	-0.71%	-0.72%	-0.69%	0.88%	0.00%	0.26%	0.15%
8	-0.69%	-0.70%	-0.68%	0.87%	0.00%	0.27%	0.14%
9	-0.69%	-0.71%	-0.69%	0.88%	0.19%	0.27%	0.37%
10	-0.69%	-0.66%	-0.67%	0.86%	0.00%	0.28%	0.14%
11	-0.71%	-0.66%	-0.69%	0.89%	0.19%	0.28%	0.38%
12	-0.71%	-0.66%	-0.71%	0.89%	0.19%	0.27%	0.37%
13	-0.70%	-0.69%	-0.71%	0.89%	0.18%	0.28%	0.37%
14	-0.67%	-0.68%	-0.71%	0.89%	0.19%	0.27%	0.38%
15	-0.68%	-0.72%	-0.70%	0.89%	0.19%	0.28%	0.37%
16	-0.69%	-0.70%	-0.67%	0.88%	0.18%	0.27%	0.37%
17	-0.67%	-0.70%	-0.68%	1.12%	0.18%	0.29%	0.37%
18	-0.68%	-0.70%	-0.70%	0.89%	0.18%	0.28%	0.37%
19	-0.68%	-0.69%	-0.68%	0.89%	0.20%	0.29%	0.38%
20	-0.66%	-0.70%	-0.69%	0.89%	0.18%	0.29%	0.38%
21	-0.71%	-0.68%	-0.66%	1.13%	0.00%	0.28%	0.38%
22	-0.69%	-0.67%	-0.68%	0.88%	0.18%	0.28%	0.38%
23	-0.70%	-0.70%	-0.67%	0.89%	0.19%	0.29%	0.37%
24	-0.71%	-0.69%	-0.68%	0.90%	0.19%	0.28%	0.00%
25	-0.68%	-0.69%	-0.68%	0.88%	0.19%	0.28%	0.38%
26	-0.71%	-0.67%	-0.69%	1.13%	0.19%	0.28%	0.38%
27	-0.69%	-0.67%	-0.69%	1.13%	0.18%	0.29%	0.38%
28	-0.69%	-0.69%	-0.69%	1.14%	0.18%	0.28%	0.38%
29	-0.44%	-0.67%	-0.68%	1.12%	0.19%	0.28%	0.38%
30	-0.46%	-0.67%	-0.68%	1.13%	0.19%	0.28%	0.38%
31	-0.44%	-0.67%	-0.68%	1.12%	0.18%	0.28%	0.39%
32	-0.44%	-0.67%	-0.67%	1.14%	0.18%	0.29%	0.14%
33	-0.44%	-0.70%	-0.68%	0.88%	0.19%	0.28%	0.13%
34	-0.45%	-0.44%	-0.67%	1.13%	0.19%	0.28%	0.14%
35	-0.44%	-0.44%	-0.68%	1.12%	0.19%	0.28%	0.38%
36	-0.43%	-0.45%	-0.67%	0.89%	0.19%	0.28%	0.38%
37	-0.44%	-0.44%	-0.68%	1.13%	0.19%	0.29%	0.38%
38	-0.43%	-0.45%	-0.69%	0.90%	0.19%	0.28%	0.38%
39	-0.45%	-0.45%	-0.69%	0.89%	0.19%	0.29%	0.38%
40	-0.44%	-0.44%	-0.68%	0.89%	0.19%	0.29%	0.38%
41	-0.45%	-0.44%	-0.68%	1.14%	0.19%	0.28%	0.38%
42	-0.44%	-0.45%	-0.68%	1.14%	0.19%	0.28%	0.38%
43	-0.45%	-0.44%	-0.68%	1.12%	0.19%	0.28%	0.38%
44	-0.45%	-0.44%	-0.68%	1.13%	0.19%	0.29%	0.38%
45	-0.45%	-0.45%	-0.67%	0.89%	0.19%	0.29%	0.37%
46	-0.45%	-0.44%	-0.68%	0.52%	0.19%	0.29%	0.38%
47	-0.44%	-0.45%	-0.68%	0.00%	0.19%	0.00%	0.38%
48	-0.44%	-0.44%	-0.68%	0.00%	0.20%	0.28%	0.38%
49	-0.44%	-0.45%	-0.67%	0.00%	0.19%	0.00%	0.00%
50	-0.44%	-0.44%	-0.67%	0.00%	0.19%	0.21%	0.00%

