

## UPS 2018 vs. 2017 Rate Analysis

**Service: UPS Ground Commercial**

Average Increase 1-70lbs. Z 2-8	4.66%
All 2-8	4.44%
1-5 lbs.	4.5%
6-15 lbs.	5.3%
16-20 lbs.	5.7%
21-30 lbs.	5.2%
31-70 lbs.	4.2%
71-150 lbs.	4.2%

Key
>4.9%
<4.9%

1-70lbs.	2	3	4	5	6	7	8	44	45	46
By Zone	4.94%	5.16%	5.43%	4.54%	3.93%	4.42%	4.20%	3.77%	7.21%	3.77%

	2	3	4	5	6	7	8	44	45	46
1	3.42%	4.50%	4.50%	4.55%	4.50%	4.44%	4.49%	3.03%	3.26%	3.03%
2	3.59%	4.48%	3.62%	3.65%	3.70%	5.58%	4.47%	4.31%	5.31%	4.31%
3	3.66%	4.64%	3.64%	4.71%	4.52%	4.55%	3.70%	4.01%	5.91%	4.01%
4	4.38%	4.75%	4.73%	4.80%	4.48%	5.47%	4.41%	3.50%	5.92%	3.51%
5	5.06%	6.10%	4.00%	4.61%	5.45%	5.34%	4.35%	3.50%	5.92%	3.50%
6	5.01%	5.83%	5.06%	4.52%	5.41%	5.45%	4.47%	4.27%	5.91%	4.27%
7	5.41%	6.01%	5.25%	5.53%	5.39%	5.47%	5.47%	4.01%	5.92%	4.01%
8	5.54%	6.37%	6.25%	5.50%	5.39%	5.46%	5.36%	3.82%	5.93%	3.81%
9	4.56%	6.84%	6.54%	5.55%	5.36%	5.46%	4.38%	3.80%	5.91%	3.80%
10	4.89%	6.73%	6.03%	5.48%	4.36%	5.36%	4.42%	3.80%	5.91%	3.80%
11	4.98%	4.97%	6.06%	4.52%	3.37%	5.39%	4.44%	3.81%	5.92%	3.81%
12	5.00%	6.10%	6.09%	4.53%	5.41%	5.43%	4.42%	3.80%	5.91%	3.81%
13	4.97%	6.13%	7.03%	5.52%	3.36%	5.41%	4.41%	3.80%	5.92%	3.79%
14	5.03%	5.02%	6.04%	5.52%	4.39%	5.41%	4.41%	3.80%	5.91%	3.80%
15	5.10%	6.01%	7.04%	5.42%	5.39%	5.46%	5.42%	3.82%	5.90%	3.81%
16	5.74%	6.69%	6.71%	5.76%	5.40%	5.39%	5.39%	3.80%	5.92%	3.80%
17	5.73%	5.71%	6.73%	5.75%	4.44%	5.40%	4.37%	3.81%	5.91%	3.81%
18	5.72%	5.71%	5.68%	4.69%	5.38%	5.39%	5.40%	3.81%	5.91%	3.80%
19	6.57%	6.55%	7.53%	6.50%	5.16%	5.24%	5.23%	3.80%	5.92%	3.80%
20	6.56%	6.51%	6.53%	6.51%	4.22%	5.18%	5.18%	3.82%	5.65%	3.82%
21	5.45%	5.45%	5.54%	4.49%	4.20%	5.16%	5.20%	3.83%	5.88%	3.83%
22	5.16%	5.27%	6.29%	4.52%	5.19%	5.18%	5.23%	3.80%	6.55%	3.81%
23	5.26%	5.34%	6.37%	5.46%	5.23%	5.20%	5.20%	3.81%	7.25%	3.81%
24	5.24%	6.32%	6.37%	5.52%	4.20%	4.21%	5.20%	3.82%	7.57%	3.82%
25	5.26%	5.32%	6.35%	5.52%	4.23%	6.19%	5.20%	3.81%	7.90%	3.81%
26	5.22%	6.30%	6.34%	5.51%	4.20%	5.20%	5.18%	3.81%	7.41%	3.81%
27	5.32%	6.35%	6.34%	5.52%	4.19%	5.18%	4.19%	3.81%	7.90%	3.81%
28	5.30%	5.34%	6.23%	5.47%	4.19%	5.21%	5.18%	3.82%	7.90%	3.82%
29	5.04%	5.10%	5.99%	4.50%	4.22%	5.21%	4.23%	3.81%	7.90%	3.81%
30	4.98%	5.03%	5.82%	5.29%	4.01%	4.99%	4.98%	3.81%	7.90%	3.81%
31	5.39%	5.43%	5.47%	4.66%	3.39%	4.40%	4.37%	3.51%	7.90%	3.51%
32	4.88%	5.41%	5.43%	3.69%	3.44%	4.38%	4.40%	3.51%	7.90%	3.51%
33	4.42%	4.39%	4.43%	3.70%	3.38%	3.38%	3.42%	3.51%	7.90%	3.51%
34	5.41%	5.41%	5.44%	4.68%	3.42%	4.42%	4.38%	3.51%	7.90%	3.51%
35	5.51%	5.45%	5.46%	4.70%	3.40%	4.42%	4.38%	3.50%	7.90%	3.50%
36	5.50%	5.45%	5.46%	4.70%	3.38%	4.38%	4.39%	3.51%	7.90%	3.51%
37	5.42%	5.44%	5.45%	4.67%	3.38%	5.40%	4.40%	3.51%	7.90%	3.51%
38	5.48%	5.46%	5.42%	4.68%	3.42%	4.39%	4.40%	3.51%	7.90%	3.51%
39	5.46%	5.45%	5.43%	4.66%	3.37%	4.63%	4.40%	3.51%	7.90%	3.51%
40	5.45%	4.43%	5.42%	4.68%	3.44%	3.46%	3.40%	3.51%	7.90%	3.51%
41	5.44%	5.45%	5.45%	4.68%	3.40%	4.38%	4.41%	3.50%	7.90%	3.50%
42	4.46%	5.48%	6.44%	4.72%	3.43%	4.39%	4.40%	3.51%	7.90%	3.51%
43	5.41%	5.45%	5.45%	4.68%	3.40%	3.39%	4.39%	3.51%	7.90%	3.51%
44	4.47%	5.39%	6.33%	5.70%	3.39%	4.41%	4.38%	3.51%	7.90%	3.51%
45	4.53%	4.44%	4.49%	3.68%	3.39%	4.40%	4.37%	3.51%	7.90%	3.51%
46	5.39%	4.43%	5.42%	4.70%	4.38%	4.39%	4.38%	3.51%	7.90%	3.51%
47	5.18%	4.42%	5.46%	3.69%	3.42%	4.39%	4.39%	3.51%	7.90%	3.51%
48	5.18%	4.99%	5.46%	4.67%	3.41%	3.39%	4.39%	3.51%	7.90%	3.51%
49	4.99%	4.99%	5.34%	3.91%	3.40%	3.39%	3.42%	3.51%	7.90%	3.51%
50	4.58%	4.47%	5.06%	3.71%	3.44%	3.41%	3.40%	3.51%	7.90%	3.51%