FedEx 2018 vs. UPS 2018

**Service: Two Day Air Commercial**



	202	203	204	205	206	207	208
51	-0.45%	-0.44%	-0.67%	-0.31%	0.19%	0.27%	0.00%
52	-0.45%	-0.44%	-0.68%	0.00%	0.19%	0.29%	0.37%
53	-0.45%	-0.44%	-0.67%	0.00%	0.19%	0.29%	0.00%
54	-0.43%	-0.46%	-0.68%	0.00%	0.19%	0.29%	0.00%
55	-0.45%	-0.45%	-0.67%	0.00%	0.19%	0.05%	0.00%
56	-0.44%	-0.43%	-0.68%	0.00%	0.19%	0.03%	0.00%
57	-0.44%	-0.45%	-0.68%	0.00%	0.19%	0.00%	0.00%
58	-0.45%	-0.45%	-0.68%	0.00%	0.19%	0.00%	0.00%
59	-0.44%	-0.45%	-0.44%	0.00%	0.19%	0.00%	0.00%
60	-0.44%	-0.44%	-0.44%	0.00%	0.00%	0.00%	0.00%
61	-0.44%	-0.44%	-0.44%	0.00%	0.20%	0.00%	0.00%
62	-0.43%	-0.45%	-0.44%	0.00%	0.19%	0.00%	0.00%
63	-0.45%	-0.45%	-0.68%	0.00%	0.20%	0.00%	0.00%
64	-0.44%	-0.44%	-0.67%	0.00%	0.19%	0.00%	0.00%
65	-0.44%	-0.44%	-0.57%	0.00%	0.19%	0.00%	0.00%
66	-0.44%	-0.45%	-0.44%	0.00%	0.19%	0.00%	0.00%
67	-0.43%	-0.45%	-0.44%	0.00%	0.17%	0.00%	0.00%
68	-0.44%	-0.44%	-0.45%	-0.02%	0.19%	0.00%	-0.90%
69	-0.45%	-0.99%	-0.45%	0.00%	-0.81%	0.00%	-2.29%
70	-0.45%	-0.44%	-0.44%	0.00%	0.19%	0.00%	0.00%
71	-0.43%	-0.68%	-0.67%	0.00%	0.00%	0.00%	0.00%
72	-0.45%	-0.45%	-0.68%	0.00%	0.00%	0.00%	0.00%
73	-0.45%	-0.67%	-0.68%	0.00%	0.00%	0.00%	0.00%
74	-0.45%	-0.68%	-0.68%	0.00%	0.00%	0.00%	-1.45%