## UPS 2018 vs. 2017 Rate Analysis

Service: UPS Ground Commercial



	2	3	4	5	6	7	8	44	45	46
51	4.46%	4.32%	4.33%	3.65%	3.33%	3.41%	3.23%	2.68%	7.90%	2.68%
52	4.34%	4.18%	3.66%	3.42%	3.26%	3.41%	3.02%	2.78%	7.90%	2.78%
53	4.27%	4.04%	3.62%	2.90%	3.18%	3.40%	2.84%	4.10%	7.90%	4.10%
54	4.21%	3.94%	3.73%	2.92%	3.10%	3.40%	2.62%	4.10%	7.90%	4.10%
55	4.21%	3.80%	3.69%	2.93%	3.00%	3.40%	2.61%	4.10%	7.90%	4.10%
56	4.15%	3.68%	3.61%	2.92%	2.93%	3.36%	2.61%	4.10%	7.90%	4.10%
57	3.62%	3.61%	4.62%	3.91%	2.85%	3.00%	2.60%	4.11%	7.90%	4.11%
58	3.62%	3.60%	4.61%	2.88%	2.62%	2.79%	3.60%	4.10%	7.90%	4.10%
59	4.68%	3.61%	4.62%	2.91%	3.59%	3.59%	3.60%	4.10%	7.90%	4.10%
60	4.63%	4.61%	4.66%	3.92%	3.58%	3.61%	3.60%	4.10%	7.90%	4.10%
61	4.64%	4.64%	4.66%	3.90%	3.59%	3.61%	3.61%	4.10%	7.90%	4.09%
62	5.09%	5.63%	5.62%	4.86%	3.59%	3.59%	3.60%	4.10%	7.90%	4.09%
63	4.81%	4.65%	5.62%	4.22%	3.59%	3.58%	3.62%	4.10%	7.90%	4.10%
64	5.69%	5.67%	5.65%	3.92%	3.58%	3.60%	3.59%	4.10%	7.90%	4.10%
65	4.68%	4.68%	5.65%	3.92%	3.59%	3.59%	3.59%	4.09%	7.90%	4.10%
66	4.66%	4.63%	5.50%	3.89%	3.59%	3.58%	3.60%	4.10%	7.90%	4.10%
67	4.65%	4.59%	5.65%	3.89%	3.61%	3.60%	3.59%	4.10%	7.90%	4.10%
68	4.66%	4.61%	5.66%	4.90%	3.61%	3.58%	3.37%	4.10%	7.90%	4.10%
69	4.70%	4.61%	5.65%	3.88%	3.59%	3.10%	3.60%	4.10%	7.90%	4.10%
70	4.63%	4.60%	4.60%	3.91%	3.61%	2.77%	3.59%	4.10%	7.90%	4.10%
71	4.70%	4.67%	4.66%	4.68%	3.62%	3.60%	3.42%	4.10%	7.90%	4.10%
72	5.61%	4.66%	5.66%	3.94%	3.59%	3.62%	3.61%	4.10%	7.90%	4.10%
73	3.68%	4.62%	5.26%	3.62%	2.60%	3.07%	3.59%	4.10%	7.90%	4.10%
74	3.64%	4.61%	4.64%	2.90%	3.58%	2.60%	3.60%	4.10%	7.90%	4.10%
75	4.63%	4.63%	4.62%	3.89%	2.62%	2.63%	3.43%	4.10%	7.90%	4.10%
76	4.66%	4.64%	4.64%	2.90%	2.63%	2.62%	2.91%	4.10%	7.90%	4.10%
77	5.64%	5.67%	5.66%	2.92%	2.61%	2.62%	2.73%	4.10%	7.90%	4.10%
78	3.61%	5.66%	5.66%	2.88%	2.61%	2.61%	2.66%	4.10%	7.90%	4.10%
79	4.64%	4.65%	4.63%	2.91%	2.62%	3.59%	3.61%	4.10%	7.90%	4.10%
80	4.65%	4.64%	4.64%	3.90%	2.61%	2.61%	3.62%	4.10%	7.90%	4.10%
81	4.64%	4.61%	4.62%	3.87%	2.60%	2.80%	3.78%	4.10%	7.90%	4.10%
82	4.66%	4.63%	5.66%	3.87%	2.61%	3.40%	3.49%	4.10%	7.90%	4.10%
83	3.67%	3.64%	4.66%	3.96%	2.62%	3.17%	3.36%	4.10%	7.90%	4.10%
84	3.62%	4.63%	4.66%	3.60%	2.71%	3.34%	3.18%	4.10%	7.90%	4.10%
85	3.65%	3.61%	4.62%	3.38%	3.15%	3.52%	3.38%	4.10%	7.90%	4.10%
86	4.65%	4.64%	5.64%	3.56%	3.04%	4.70%	4.55%	4.10%	7.90%	4.10%
87	3.65%	3.67%	3.64%	3.32%	3.20%	3.90%	3.76%	4.10%	7.90%	4.10%
88	5.63%	4.63%	5.63%	4.52%	3.36%	4.08%	4.94%	4.10%	7.90%	4.10%
89	5.66%	3.66%	4.64%	3.65%	3.53%	4.32%	5.19%	4.10%	7.90%	4.10%
90	4.91%	4.90%	4.89%	4.83%	3.92%	4.93%	5.43%	4.10%	7.90%	4.10%
91	4.87%	5.87%	4.84%	4.76%	4.83%	4.87%	4.86%	4.10%	7.90%	4.10%
92	6.88%	5.86%	4.86%	4.86%	4.86%	4.85%	4.85%	4.10%	7.90%	4.10%
93	4.87%	5.87%	5.85%	4.83%	4.85%	4.84%	4.85%	4.10%	7.90%	4.10%
94	4.85%	4.83%	4.86%	4.85%	4.87%	4.86%	4.84%	4.10%	7.90%	4.10%
95	4.86%	5.87%	4.85%	4.84%	4.85%	4.86%	4.85%	4.10%	7.90%	4.10%
96	4.85%	4.83%	5.88%	5.86%	4.86%	5.03%	5.87%	4.10%	7.90%	4.10%
97	4.87%	4.85%	5.29%	4.85%	4.85%	4.87%	4.86%	4.10%	7.90%	4.10%
98	4.85%	4.84%	4.85%	4.85%	4.86%	4.86%	4.85%	4.10%	7.90%	4.10%
99	4.86%	4.85%	5.87%	4.86%	4.85%	4.86%	4.86%	4.10%	7.90%	4.10%
100	4.85%	4.85%	4.85%	4.86%	4.86%	4.94%	4.96%	4.10%	7.90%	4.10%

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	2	3	4	5	6	7	8	44	45	46
101	4.34%	4.37%	4.14%	4.58%	4.83%	4.91%	4.96%	3.91%	7.90%	3.93%
102	4.11%	4.10%	4.09%	4.11%	4.09%	4.09%	4.11%	3.71%	7.90%	3.75%
103	4.10%	4.10%	4.10%	4.12%	4.11%	4.11%	4.09%	3.60%	7.90%	3.60%
104	4.10%	4.12%	4.10%	4.11%	4.08%	4.11%	4.10%	3.60%	7.90%	3.60%
105	4.11%	4.08%	4.11%	4.15%	5.04%	4.10%	4.11%	3.60%	7.90%	3.60%
106	4.10%	4.10%	4.10%	4.11%	4.11%	4.12%	4.09%	3.60%	7.90%	3.60%
107	4.10%	4.09%	4.11%	5.11%	4.10%	4.09%	5.02%	3.60%	7.90%	3.60%
108	4.10%	4.11%	4.10%	4.11%	4.11%	4.10%	4.11%	3.60%	7.90%	3.60%
109	4.10%	4.09%	4.09%	4.11%	4.10%	4.11%	4.11%	3.60%	7.90%	3.60%
110	4.10%	4.11%	4.12%	4.10%	4.11%	4.11%	4.10%	3.60%	7.90%	3.60%
111	4.11%	4.10%	5.11%	5.11%	4.10%	4.10%	5.10%	3.60%	7.90%	3.60%
112	4.10%	4.12%	4.11%	4.10%	4.09%	4.11%	4.09%	3.60%	7.90%	3.60%
113	4.10%	4.10%	4.11%	4.10%	4.12%	4.10%	4.10%	3.60%	7.90%	3.60%
114	4.09%	4.08%	4.10%	4.11%	4.95%	5.00%	4.53%	3.60%	7.90%	3.60%
115	4.12%	5.10%	4.09%	4.09%	4.12%	4.12%	4.11%	3.60%	7.90%	3.60%
116	4.11%	4.11%	4.11%	4.10%	4.10%	4.11%	4.09%	3.60%	7.90%	3.60%
117	4.10%	4.10%	4.10%	4.10%	4.10%	4.93%	4.11%	3.60%	7.90%	3.60%
118	4.09%	4.09%	4.11%	4.11%	4.09%	4.10%	4.10%	3.60%	7.90%	3.60%
119	4.10%	4.10%	4.10%	4.10%	4.11%	4.11%	4.10%	3.60%	7.90%	3.60%
120	4.10%	4.09%	4.09%	4.09%	4.10%	4.10%	4.10%	3.60%	7.90%	3.60%
121	4.10%	4.10%	4.11%	4.09%	4.09%	4.10%	4.10%	3.60%	7.90%	3.60%
122	4.11%	4.11%	4.10%	4.10%	4.10%	4.10%	4.11%	3.60%	7.90%	3.60%
123	4.10%	4.10%	4.10%	4.11%	4.09%	4.10%	4.09%	3.60%	7.90%	3.60%
124	4.11%	4.10%	5.10%	4.10%	4.10%	4.11%	4.10%	3.60%	7.90%	3.60%
125	4.10%	4.10%	4.10%	4.09%	4.09%	4.11%	4.11%	3.60%	7.90%	3.60%
126	4.08%	4.10%	5.10%	4.10%	4.11%	4.87%	5.11%	3.60%	7.90%	3.60%
127	4.11%	4.10%	4.09%	4.10%	4.10%	4.12%	4.36%	3.60%	7.90%	3.60%
128	4.10%	4.10%	4.10%	4.11%	4.91%	4.48%	5.11%	3.60%	7.90%	3.60%
129	4.10%	4.43%	4.12%	4.10%	4.12%	4.12%	4.33%	3.60%	7.90%	3.60%
130	4.11%	4.11%	4.11%	4.10%	4.11%	4.11%	4.11%	3.60%	7.90%	3.60%
131	4.11%	4.10%	4.39%	4.10%	4.09%	4.81%	5.10%	3.60%	7.90%	3.60%
132	4.11%	4.10%	4.11%	4.09%	4.10%	4.12%	4.10%	3.60%	7.90%	3.60%
133	4.09%	4.11%	4.10%	4.10%	4.10%	4.10%	4.10%	3.60%	7.90%	3.60%
134	4.09%	4.10%	4.10%	4.11%	4.10%	4.10%	4.10%	3.60%	7.90%	3.60%
135	4.11%	4.10%	4.09%	4.10%	4.10%	4.11%	4.10%	3.60%	7.90%	3.60%
136	4.12%	4.40%	4.76%	4.12%	4.10%	4.10%	4.10%	3.60%	7.90%	3.60%
137	4.09%	4.12%	4.54%	4.12%	4.10%	4.09%	4.10%	3.60%	7.90%	3.60%
138	4.09%	5.09%	5.10%	4.99%	4.10%	5.10%	4.52%	3.60%	7.90%	3.60%
139	4.10%	4.09%	4.69%	4.12%	4.10%	4.40%	4.12%	3.60%	7.90%	3.60%
140	4.10%	4.10%	4.15%	4.09%	4.12%	4.11%	4.11%	3.60%	7.90%	3.60%
141	4.10%	4.11%	5.07%	4.11%	4.09%	4.10%	4.11%	3.60%	7.90%	3.60%
142	4.11%	4.11%	4.12%	4.10%	4.11%	4.11%	4.10%	3.60%	7.90%	3.60%
143	4.10%	4.10%	4.10%	4.10%	4.09%	4.10%	4.10%	3.60%	7.90%	3.60%
144	4.09%	4.10%	5.12%	4.50%	4.10%	4.10%	4.11%	3.60%	7.90%	3.60%
145	4.09%	5.11%	4.50%	4.52%	4.11%	4.09%	4.10%	3.60%	7.90%	3.60%
146	4.10%	4.26%	4.11%	4.09%	4.11%	4.10%	4.10%	3.60%	7.90%	3.60%
147	4.10%	4.09%	4.11%	4.10%	4.10%	4.10%	4.10%	3.60%	7.90%	3.60%
148	4.10%	4.11%	4.10%	4.10%	4.11%	4.10%	4.10%	3.60%	7.90%	3.60%
149	5.00%	4.10%	4.12%	4.13%	4.10%	4.09%	4.11%	3.60%	7.90%	3.60%
150	4.12%	4.11%	4.11%	4.10%	4.10%	4.10%	4.10%	3.60%	7.90%	3.60%

## UPS 2018 vs. 2017 Rate Analysis

**Service: UPS Ground Residential**

Average Increase 1-70lbs. Z 2-8	4.80%
All 2-8	4.55%
1-5 lbs. Z 2-8	4.85%
6-15 lbs. Z 2-8	5.44%
16-20lbs. Z 2-8	5.74%
21-30lbs. Z 2-8	5.33%
31-70lbs. Z 2-8	4.39%
71-150 lbs. Z 2-10	4.33%

Key
>4.9%
<4.9%

1-70lbs.	2	3	4	5	6	7	8	44	45	46
By Zone	5.13%	5.26%	5.49%	4.71%	4.14%	4.54%	4.35%	3.84%	7.19%	3.83%

	2	3	4	5	6	7	8	44	45	46
1	4.20%	4.91%	4.91%	4.92%	4.89%	4.84%	4.86%	3.33%	3.55%	3.27%
2	4.27%	4.88%	4.22%	4.23%	4.25%	5.66%	4.82%	4.47%	5.36%	4.44%
3	4.31%	4.98%	4.21%	5.00%	4.85%	4.86%	4.19%	4.18%	5.91%	4.15%
4	4.81%	5.05%	5.01%	5.06%	4.80%	5.56%	4.73%	3.70%	5.92%	3.67%
5	5.30%	6.04%	4.46%	4.90%	5.55%	5.46%	4.67%	3.69%	5.92%	3.66%
6	5.25%	5.85%	5.25%	4.83%	5.51%	5.55%	4.76%	4.39%	5.91%	4.37%
7	5.54%	5.98%	5.40%	5.61%	5.50%	5.56%	5.55%	4.14%	5.92%	4.12%
8	5.63%	6.25%	6.16%	5.59%	5.50%	5.55%	5.46%	3.96%	5.93%	3.93%
9	4.90%	6.60%	6.39%	5.62%	5.47%	5.54%	4.66%	3.93%	5.91%	3.91%
10	5.14%	6.52%	6.00%	5.56%	4.67%	5.46%	4.67%	3.93%	5.91%	3.91%
11	5.21%	5.19%	6.02%	4.81%	3.87%	5.48%	4.68%	3.92%	5.92%	3.91%
12	5.21%	6.05%	6.05%	4.81%	5.50%	5.51%	4.65%	3.92%	5.91%	3.91%
13	5.19%	6.08%	6.78%	5.60%	3.84%	5.48%	4.63%	3.91%	5.92%	3.89%
14	5.23%	5.21%	6.01%	5.59%	4.66%	5.49%	4.62%	3.91%	5.91%	3.89%
15	5.28%	5.98%	6.78%	5.51%	5.47%	5.52%	5.48%	3.92%	5.90%	3.90%
16	5.77%	6.51%	6.53%	5.78%	5.48%	5.46%	5.46%	3.90%	5.92%	3.89%
17	5.76%	5.74%	6.54%	5.78%	4.68%	5.47%	4.56%	3.90%	5.91%	3.89%
18	5.75%	5.75%	5.72%	4.91%	5.46%	5.45%	5.46%	3.90%	5.91%	3.89%
19	6.41%	6.41%	7.18%	6.39%	5.27%	5.33%	5.30%	3.89%	5.92%	3.88%
20	6.41%	6.38%	6.40%	6.40%	4.47%	5.27%	5.26%	3.90%	5.66%	3.89%
21	5.54%	5.54%	5.60%	4.73%	4.44%	5.25%	5.28%	3.91%	5.88%	3.90%
22	5.31%	5.39%	6.22%	4.75%	5.28%	5.26%	5.30%	3.88%	6.53%	3.88%
23	5.40%	5.45%	6.28%	5.53%	5.32%	5.28%	5.27%	3.88%	7.20%	3.88%
24	5.38%	6.24%	6.28%	5.57%	4.42%	4.40%	5.26%	3.89%	7.52%	3.89%
25	5.39%	5.42%	6.27%	5.58%	4.44%	6.15%	5.26%	3.88%	7.84%	3.88%
26	5.35%	6.23%	6.26%	5.57%	4.41%	5.27%	5.25%	3.88%	7.36%	3.88%
27	5.43%	6.27%	6.26%	5.57%	4.39%	5.25%	4.34%	3.88%	7.84%	3.87%
28	5.42%	5.43%	6.17%	5.53%	4.39%	5.28%	5.24%	3.88%	7.84%	3.88%
29	5.20%	5.24%	5.97%	4.69%	4.41%	5.28%	4.38%	3.88%	7.84%	3.87%
30	5.16%	5.17%	5.83%	5.37%	4.22%	5.08%	5.06%	3.87%	7.85%	3.87%
31	5.49%	5.50%	5.53%	4.83%	3.66%	4.54%	4.50%	3.58%	7.85%	3.58%
32	5.07%	5.49%	5.50%	3.98%	3.70%	4.52%	4.51%	3.58%	7.85%	3.57%
33	4.70%	4.63%	4.65%	3.97%	3.64%	3.61%	3.61%	3.58%	7.85%	3.57%
34	5.50%	5.48%	5.50%	4.83%	3.67%	4.55%	4.49%	3.58%	7.85%	3.57%
35	5.58%	5.52%	5.52%	4.84%	3.65%	4.55%	4.49%	3.57%	7.85%	3.56%
36	5.57%	5.52%	5.52%	4.84%	3.63%	4.51%	4.50%	3.58%	7.85%	3.57%
37	5.51%	5.50%	5.51%	4.81%	3.61%	5.44%	4.50%	3.58%	7.85%	3.57%
38	5.55%	5.52%	5.48%	4.81%	3.65%	4.51%	4.51%	3.57%	7.85%	3.57%
39	5.53%	5.52%	5.49%	4.80%	3.60%	4.73%	4.50%	3.57%	7.85%	3.57%
40	5.53%	4.64%	5.48%	4.82%	3.66%	3.65%	3.56%	3.57%	7.85%	3.56%
41	5.52%	5.52%	5.51%	4.81%	3.61%	4.50%	4.51%	3.56%	7.85%	3.56%
42	4.70%	5.54%	6.37%	4.84%	3.64%	4.50%	4.50%	3.57%	7.85%	3.57%
43	5.49%	5.51%	5.50%	4.80%	3.60%	3.57%	4.49%	3.57%	7.85%	3.57%
44	4.71%	5.46%	6.27%	5.72%	3.60%	4.52%	4.48%	3.57%	7.86%	3.57%
45	4.75%	4.63%	4.66%	3.90%	3.59%	4.50%	4.47%	3.56%	7.86%	3.56%
46	5.47%	4.63%	5.48%	4.81%	4.50%	4.50%	4.47%	3.56%	7.86%	3.56%
47	5.29%	4.62%	5.51%	3.90%	3.61%	4.49%	4.48%	3.56%	7.86%	3.56%
48	5.29%	5.11%	5.51%	4.78%	3.61%	3.56%	4.48%	3.56%	7.86%	3.56%
49	5.14%	5.11%	5.40%	4.10%	3.59%	3.56%	3.56%	3.56%	7.86%	3.56%
50	4.79%	4.65%	5.15%	3.92%	3.62%	3.57%	3.55%	3.56%	7.86%	3.55%