75	-0.45%	-0.68%	-0.68%	0.00%	0.00%	0.00%	0.00%
76	-0.45%	-0.45%	-0.69%	0.00%	0.00%	-0.99%	0.00%
77	-0.44%	-0.68%	-0.67%	0.00%	0.00%	-0.95%	0.00%
78	-0.44%	-0.68%	-0.68%	0.22%	0.00%	-0.35%	0.14%
79	-0.44%	-0.56%	-0.67%	0.00%	0.19%	0.00%	-0.93%
80	-0.44%	-0.46%	-0.67%	0.00%	0.19%	0.24%	-0.99%
81	-0.44%	-0.44%	-0.68%	0.00%	0.19%	0.28%	-0.99%
82	-0.44%	-0.44%	-3.05%	-1.47%	0.19%	0.18%	-0.99%
83	-0.44%	-0.45%	-5.45%	-2.43%	0.19%	0.00%	-0.91%
84	-0.44%	-0.44%	-5.42%	-2.33%	0.19%	0.00%	0.00%
85	-0.44%	-0.45%	-1.00%	-0.06%	0.19%	0.00%	0.00%
86	-0.44%	-0.44%	-0.68%	-0.10%	0.19%	0.00%	0.00%
87	-0.44%	-0.99%	-0.68%	-0.15%	0.19%	0.00%	0.00%
88	-0.44%	-0.99%	-0.67%	0.00%	0.19%	0.29%	0.00%
89	-0.44%	-0.99%	-0.71%	0.00%	0.20%	0.00%	0.00%
90	-0.44%	-0.99%	-0.79%	0.00%	0.19%	0.00%	-1.05%
91	-0.44%	-0.99%	-0.87%	0.00%	0.19%	0.00%	-1.18%
92	-0.44%	-0.99%	-0.95%	0.00%	0.19%	-0.99%	-4.28%
93	-0.44%	-0.99%	-3.42%	0.00%	0.19%	-0.96%	-4.55%
94	-0.45%	-0.99%	-3.58%	0.00%	0.19%	-0.93%	-4.57%
95	-0.49%	-0.99%	-3.53%	0.00%	0.19%	-0.88%	-4.58%
96	-0.45%	-0.99%	-0.93%	0.00%	0.19%	0.00%	-4.22%
97	-0.44%	-0.99%	-0.67%	0.00%	0.19%	-0.99%	-2.26%
98	-0.44%	-0.99%	-0.75%	0.00%	0.07%	-0.99%	-1.98%
99	-0.43%	-0.99%	-0.75%	0.00%	-0.99%	-1.85%	0.00%
100	-0.63%	0.56%	0.00%	0.61%	0.05%	0.87%	1.03%

FedEx 2018 vs. UPS 2018

**Service: Two Day Air Commercial**



	202	203	204	205	206	207	208
101	-0.62%	0.56%	0.00%	0.61%	0.05%	0.87%	1.03%
102	-0.63%	0.56%	0.00%	0.61%	0.05%	0.87%	1.03%
103	-0.63%	0.56%	0.00%	0.61%	0.04%	0.88%	1.04%
104	-0.63%	0.56%	0.00%	0.61%	0.04%	0.87%	1.03%
105	-0.63%	0.56%	0.24%	0.61%	0.04%	0.87%	1.03%
106	-0.63%	0.56%	0.24%	0.60%	0.04%	0.87%	1.03%
107	-0.63%	0.56%	0.24%	0.61%	0.04%	0.87%	1.03%
108	-0.63%	0.56%	0.24%	0.61%	0.04%	0.87%	1.03%
109	-0.63%	0.56%	0.24%	0.61%	0.05%	0.87%	1.03%
110	-0.63%	0.56%	0.24%	0.61%	0.05%	0.88%	1.03%
111	-0.63%	0.56%	0.24%	0.61%	0.05%	0.87%	1.03%
112	-0.63%	0.56%	0.24%	0.61%	0.05%	0.87%	1.03%
113	-0.63%	0.56%	0.24%	0.61%	0.04%	0.87%	1.03%
114	-0.63%	0.56%	0.24%	0.61%	0.04%	0.87%	1.03%
115	-0.63%	0.56%	0.24%	0.61%	0.04%	0.87%	1.03%
116	-0.62%	0.56%	0.24%	0.61%	0.04%	0.87%	1.03%
117	-0.63%	0.55%	0.24%	0.61%	0.04%	0.88%	1.03%
118	-0.63%	0.56%	0.24%	0.61%	0.04%	0.87%	1.03%
119	-0.63%	0.56%	0.24%	0.61%	0.05%	0.87%	1.03%
120	-0.62%	0.56%	0.24%	0.61%	0.05%	0.87%	1.03%
121	-0.62%	0.56%	0.24%	0.61%	0.05%	0.87%	1.03%
122	-0.62%	0.56%	0.23%	0.61%	0.04%	0.87%	1.03%
123	-0.63%	0.56%	0.24%	0.61%	0.04%	0.87%	1.03%
124	-0.63%	0.56%	0.24%	0.61%	0.04%	0.87%	1.03%
125	-0.63%	0.56%	0.24%	0.61%	0.04%	0.87%	1.03%
126	-0.63%	0.56%	0.24%	0.61%	0.04%	0.87%	1.03%
127	-0.63%	0.56%	0.24%	0.61%	0.04%	0.87%	1.03%
128	-0.63%	0.56%	0.24%	0.61%	0.05%	0.87%	1.03%
129	-0.63%	0.56%	0.24%	0.61%	0.05%	0.87%	1.04%
130	-0.63%	0.56%	0.24%	0.61%	0.05%	0.87%	1.03%
131	-0.63%	0.56%	0.24%	0.61%	0.05%	0.87%	1.03%
132	-0.63%	0.56%	0.24%	0.61%	0.04%	0.87%	1.03%
133	-0.63%	0.56%	0.24%	0.61%	0.04%	0.87%	1.03%
134	-0.63%	0.56%	0.24%	0.61%	0.04%	0.87%	1.03%
135	-0.63%	0.56%	0.24%	0.61%	0.04%	0.87%	1.03%
136	-0.63%	0.56%	0.24%	0.61%	0.04%	0.87%	1.03%
137	-0.63%	0.56%	0.24%	0.61%	0.05%	0.87%	1.03%
138	-0.63%	0.55%	0.24%	0.61%	0.05%	0.87%	1.03%
139	-0.63%	0.56%	0.24%	0.61%	0.05%	0.87%	1.03%
140	-0.62%	0.56%	0.24%	0.61%	0.05%	0.87%	1.03%
141	-0.63%	0.56%	0.24%	0.61%	0.04%	0.87%	1.03%
142	-0.63%	0.56%	0.24%	0.61%	0.04%	0.87%	1.03%
143	-0.63%	0.56%	0.24%	0.61%	0.04%	0.87%	1.03%
144	-0.63%	0.56%	0.24%	0.61%	0.04%	0.87%	1.03%
145	-0.62%	0.56%	0.24%	0.61%	0.04%	0.87%	1.03%
146	-0.62%	0.56%	0.24%	0.61%	0.04%	0.87%	1.03%
147	-0.63%	0.56%	0.24%	0.61%	0.05%	0.87%	1.03%
148	-0.63%	0.56%	0.24%	0.61%	0.05%	0.87%	1.03%
149	-0.63%	0.56%	0.24%	0.61%	0.05%	0.87%	1.03%
150	-0.63%	0.56%	0.24%	0.61%	0.04%	0.87%	1.03%