## UPS 2018 vs. 2017 Rate Analysis

Service: UPS Ground Residential



	2	3	4	5	6	7	8	44	45	46
51	4.69%	4.53%	4.51%	3.86%	3.53%	3.57%	3.39%	2.74%	7.86%	2.74%
52	4.58%	4.41%	3.92%	3.65%	3.46%	3.57%	3.19%	2.84%	7.86%	2.84%
53	4.53%	4.28%	3.88%	3.19%	3.39%	3.57%	3.01%	4.14%	7.86%	4.14%
54	4.48%	4.20%	3.98%	3.20%	3.32%	3.57%	2.81%	4.14%	7.86%	4.14%
55	4.48%	4.07%	3.94%	3.21%	3.22%	3.56%	2.79%	4.13%	7.87%	4.13%
56	4.43%	3.96%	3.87%	3.20%	3.15%	3.52%	2.80%	4.13%	7.87%	4.13%
57	3.97%	3.90%	4.76%	4.09%	3.08%	3.19%	2.78%	4.14%	7.86%	4.14%
58	3.97%	3.90%	4.75%	3.15%	2.87%	2.99%	3.72%	4.13%	7.87%	4.13%
59	4.86%	3.90%	4.76%	3.18%	3.76%	3.73%	3.73%	4.13%	7.86%	4.13%
60	4.82%	4.77%	4.79%	4.09%	3.75%	3.75%	3.72%	4.13%	7.86%	4.13%
61	4.83%	4.80%	4.79%	4.07%	3.76%	3.75%	3.73%	4.13%	7.87%	4.13%
62	5.21%	5.66%	5.65%	4.95%	3.76%	3.73%	3.73%	4.13%	7.87%	4.12%
63	4.97%	4.80%	5.65%	4.36%	3.76%	3.73%	3.74%	4.13%	7.87%	4.13%
64	5.72%	5.69%	5.68%	4.09%	3.75%	3.74%	3.72%	4.13%	7.87%	4.13%
65	4.85%	4.82%	5.68%	4.09%	3.76%	3.73%	3.71%	4.13%	7.87%	4.13%
66	4.83%	4.77%	5.54%	4.06%	3.76%	3.72%	3.72%	4.13%	7.87%	4.13%
67	4.82%	4.74%	5.68%	4.05%	3.77%	3.74%	3.71%	4.13%	7.87%	4.13%
68	4.83%	4.75%	5.68%	4.98%	3.77%	3.72%	3.50%	4.13%	7.87%	4.13%
69	4.87%	4.75%	5.68%	4.04%	3.75%	3.27%	3.72%	4.13%	7.87%	4.13%
70	4.80%	4.74%	4.73%	4.07%	3.77%	2.96%	3.71%	4.12%	7.87%	4.12%
71	4.87%	4.80%	4.78%	4.78%	3.77%	3.74%	3.55%	4.13%	7.87%	4.13%
72	5.65%	4.79%	5.68%	4.09%	3.75%	3.75%	3.73%	4.13%	7.87%	4.13%
73	3.97%	4.76%	5.32%	3.80%	2.82%	3.23%	3.71%	4.13%	7.87%	4.13%
74	3.93%	4.75%	4.76%	3.13%	3.74%	2.79%	3.71%	4.13%	7.87%	4.13%
75	4.78%	4.76%	4.74%	4.04%	2.83%	2.81%	3.56%	4.13%	7.87%	4.13%
76	4.80%	4.77%	4.76%	3.13%	2.83%	2.80%	3.06%	4.13%	7.88%	4.13%
77	5.66%	5.69%	5.68%	3.14%	2.82%	2.80%	2.89%	4.13%	7.87%	4.13%
78	3.86%	5.68%	5.68%	3.11%	2.82%	2.79%	2.83%	4.12%	7.87%	4.12%
79	4.77%	4.77%	4.74%	3.13%	2.82%	3.71%	3.73%	4.12%	7.87%	4.12%
80	4.78%	4.76%	4.74%	4.05%	2.81%	2.78%	3.73%	4.13%	7.87%	4.13%
81	4.77%	4.72%	4.73%	4.02%	2.80%	2.96%	3.88%	4.13%	7.88%	4.13%
82	4.79%	4.75%	5.68%	4.01%	2.81%	3.52%	3.61%	4.13%	7.88%	4.12%
83	3.89%	3.84%	4.76%	4.09%	2.81%	3.30%	3.49%	4.13%	7.87%	4.13%
84	3.84%	4.74%	4.76%	3.76%	2.90%	3.47%	3.31%	4.13%	7.87%	4.13%
85	3.86%	3.81%	4.72%	3.55%	3.31%	3.64%	3.50%	4.12%	7.87%	4.12%
86	4.76%	4.74%	5.66%	3.72%	3.21%	4.76%	4.61%	4.12%	7.88%	4.13%
87	3.85%	3.85%	3.81%	3.49%	3.36%	4.00%	3.86%	4.12%	7.88%	4.13%
88	5.65%	4.73%	5.64%	4.61%	3.50%	4.17%	4.98%	4.13%	7.88%	4.13%
89	5.68%	3.83%	4.73%	3.79%	3.66%	4.39%	5.22%	4.13%	7.88%	4.13%
90	4.99%	4.98%	4.97%	4.90%	4.03%	4.98%	5.45%	4.12%	7.88%	4.12%
91	4.95%	5.87%	4.92%	4.84%	4.89%	4.92%	4.90%	4.12%	7.88%	4.12%
92	6.80%	5.86%	4.94%	4.92%	4.91%	4.90%	4.89%	4.12%	7.88%	4.12%
93	4.95%	5.87%	5.85%	4.90%	4.91%	4.89%	4.90%	4.12%	7.88%	4.12%
94	4.93%	4.91%	4.93%	4.91%	4.92%	4.91%	4.89%	4.12%	7.88%	4.12%
95	4.94%	5.87%	4.92%	4.91%	4.90%	4.91%	4.89%	4.13%	7.88%	4.13%
96	4.92%	4.91%	5.88%	5.86%	4.91%	5.07%	5.87%	4.12%	7.88%	4.12%
97	4.95%	4.92%	5.33%	4.91%	4.90%	4.92%	4.90%	4.12%	7.88%	4.12%
98	4.93%	4.91%	4.92%	4.91%	4.91%	4.91%	4.90%	4.12%	7.88%	4.12%
99	4.93%	4.92%	5.87%	4.92%	4.90%	4.91%	4.90%	4.12%	7.88%	4.12%
100	4.92%	4.92%	4.91%	4.92%	4.91%	4.99%	5.00%	4.12%	7.88%	4.12%