FedEx 2018 vs. UPS 2018

**Service: Three Day Air Commercial**



Average Difference **17.26%**

	302	303	304	305	306	307	308
<b>By Zone</b>	<b>27.26%</b>	<b>23.91%</b>	<b>24.18%</b>	<b>16.74%</b>	<b>9.95%</b>	<b>7.72%</b>	<b>11.05%</b>
	302	303	304	305	306	307	308
1	45.34%	26.22%	18.24%	14.10%	5.32%	0.69%	3.09%
2	46.33%	21.20%	11.08%	5.44%	1.54%	0.35%	1.90%
3	34.95%	26.17%	12.83%	5.05%	1.57%	0.43%	0.92%
4	24.79%	18.18%	17.53%	5.37%	1.14%	1.29%	4.20%
5	19.66%	11.94%	13.63%	0.57%	2.56%	1.20%	5.89%
6	22.56%	12.75%	17.86%	8.24%	4.91%	1.25%	10.89%
7	19.97%	14.74%	17.79%	3.93%	2.25%	1.43%	4.95%
8	18.84%	12.78%	12.70%	4.20%	4.43%	3.08%	5.27%
9	12.96%	8.55%	12.91%	6.37%	4.32%	6.32%	11.09%
10	9.21%	5.87%	13.83%	7.73%	5.36%	6.30%	11.75%
11	22.87%	10.93%	15.16%	8.70%	5.83%	8.52%	12.95%
12	19.43%	18.32%	20.56%	14.31%	5.56%	9.70%	12.52%
13	20.82%	19.07%	21.02%	15.47%	6.26%	9.19%	12.31%
14	21.26%	13.40%	22.48%	16.83%	6.43%	9.28%	12.39%
15	17.36%	19.49%	23.33%	19.47%	6.36%	8.92%	12.30%
16	21.49%	19.15%	23.01%	19.43%	6.32%	8.98%	12.65%
17	23.59%	22.65%	23.27%	19.25%	6.41%	10.01%	12.48%
18	27.98%	24.35%	23.53%	18.45%	6.46%	9.92%	12.51%
19	27.93%	24.75%	23.32%	18.42%	6.33%	10.10%	12.62%
20	25.37%	23.90%	23.99%	18.34%	6.49%	10.16%	13.03%
21	23.56%	17.80%	23.47%	14.94%	9.23%	9.93%	13.16%
22	28.59%	23.61%	25.76%	18.59%	8.12%	10.09%	13.22%
23	30.06%	23.25%	25.84%	19.08%	9.38%	10.16%	10.58%
24	30.00%	27.58%	26.00%	19.30%	9.25%	10.17%	7.39%
25	26.00%	26.21%	25.65%	19.22%	9.44%	10.09%	13.15%
26	29.08%	26.28%	25.82%	19.52%	9.54%	10.10%	13.20%
27	29.28%	26.42%	26.01%	19.22%	8.15%	10.10%	13.19%
28	29.15%	25.59%	26.10%	19.60%	14.10%	10.15%	13.20%
29	30.01%	27.80%	25.87%	19.66%	14.21%	10.11%	13.08%
30	27.87%	29.30%	25.46%	19.26%	14.05%	10.06%	13.15%
31	27.06%	25.96%	23.23%	19.48%	14.21%	7.26%	13.41%
32	30.69%	26.87%	26.07%	19.35%	14.13%	10.21%	13.11%
33	30.63%	28.36%	25.75%	19.39%	13.99%	11.31%	13.78%
34	30.83%	26.15%	25.90%	19.47%	13.12%	10.25%	13.82%
35	30.61%	26.40%	26.07%	19.50%	10.88%	11.42%	11.48%
36	29.42%	26.01%	25.93%	17.20%	8.24%	10.20%	13.73%
37	28.64%	26.05%	25.83%	19.47%	14.08%	10.20%	13.89%
38	28.63%	25.50%	26.05%	19.34%	14.06%	10.81%	13.74%
39	25.49%	25.07%	25.87%	19.31%	14.16%	10.76%	11.80%
40	24.87%	25.52%	24.89%	19.38%	11.92%	10.65%	13.86%
41	32.59%	26.68%	26.13%	19.56%	14.15%	10.73%	13.87%
42	32.54%	26.27%	24.42%	19.32%	14.12%	10.80%	13.92%
43	32.38%	26.77%	24.37%	19.41%	14.12%	10.79%	13.84%
44	32.22%	25.64%	24.10%	19.30%	14.06%	10.82%	14.16%
45	30.90%	24.75%	22.23%	19.54%	12.04%	10.80%	13.90%
46	29.84%	23.34%	24.33%	19.53%	11.96%	10.74%	14.15%
47	29.95%	23.36%	24.36%	19.48%	10.67%	10.73%	14.13%
48	30.13%	21.33%	24.08%	19.33%	8.14%	11.23%	13.76%
49	29.38%	19.82%	21.98%	19.31%	7.06%	10.56%	13.32%
50	29.57%	19.83%	22.18%	19.41%	6.63%	9.69%	13.45%