## UPS 2018 vs. 2017 Rate Analysis

Service: UPS Ground Residential



	2	3	4	5	6	7	8	44	45	46
101	4.44%	4.47%	4.24%	4.65%	4.88%	4.96%	5.00%	3.93%	7.88%	3.95%
102	4.23%	4.22%	4.20%	4.21%	4.18%	4.18%	4.19%	3.73%	7.88%	3.77%
103	4.22%	4.21%	4.20%	4.22%	4.20%	4.19%	4.17%	3.62%	7.88%	3.62%
104	4.21%	4.23%	4.21%	4.21%	4.17%	4.19%	4.18%	3.63%	7.88%	3.63%
105	4.22%	4.19%	4.22%	4.24%	5.09%	4.18%	4.18%	3.63%	7.88%	3.63%
106	4.21%	4.21%	4.21%	4.21%	4.19%	4.20%	4.17%	3.62%	7.88%	3.63%
107	4.21%	4.20%	4.21%	5.15%	4.19%	4.17%	5.05%	3.63%	7.88%	3.63%
108	4.21%	4.22%	4.20%	4.21%	4.19%	4.18%	4.18%	3.62%	7.88%	3.62%
109	4.20%	4.20%	4.19%	4.20%	4.19%	4.18%	4.18%	3.63%	7.88%	3.62%
110	4.21%	4.21%	4.21%	4.20%	4.19%	4.19%	4.17%	3.62%	7.88%	3.62%
111	4.22%	4.20%	5.15%	5.15%	4.18%	4.18%	5.13%	3.63%	7.88%	3.62%
112	4.20%	4.22%	4.20%	4.20%	4.18%	4.18%	4.16%	3.62%	7.88%	3.62%
113	4.20%	4.20%	4.21%	4.19%	4.20%	4.17%	4.17%	3.62%	7.88%	3.62%
114	4.19%	4.19%	4.19%	4.20%	4.99%	5.04%	4.58%	3.62%	7.88%	3.62%
115	4.22%	5.15%	4.19%	4.18%	4.20%	4.19%	4.17%	3.62%	7.88%	3.62%
116	4.21%	4.21%	4.20%	4.19%	4.18%	4.18%	4.16%	3.62%	7.88%	3.62%
117	4.20%	4.20%	4.19%	4.19%	4.18%	4.97%	4.17%	3.62%	7.88%	3.62%
118	4.19%	4.18%	4.20%	4.19%	4.17%	4.18%	4.17%	3.62%	7.88%	3.62%
119	4.20%	4.19%	4.19%	4.18%	4.19%	4.18%	4.16%	3.62%	7.88%	3.62%
120	4.19%	4.18%	4.18%	4.18%	4.18%	4.17%	4.17%	3.63%	7.88%	3.62%
121	4.20%	4.19%	4.20%	4.18%	4.17%	4.17%	4.16%	3.63%	7.88%	3.63%
122	4.20%	4.20%	4.19%	4.18%	4.18%	4.17%	4.17%	3.62%	7.88%	3.62%
123	4.19%	4.19%	4.18%	4.19%	4.17%	4.17%	4.15%	3.62%	7.88%	3.62%
124	4.20%	4.19%	5.14%	4.18%	4.17%	4.17%	4.16%	3.62%	7.88%	3.62%
125	4.19%	4.19%	4.18%	4.18%	4.17%	4.18%	4.17%	3.62%	7.88%	3.62%
126	4.17%	4.19%	5.14%	4.18%	4.18%	4.91%	5.14%	3.62%	7.88%	3.62%
127	4.20%	4.19%	4.18%	4.19%	4.18%	4.18%	4.41%	3.62%	7.88%	3.62%
128	4.19%	4.19%	4.18%	4.19%	4.95%	4.54%	5.13%	3.63%	7.88%	3.63%
129	4.19%	4.50%	4.20%	4.18%	4.19%	4.19%	4.39%	3.63%	7.88%	3.62%
130	4.20%	4.20%	4.19%	4.18%	4.18%	4.17%	4.17%	3.62%	7.88%	3.62%
131	4.19%	4.19%	4.45%	4.18%	4.16%	4.85%	5.13%	3.62%	7.88%	3.62%
132	4.20%	4.18%	4.19%	4.17%	4.17%	4.18%	4.16%	3.62%	7.88%	3.62%
133	4.17%	4.19%	4.18%	4.18%	4.18%	4.16%	4.15%	3.62%	7.88%	3.62%
134	4.18%	4.19%	4.18%	4.18%	4.17%	4.17%	4.16%	3.62%	7.88%	3.62%
135	4.19%	4.18%	4.17%	4.18%	4.17%	4.17%	4.16%	3.62%	7.88%	3.62%
136	4.20%	4.46%	4.80%	4.19%	4.17%	4.16%	4.15%	3.62%	7.88%	3.62%
137	4.18%	4.20%	4.60%	4.19%	4.17%	4.16%	4.16%	3.62%	7.88%	3.62%
138	4.17%	5.13%	5.13%	5.02%	4.17%	5.13%	4.56%	3.62%	7.88%	3.62%
139	4.18%	4.17%	4.74%	4.19%	4.17%	4.45%	4.18%	3.62%	7.88%	3.62%
140	4.18%	4.17%	4.22%	4.16%	4.18%	4.17%	4.17%	3.62%	7.88%	3.62%
141	4.18%	4.19%	5.10%	4.18%	4.16%	4.16%	4.16%	3.62%	7.89%	3.62%
142	4.19%	4.19%	4.19%	4.17%	4.17%	4.17%	4.15%	3.62%	7.88%	3.62%
143	4.18%	4.18%	4.17%	4.18%	4.15%	4.16%	4.15%	3.62%	7.88%	3.62%
144	4.17%	4.18%	5.15%	4.56%	4.17%	4.16%	4.16%	3.62%	7.89%	3.62%
145	4.17%	5.14%	4.56%	4.57%	4.17%	4.16%	4.15%	3.62%	7.89%	3.62%
146	4.17%	4.33%	4.18%	4.16%	4.17%	4.16%	4.16%	3.62%	7.89%	3.62%
147	4.18%	4.16%	4.18%	4.17%	4.17%	4.16%	4.15%	3.62%	7.88%	3.62%
148	4.18%	4.18%	4.17%	4.17%	4.17%	4.16%	4.15%	3.62%	7.89%	3.62%
149	5.03%	4.17%	4.19%	4.20%	4.16%	4.15%	4.16%	3.62%	7.89%	3.62%
150	4.19%	4.18%	4.18%	4.16%	4.16%	4.16%	4.15%	3.62%	7.89%	3.62%



## UPS 2018 vs. 2017 Rate Analysis

**Service: UPS Next Day Air Commercial**

Average Increase	4.55%
Letters 2-8	4.01%
Packages 2-8	4.07%

Key
>4.9%
<4.9%

	102	103	104	105	106	107	108	124	125	126
By Zone	3.65%	1.57%	5.06%	5.47%	3.38%	5.02%	4.36%	7.67%	1.60%	7.68%