FedEx 2018 vs. UPS 2018

**Service: Three Day Air Commercial**



	302	303	304	305	306	307	308
51	29.00%	28.68%	26.11%	16.52%	2.81%	7.56%	14.19%
52	27.60%	22.20%	26.12%	14.91%	13.23%	7.63%	13.91%
53	31.14%	26.65%	25.97%	19.51%	12.54%	5.06%	13.97%
54	30.01%	26.32%	23.73%	19.52%	11.13%	7.29%	12.23%
55	29.95%	25.03%	25.88%	19.51%	9.67%	5.73%	14.15%
56	28.60%	24.95%	24.43%	19.47%	14.96%	4.35%	12.34%
57	29.15%	24.23%	25.66%	19.52%	14.08%	10.82%	14.12%
58	28.75%	23.48%	24.46%	19.49%	15.19%	10.84%	14.09%
59	28.64%	22.70%	22.94%	19.42%	14.24%	10.74%	14.14%
60	26.57%	22.33%	22.52%	19.53%	12.39%	10.29%	14.14%
61	32.72%	25.98%	26.12%	19.41%	15.43%	10.83%	14.05%
62	32.55%	24.19%	26.20%	19.40%	13.91%	10.83%	12.52%
63	34.70%	26.53%	25.37%	19.57%	15.50%	10.82%	14.16%
64	33.17%	25.44%	24.31%	19.55%	15.35%	10.78%	14.16%
65	32.19%	26.39%	28.75%	20.06%	13.72%	10.88%	14.16%
66	28.72%	26.49%	26.22%	17.80%	13.82%	10.61%	14.18%
67	29.08%	25.83%	24.42%	16.28%	12.31%	9.09%	14.15%
68	29.28%	25.14%	25.87%	19.21%	11.13%	7.70%	14.02%
69	29.01%	23.65%	24.77%	18.37%	9.91%	7.46%	12.44%
70	31.09%	27.16%	26.17%	20.31%	10.05%	10.86%	14.16%
71	29.04%	28.06%	24.00%	19.51%	7.01%	10.82%	14.13%
72	28.05%	26.31%	26.21%	19.58%	6.05%	10.66%	14.16%
73	29.26%	24.96%	24.48%	19.52%	5.26%	9.69%	14.02%
74	28.86%	24.02%	23.44%	17.97%	3.92%	9.49%	12.79%
75	28.45%	24.19%	21.87%	16.73%	2.75%	9.49%	12.51%
76	28.72%	23.80%	21.57%	14.87%	1.09%	7.82%	9.76%
77	23.89%	23.65%	20.12%	14.09%	-0.09%	6.71%	13.70%
78	24.01%	23.67%	19.17%	13.45%	-0.05%	5.01%	12.90%
79	23.07%	22.39%	19.24%	13.03%	-0.06%	4.63%	12.80%
80	23.37%	21.09%	18.25%	13.05%	-0.09%	4.33%	12.40%
81	22.98%	21.20%	17.77%	12.46%	1.03%	4.54%	11.67%
82	26.35%	24.21%	20.48%	18.88%	2.12%	10.30%	10.96%
83	27.05%	23.41%	22.94%	18.92%	9.86%	11.13%	12.45%
84	25.64%	20.96%	24.27%	17.76%	10.54%	11.00%	11.67%
85	25.73%	26.33%	27.23%	21.89%	7.17%	8.18%	15.26%
86	23.03%	24.58%	25.26%	21.43%	5.98%	7.22%	14.34%
87	21.88%	23.28%	23.88%	20.71%	5.26%	6.87%	13.25%
88	22.04%	21.82%	23.31%	20.50%	5.23%	7.00%	12.25%
89	22.13%	20.15%	22.44%	19.37%	4.13%	6.01%	11.26%
90	22.40%	19.38%	21.32%	18.21%	3.02%	5.76%	10.21%
91	19.62%	18.32%	22.57%	16.60%	2.97%	4.97%	8.47%
92	19.58%	22.85%	21.72%	15.50%	1.99%	4.76%	7.27%
93	19.81%	22.82%	20.26%	14.46%	2.01%	2.50%	6.15%
94	19.91%	22.21%	19.08%	11.96%	-0.13%	2.03%	4.95%
95	20.78%	21.69%	20.16%	10.28%	-0.29%	0.78%	3.99%
96	23.78%	21.11%	22.11%	8.05%	6.71%	0.77%	7.32%
97	23.48%	20.64%	21.19%	6.80%	6.26%	-1.15%	6.00%
98	28.17%	20.70%	21.15%	6.75%	6.28%	-2.26%	5.33%
99	21.92%	20.14%	19.37%	7.23%	5.92%	1.28%	7.23%
100	26.58%	23.37%	27.24%	16.62%	13.46%	7.41%	9.77%