	102	103	104	105	106	107	108	124	125	126
Letter	1.21%	1.72%	4.92%	3.95%	5.40%	5.44%	5.40%	7.80%	0.00%	7.79%
1	1.89%	7.79%	7.81%	7.80%	7.80%	7.80%	7.80%	7.79%	1.19%	7.80%
2	1.91%	2.37%	7.80%	7.80%	4.90%	5.10%	7.81%	7.80%	1.15%	7.79%
3	2.36%	4.13%	7.81%	7.80%	7.80%	7.80%	7.80%	5.82%	1.17%	7.80%
4	2.37%	3.07%	7.80%	7.80%	4.20%	7.80%	7.80%	7.80%	1.22%	7.80%
5	2.34%	1.87%	6.32%	5.14%	1.31%	5.64%	5.67%	7.80%	1.21%	7.80%
6	2.35%	1.87%	7.80%	7.80%	7.80%	7.79%	7.80%	7.80%	1.22%	7.80%
7	2.38%	1.88%	7.41%	7.80%	4.91%	7.80%	7.80%	7.80%	1.20%	7.80%
8	2.33%	1.84%	4.79%	5.52%	3.43%	7.80%	7.80%	7.80%	1.19%	7.80%
9	2.35%	1.87%	4.11%	2.00%	3.16%	2.17%	5.30%	7.80%	1.22%	7.80%
10	2.36%	1.87%	4.11%	2.44%	2.89%	2.27%	5.12%	7.80%	1.21%	7.80%
11	3.67%	1.85%	7.41%	7.80%	6.42%	3.96%	1.60%	7.80%	1.22%	7.80%
12	3.65%	2.32%	7.41%	7.80%	5.80%	6.62%	2.53%	7.80%	1.19%	7.80%
13	3.64%	2.34%	7.41%	7.80%	2.59%	6.17%	2.56%	7.80%	1.21%	7.80%
14	3.64%	1.86%	4.12%	5.81%	1.19%	5.12%	1.57%	7.80%	1.22%	7.80%
15	3.66%	1.88%	4.87%	5.93%	1.49%	5.12%	1.76%	7.80%	1.21%	7.80%
16	3.65%	2.33%	4.68%	7.80%	6.42%	5.66%	5.41%	7.80%	1.19%	7.80%
17	4.04%	2.59%	7.41%	6.08%	3.94%	5.42%	4.05%	7.80%	1.20%	7.80%
18	4.02%	2.35%	7.40%	5.89%	1.86%	5.33%	1.57%	7.80%	1.22%	7.80%
19	4.05%	1.85%	5.72%	5.57%	1.71%	4.39%	1.57%	7.80%	1.19%	7.80%
20	4.03%	1.86%	5.61%	5.55%	1.33%	4.37%	1.57%	7.80%	1.22%	7.80%
21	4.05%	1.85%	5.60%	5.11%	3.23%	4.02%	1.57%	7.80%	1.21%	7.80%
22	4.04%	2.33%	3.63%	5.81%	1.19%	6.62%	3.44%	7.80%	1.21%	7.80%
23	4.05%	2.33%	3.63%	5.81%	4.90%	5.72%	2.24%	7.80%	1.22%	7.80%
24	4.04%	1.87%	2.68%	6.19%	4.90%	5.77%	3.90%	7.80%	1.20%	7.80%
25	4.05%	1.86%	5.40%	6.25%	4.91%	5.55%	3.93%	7.80%	1.21%	7.80%
26	4.03%	2.32%	6.05%	7.49%	5.92%	1.97%	4.49%	7.80%	1.21%	7.80%
27	4.04%	2.34%	6.05%	5.83%	5.55%	2.92%	6.51%	7.80%	1.22%	7.80%
28	4.04%	1.85%	6.06%	6.83%	4.90%	2.96%	5.02%	7.80%	1.22%	7.80%
29	4.04%	1.86%	6.07%	5.63%	4.90%	5.16%	5.13%	7.80%	1.22%	7.80%
30	4.03%	1.85%	6.06%	6.29%	4.90%	5.37%	5.58%	7.80%	1.21%	7.80%
31	4.04%	1.85%	6.08%	5.87%	5.93%	4.50%	5.03%	7.80%	1.20%	7.80%
32	4.02%	1.85%	6.10%	4.31%	4.90%	3.02%	5.76%	7.80%	1.22%	7.80%
33	4.04%	2.33%	6.10%	7.80%	4.27%	6.63%	5.30%	7.80%	1.21%	7.80%
34	4.03%	1.86%	6.10%	6.04%	2.43%	6.60%	4.10%	7.80%	1.20%	7.80%
35	4.02%	1.85%	6.09%	5.79%	2.42%	6.59%	3.47%	7.80%	1.21%	7.80%
36	4.04%	1.86%	6.12%	5.82%	4.90%	5.10%	3.16%	7.80%	1.20%	7.80%
37	4.03%	2.33%	7.41%	7.59%	5.68%	6.48%	5.37%	7.80%	1.21%	7.80%
38	4.03%	2.34%	6.15%	7.76%	4.79%	6.63%	4.01%	7.80%	1.21%	7.80%
39	4.04%	2.34%	6.13%	6.46%	2.59%	5.10%	4.15%	7.80%	1.22%	7.80%
40	4.04%	1.85%	6.13%	6.34%	2.69%	5.10%	4.16%	7.80%	1.21%	7.80%
41	4.10%	2.33%	6.13%	4.68%	4.90%	3.96%	4.29%	7.80%	1.20%	7.80%
42	4.10%	2.34%	5.47%	4.01%	3.76%	3.60%	5.64%	7.80%	1.21%	7.80%
43	4.10%	2.32%	6.16%	4.70%	2.73%	7.25%	5.39%	7.80%	1.21%	7.80%
44	4.10%	2.32%	6.16%	5.04%	2.75%	6.63%	5.39%	7.80%	1.21%	7.80%
45	4.04%	2.33%	5.47%	4.74%	2.75%	4.02%	5.39%	7.80%	1.21%	7.80%
46	4.10%	2.32%	5.55%	6.86%	5.19%	4.87%	6.15%	7.80%	1.21%	7.80%
47	4.10%	2.33%	4.78%	5.00%	4.94%	5.07%	5.30%	7.80%	1.21%	7.80%
48	4.11%	2.33%	4.70%	5.76%	4.91%	6.53%	5.41%	7.80%	1.22%	7.80%
49	4.11%	2.33%	4.62%	5.73%	4.91%	6.12%	5.30%	7.80%	1.21%	7.80%
50	4.11%	2.33%	4.42%	5.65%	4.90%	5.92%	5.30%	7.80%	1.21%	7.80%

## UPS 2018 vs. 2017 Rate Analysis

**Service: UPS Next Day Air Commercial**

	102	103	104	105	106	107	108	124	125	126
51	4.11%	2.33%	1.08%	4.74%	0.71%	3.30%	1.58%	7.80%	1.22%	7.80%
52	4.11%	2.32%	6.19%	5.62%	3.00%	5.12%	4.49%	7.80%	1.21%	7.80%
53	4.11%	2.36%	6.20%	5.63%	3.20%	7.80%	4.89%	7.80%	1.21%	7.80%
54	4.10%	2.32%	6.20%	6.41%	3.14%	7.80%	4.30%	7.80%	1.21%	7.80%
55	4.11%	2.33%	5.49%	5.70%	3.11%	5.48%	4.17%	7.80%	1.22%	7.80%
56	4.10%	6.06%	6.14%	4.82%	2.51%	3.46%	4.19%	7.80%	1.21%	7.80%
57	4.10%	2.33%	6.21%	5.01%	2.90%	3.21%	1.84%	7.80%	1.21%	7.80%
58	4.10%	2.33%	6.21%	5.83%	4.89%	3.22%	1.61%	7.80%	1.21%	7.80%
59	4.10%	2.33%	6.21%	5.21%	4.90%	3.37%	1.58%	7.80%	1.21%	7.80%
60	4.11%	2.33%	6.21%	5.15%	4.90%	4.85%	1.72%	7.80%	1.21%	7.80%
61	4.10%	2.71%	5.50%	4.84%	4.90%	3.24%	4.40%	7.80%	1.21%	7.80%
62	4.10%	4.03%	5.50%	4.85%	4.16%	4.46%	1.89%	7.80%	1.21%	7.80%
63	4.10%	2.33%	6.21%	4.87%	2.94%	3.26%	3.14%	7.80%	1.21%	7.80%
64	4.11%	2.33%	5.15%	5.02%	3.03%	3.26%	3.20%	7.80%	1.21%	7.80%
65	4.11%	2.32%	3.39%	4.76%	2.85%	3.27%	1.57%	7.80%	1.22%	7.80%
66	4.11%	2.33%	6.23%	4.87%	4.90%	4.92%	2.88%	7.80%	1.22%	7.80%
67	4.11%	2.33%	4.71%	7.27%	1.71%	6.63%	5.30%	7.45%	1.21%	7.80%
68	4.10%	2.33%	3.46%	6.98%	1.35%	3.05%	4.14%	7.34%	1.22%	7.80%
69	4.11%	2.32%	2.15%	5.21%	1.40%	3.25%	3.95%	7.51%	1.22%	7.80%
70	4.11%	2.33%	1.10%	6.45%	0.88%	3.29%	3.44%	7.80%	1.21%	7.80%
71	4.10%	2.32%	1.28%	5.19%	0.92%	5.83%	2.44%	7.80%	1.22%	7.80%
72	4.11%	2.33%	5.61%	5.19%	2.88%	3.43%	3.49%	7.80%	1.22%	7.80%
73	4.10%	2.32%	4.97%	5.72%	3.07%	4.96%	4.02%	7.80%	1.21%	7.80%
74	4.10%	2.33%	4.90%	5.65%	3.03%	5.72%	4.01%	7.80%	1.21%	7.80%
75	4.10%	2.33%	4.02%	5.60%	2.98%	5.79%	3.96%	7.80%	1.21%	7.80%
76	4.10%	2.32%	4.10%	6.10%	2.42%	5.74%	3.07%	7.80%	1.22%	7.54%
77	4.10%	2.32%	3.35%	4.30%	2.59%	1.63%	1.91%	7.80%	1.21%	7.80%
78	4.10%	2.32%	0.42%	0.60%	0.71%	1.38%	1.57%	7.80%	1.21%	7.80%
79	4.10%	2.33%	0.45%	0.61%	0.71%	5.39%	5.45%	7.80%	1.22%	7.80%
80	4.10%	2.33%	0.59%	0.79%	0.86%	5.76%	5.60%	7.80%	1.22%	7.80%
81	4.10%	2.39%	3.31%	5.27%	4.90%	5.76%	3.06%	7.80%	1.22%	7.80%
82	4.11%	2.39%	3.57%	5.75%	4.90%	5.76%	2.77%	7.80%	1.22%	7.80%
83	4.10%	2.32%	3.54%	5.74%	4.90%	5.72%	2.73%	7.80%	1.22%	7.80%
84	4.11%	2.32%	3.42%	5.70%	4.90%	5.68%	2.82%	7.80%	1.21%	7.80%
85	4.11%	2.33%	0.41%	5.65%	3.23%	4.92%	4.84%	7.80%	1.21%	5.81%
86	4.20%	4.10%	0.41%	4.66%	3.06%	5.39%	3.14%	7.80%	1.21%	5.56%
87	4.21%	2.33%	0.41%	3.90%	3.39%	3.09%	3.11%	7.80%	1.22%	5.82%
88	4.11%	2.33%	0.41%	3.75%	0.73%	1.38%	1.81%	7.33%	1.21%	5.77%
89	4.10%	2.33%	0.41%	3.33%	1.18%	1.61%	1.59%	5.09%	1.22%	3.36%
90	4.10%	2.33%	0.41%	0.83%	1.19%	5.15%	3.38%	5.07%	1.21%	3.34%
91	4.10%	2.33%	0.41%	0.61%	1.51%	5.56%	3.54%	5.05%	1.22%	7.14%
92	4.10%	2.33%	0.41%	0.61%	1.19%	5.34%	3.51%	5.03%	1.21%	7.80%
93	4.10%	2.32%	0.41%	0.64%	1.18%	2.38%	3.48%	5.09%	1.21%	7.80%
94	4.10%	2.33%	0.41%	0.61%	1.19%	2.07%	3.41%	7.18%	1.21%	7.80%
95	4.10%	2.32%	0.41%	0.61%	1.18%	2.04%	1.57%	7.35%	1.22%	7.80%
96	4.10%	2.32%	0.41%	0.61%	1.18%	1.38%	1.60%	7.33%	1.22%	7.80%
97	4.14%	2.38%	0.41%	0.61%	1.19%	1.38%	1.57%	7.47%	1.22%	7.80%
98	4.10%	2.32%	0.44%	0.61%	1.19%	1.56%	1.62%	7.80%	1.21%	7.80%
99	4.10%	2.33%	2.09%	1.59%	1.52%	5.57%	2.62%	7.80%	1.21%	7.80%
100	3.25%	0.00%	6.14%	6.20%	3.36%	5.47%	5.23%	7.80%	2.12%	7.80%



## UPS 2018 vs. 2017 Rate Analysis

**Service: UPS Next Day Air Commercial**

	102	103	104	105	106	107	108	124	125	126
101	3.25%	0.00%	6.14%	6.20%	3.36%	5.47%	5.23%	7.80%	2.12%	7.80%
102	3.25%	0.00%	6.14%	6.20%	3.36%	5.47%	5.23%	7.80%	2.12%	7.80%
103	3.25%	0.00%	6.14%	6.20%	3.36%	5.47%	5.23%	7.80%	2.12%	7.80%
104	3.25%	0.00%	6.14%	6.20%	3.36%	5.47%	5.23%	7.80%	2.12%	7.80%
105	3.25%	0.00%	6.14%	6.20%	3.36%	5.47%	5.23%	7.80%	2.12%	7.80%
106	3.25%	0.00%	6.14%	6.20%	3.36%	5.47%	5.23%	7.80%	2.12%	7.80%
107	3.25%	0.00%	6.14%	6.20%	3.36%	5.47%	5.23%	7.80%	2.12%	7.80%
108	3.25%	0.00%	6.14%	6.20%	3.36%	5.47%	5.23%	7.80%	2.12%	7.80%
109	3.25%	0.00%	6.14%	6.20%	3.36%	5.47%	5.23%	7.80%	2.12%	7.80%
110	3.25%	0.00%	6.14%	6.20%	3.36%	5.47%	5.23%	7.80%	2.12%	7.80%
111	3.25%	0.00%	6.14%	6.20%	3.36%	5.47%	5.23%	7.80%	2.12%	7.80%
112	3.25%	0.00%	6.14%	6.20%	3.36%	5.47%	5.23%	7.80%	2.12%	7.80%
113	3.25%	0.00%	6.14%	6.20%	3.36%	5.47%	5.23%	7.80%	2.60%	7.80%
114	3.25%	0.00%	6.14%	6.20%	3.36%	5.47%	5.23%	7.80%	2.60%	7.80%
115	3.25%	0.00%	6.14%	6.20%	3.36%	5.47%	5.23%	7.80%	2.12%	7.80%
116	3.25%	0.00%	6.14%	6.20%	3.36%	5.47%	5.23%	7.80%	2.12%	7.80%
117	3.25%	0.00%	6.14%	6.20%	3.36%	5.47%	5.23%	7.80%	2.12%	7.80%
118	3.25%	0.00%	6.14%	6.20%	3.36%	5.47%	5.23%	7.80%	2.12%	7.80%
119	3.25%	0.00%	6.14%	6.20%	3.36%	5.47%	5.23%	7.80%	2.60%	7.80%
120	3.25%	0.00%	6.14%	6.20%	3.36%	5.47%	5.23%	7.80%	2.12%	7.80%
121	3.25%	0.00%	6.14%	6.20%	3.36%	5.47%	5.23%	7.80%	2.12%	7.80%
122	3.25%	0.00%	6.14%	6.20%	3.36%	5.47%	5.23%	7.80%	2.12%	7.80%
123	3.25%	0.00%	6.14%	6.20%	3.36%	5.47%	5.23%	7.80%	2.12%	7.80%
124	3.25%	0.00%	6.14%	6.20%	3.36%	5.47%	5.23%	7.80%	2.60%	7.80%
125	3.25%	0.00%	6.14%	6.20%	3.36%	5.47%	5.23%	7.80%	2.60%	7.80%
126	3.25%	0.00%	6.14%	6.20%	3.36%	5.47%	5.23%	7.80%	2.60%	7.80%
127	3.25%	0.00%	6.14%	6.20%	3.36%	5.47%	5.23%	7.80%	2.60%	7.80%
128	3.25%	0.00%	6.14%	6.20%	3.36%	5.47%	5.23%	7.80%	2.60%	7.80%
129	3.25%	0.00%	6.14%	6.20%	3.36%	5.47%	5.23%	7.80%	2.60%	7.80%
130	3.25%	0.00%	6.14%	6.20%	3.36%	5.47%	5.23%	7.80%	2.60%	7.80%
131	3.25%	0.00%	6.14%	6.20%	3.36%	5.47%	5.23%	7.80%	2.60%	7.80%
132	3.25%	0.00%	6.14%	6.20%	3.36%	5.47%	5.23%	7.80%	2.60%	7.80%
133	3.25%	0.00%	6.14%	6.20%	3.36%	5.47%	5.23%	7.80%	2.60%	7.80%
134	3.25%	0.00%	6.14%	6.20%	3.36%	5.47%	5.23%	7.80%	2.60%	7.80%
135	3.25%	0.00%	6.14%	6.20%	3.36%	5.47%	5.23%	7.80%	2.60%	7.80%
136	3.25%	0.00%	6.14%	6.20%	3.36%	5.47%	5.23%	7.80%	2.60%	7.80%
137	3.25%	0.00%	6.14%	6.20%	3.36%	5.47%	5.23%	7.80%	2.60%	7.80%
138	3.25%	0.00%	6.14%	6.20%	3.36%	5.47%	5.23%	7.80%	2.60%	7.80%
139	3.25%	0.00%	6.14%	6.20%	3.36%	5.47%	5.23%	7.80%	2.60%	7.80%
140	3.25%	0.00%	6.14%	6.20%	3.36%	5.47%	5.23%	7.80%	2.60%	7.80%
141	3.25%	0.00%	6.14%	6.20%	3.36%	5.47%	5.23%	7.80%	2.60%	7.80%
142	3.25%	0.00%	6.14%	6.20%	3.36%	5.47%	5.23%	7.80%	2.60%	7.80%
143	3.25%	0.00%	6.14%	6.20%	3.36%	5.47%	5.23%	7.80%	2.60%	7.80%
144	3.25%	0.00%	6.14%	6.20%	3.36%	5.47%	5.23%	7.80%	2.60%	7.80%
145	3.25%	0.00%	6.14%	6.20%	3.36%	5.47%	5.23%	7.80%	2.60%	7.80%
146	3.25%	0.00%	6.14%	6.20%	3.36%	5.47%	5.23%	7.80%	2.60%	7.80%
147	3.25%	0.00%	6.14%	6.20%	3.36%	5.47%	5.23%	7.80%	2.60%	7.80%
148	3.25%	0.00%	6.14%	6.20%	3.36%	5.47%	5.23%	7.80%	2.60%	7.80%
149	3.25%	0.00%	6.14%	6.20%	3.36%	5.47%	5.23%	7.80%	2.60%	7.80%
150	3.25%	0.00%	6.14%	6.20%	3.36%	5.47%	5.23%	7.80%	2.60%	7.80%