FedEx 2018 vs. UPS 2018

**Service: Three Day Air Commercial**



	302	303	304	305	306	307	308
101	27.08%	23.38%	26.47%	16.68%	13.47%	7.40%	9.63%
102	26.32%	23.38%	25.62%	16.61%	13.47%	7.40%	9.64%
103	26.30%	23.90%	25.67%	16.67%	13.42%	7.44%	9.63%
104	26.35%	24.53%	25.71%	16.67%	13.46%	7.43%	9.67%
105	26.33%	25.14%	25.74%	16.60%	13.48%	7.43%	9.62%
106	26.31%	25.88%	25.61%	16.62%	13.48%	7.43%	9.64%
107	26.30%	25.80%	25.61%	16.68%	13.45%	7.40%	9.65%
108	26.34%	25.71%	25.69%	16.58%	13.43%	7.43%	9.64%
109	26.38%	25.87%	25.68%	16.64%	13.47%	7.42%	9.63%
110	26.57%	25.85%	25.64%	16.63%	13.48%	7.42%	9.64%
111	26.55%	25.82%	25.76%	16.63%	13.46%	7.44%	9.65%
112	26.54%	25.80%	25.63%	16.66%	13.46%	7.43%	9.66%
113	27.20%	25.89%	25.67%	16.68%	13.49%	7.45%	9.65%
114	26.36%	25.88%	25.63%	16.61%	13.47%	7.43%	9.62%
115	26.34%	25.84%	25.71%	16.64%	13.45%	7.43%	9.67%
116	26.39%	25.82%	25.70%	16.63%	13.46%	7.44%	9.63%
117	26.37%	25.91%	25.69%	16.62%	13.46%	7.42%	9.63%
118	26.35%	25.94%	25.77%	16.62%	13.50%	7.45%	9.67%
119	27.20%	25.82%	26.58%	17.43%	13.46%	7.42%	9.65%
120	27.71%	25.80%	25.65%	16.58%	13.45%	7.43%	9.66%
121	26.92%	25.93%	25.64%	16.64%	13.47%	7.43%	9.65%
122	27.94%	25.86%	26.63%	17.49%	13.46%	7.41%	9.65%
123	28.50%	25.85%	25.67%	16.62%	13.48%	7.42%	9.65%
124	26.37%	25.82%	25.72%	16.65%	13.46%	7.45%	9.65%
125	27.36%	25.91%	25.66%	16.67%	13.49%	7.42%	9.67%
126	27.73%	25.89%	25.70%	16.59%	13.47%	7.43%	9.66%
127	28.61%	25.87%	26.55%	16.91%	13.45%	7.41%	9.64%
128	28.95%	25.90%	26.83%	16.86%	13.48%	7.41%	9.66%
129	29.09%	25.83%	26.31%	17.40%	13.44%	7.44%	9.65%
130	29.30%	25.91%	27.23%	16.65%	13.49%	7.43%	9.65%
131	29.27%	25.94%	27.79%	17.38%	13.45%	7.43%	9.65%
132	28.92%	25.83%	26.83%	16.91%	13.45%	7.41%	9.64%
133	29.14%	25.81%	27.46%	16.94%	13.48%	7.41%	9.68%
134	28.97%	25.93%	28.10%	17.41%	13.45%	7.44%	9.67%
135	29.18%	25.92%	28.37%	17.40%	13.50%	7.43%	9.63%
136	29.20%	26.78%	28.42%	17.44%	13.46%	7.43%	9.67%
137	29.29%	25.83%	28.44%	17.93%	13.45%	7.42%	9.66%
138	29.25%	25.94%	28.42%	18.49%	13.49%	7.41%	9.64%
139	29.21%	25.89%	28.33%	18.50%	13.43%	7.45%	9.66%
140	29.18%	25.87%	28.37%	18.48%	13.48%	7.44%	9.65%
141	29.32%	25.89%	28.42%	18.52%	13.45%	7.44%	9.68%
142	29.28%	26.74%	28.37%	18.55%	13.49%	7.43%	9.65%
143	29.13%	26.37%	28.42%	18.49%	13.49%	7.43%	9.66%
144	29.10%	26.35%	28.47%	18.52%	13.45%	7.44%	9.66%
145	29.12%	27.12%	28.35%	18.55%	13.48%	7.43%	9.67%
146	29.20%	27.89%	28.36%	18.51%	13.45%	7.43%	9.64%
147	29.17%	25.88%	28.41%	18.52%	13.49%	7.42%	9.66%
148	29.13%	26.66%	28.41%	18.53%	13.47%	7.42%	9.65%
149	29.16%	27.35%	28.40%	18.47%	13.46%	7.46%	9.66%
150	29.18%	27.45%	28.41%	18.50%	13.49%	7.43%	9.66%