## UPS 2018 vs. 2017 Rate Analysis

**Service: UPS Next Day Air Saver Commercial**

Average Increase	5.12%
Letters 2-8	4.76%
Packages 2-8	5.12%

Key
>4.9%
<4.9%

	132	133	134	135	136	137	138
By Zone	4.06%	3.69%	5.47%	5.94%	4.54%	5.94%	6.18%

	132	133	134	135	136	137	138
Letter	2.19%	2.51%	4.92%	5.93%	5.92%	5.93%	5.93%
1	3.85%	3.86%	4.93%	5.14%	5.32%	5.73%	5.82%
2	3.87%	3.87%	4.92%	5.14%	5.36%	5.41%	5.53%
3	3.88%	3.49%	4.95%	5.13%	2.59%	5.43%	5.54%
4	3.89%	3.49%	4.95%	5.14%	5.34%	5.43%	5.53%
5	3.88%	3.51%	4.93%	5.14%	5.34%	5.43%	5.54%
6	3.86%	3.49%	4.94%	5.14%	5.34%	5.43%	5.55%
7	3.88%	3.49%	4.95%	5.14%	5.34%	5.43%	5.54%
8	3.91%	3.49%	4.94%	5.13%	5.33%	5.44%	5.54%
9	3.91%	3.50%	4.94%	5.14%	5.35%	5.44%	5.54%
10	3.35%	3.49%	4.16%	5.14%	4.95%	5.32%	5.17%
11	3.86%	3.49%	6.50%	6.50%	6.36%	6.46%	6.50%
12	3.88%	3.49%	6.50%	6.50%	6.35%	6.46%	6.50%
13	3.88%	3.88%	6.50%	6.50%	6.36%	6.46%	6.50%
14	3.90%	3.89%	6.50%	6.50%	6.36%	6.46%	6.50%
15	3.87%	3.88%	6.50%	6.50%	6.36%	6.46%	6.50%
16	3.90%	3.49%	6.50%	6.50%	6.36%	6.46%	6.50%
17	4.17%	3.50%	6.50%	6.50%	5.95%	6.46%	6.50%
18	4.17%	3.48%	6.50%	6.50%	5.95%	6.46%	6.50%
19	4.18%	3.51%	6.50%	6.50%	5.95%	6.46%	6.50%
20	4.18%	3.48%	5.62%	6.50%	5.57%	6.47%	1.97%
21	4.20%	3.50%	5.61%	6.50%	3.94%	6.46%	6.50%
22	4.18%	3.50%	6.19%	6.50%	5.05%	6.46%	6.50%
23	4.18%	3.50%	6.16%	6.50%	3.55%	6.46%	4.25%
24	4.19%	3.49%	4.94%	6.50%	3.55%	4.47%	2.54%
25	4.18%	3.49%	6.31%	6.50%	5.72%	6.46%	6.50%
26	4.19%	3.50%	6.50%	6.50%	5.96%	6.46%	6.50%
27	4.20%	3.51%	6.50%	6.50%	5.96%	6.46%	6.50%
28	4.20%	3.51%	6.50%	6.50%	5.95%	6.46%	6.50%
29	4.19%	3.51%	6.50%	6.50%	5.51%	6.46%	6.50%
30	4.20%	3.50%	6.50%	6.50%	5.73%	6.46%	6.50%
31	4.20%	3.50%	6.50%	6.50%	5.95%	6.46%	6.50%
32	4.20%	3.50%	6.50%	6.50%	5.96%	6.46%	6.50%
33	4.19%	3.50%	6.50%	6.50%	5.96%	6.47%	6.50%
34	4.18%	3.49%	6.50%	6.50%	5.71%	6.46%	6.50%
35	4.20%	3.50%	6.50%	6.50%	5.69%	6.47%	6.50%
36	4.19%	3.49%	6.50%	6.50%	5.70%	6.47%	6.50%
37	4.19%	3.50%	6.50%	6.50%	5.96%	6.47%	6.50%
38	4.19%	3.49%	6.50%	6.50%	5.95%	6.46%	6.50%
39	4.20%	3.50%	6.50%	6.50%	5.85%	6.46%	6.50%
40	4.19%	3.50%	6.50%	6.50%	5.95%	6.46%	6.50%
41	4.19%	3.49%	6.50%	6.50%	5.96%	6.47%	6.50%
42	4.39%	3.50%	6.26%	6.47%	5.96%	6.32%	6.50%
43	4.19%	3.51%	6.50%	6.50%	5.96%	6.46%	6.50%
44	4.20%	3.52%	6.50%	6.50%	5.96%	6.46%	6.50%
45	4.41%	3.50%	6.26%	6.50%	5.96%	6.47%	6.50%
46	4.40%	3.51%	6.33%	6.50%	5.96%	6.46%	6.50%
47	4.39%	3.50%	5.54%	6.50%	5.69%	6.46%	6.50%
48	4.41%	3.50%	5.46%	6.50%	5.64%	6.46%	6.47%
49	4.39%	3.51%	5.38%	6.49%	5.57%	6.06%	5.81%
50	4.39%	3.50%	5.16%	6.50%	5.48%	6.06%	5.70%

## UPS 2018 vs. 2017 Rate Analysis

Service: UPS Next Day Air Saver Commercial



	132	133	134	135	136	137	138
51	4.39%	3.51%	2.21%	6.50%	4.80%	6.46%	4.81%
52	4.39%	3.51%	6.50%	6.50%	5.59%	6.46%	6.50%
53	4.39%	3.90%	6.50%	6.50%	5.41%	6.47%	6.50%
54	4.39%	3.90%	6.50%	6.50%	5.34%	6.47%	6.50%
55	4.40%	3.90%	6.24%	6.44%	5.35%	6.47%	6.45%
56	4.39%	3.90%	6.50%	6.50%	5.62%	6.46%	6.46%
57	4.39%	3.90%	6.50%	6.50%	5.64%	6.46%	6.50%
58	4.40%	3.90%	6.50%	6.50%	5.64%	6.46%	5.89%
59	4.40%	3.90%	6.50%	6.50%	5.28%	6.47%	4.84%
60	3.58%	3.90%	6.50%	5.87%	5.30%	6.25%	3.15%
61	1.92%	3.90%	6.23%	6.50%	5.62%	6.47%	6.50%
62	1.00%	3.90%	6.23%	6.50%	4.98%	6.46%	6.50%
63	4.29%	3.90%	6.50%	5.69%	4.18%	6.47%	6.44%
64	4.40%	3.90%	6.23%	6.50%	5.48%	6.47%	6.50%
65	4.40%	3.90%	4.56%	6.50%	5.96%	6.46%	6.50%
66	4.40%	3.90%	6.50%	6.50%	5.71%	6.46%	6.50%
67	4.39%	3.91%	4.90%	6.50%	4.98%	6.47%	6.50%
68	4.40%	3.90%	4.63%	6.50%	3.87%	6.24%	6.44%
69	4.40%	3.90%	3.28%	6.50%	3.88%	6.45%	6.43%
70	4.41%	3.90%	2.21%	6.50%	2.45%	6.47%	6.44%
71	4.20%	3.90%	2.38%	5.89%	2.10%	5.24%	6.50%
72	4.19%	3.90%	6.33%	6.50%	4.98%	6.23%	6.50%
73	4.40%	3.90%	5.66%	6.43%	4.36%	6.46%	6.50%
74	4.20%	3.91%	5.59%	6.35%	4.26%	6.47%	6.50%
75	4.39%	3.90%	4.20%	6.30%	4.22%	6.47%	5.11%
76	4.39%	3.90%	4.66%	6.50%	3.67%	6.46%	5.67%
77	4.40%	3.90%	4.16%	6.50%	3.84%	3.61%	5.64%
78	4.40%	3.90%	1.49%	1.94%	2.36%	2.47%	2.97%
79	4.40%	3.90%	1.52%	1.70%	2.28%	6.06%	6.12%
80	4.39%	3.90%	1.67%	1.86%	2.03%	6.44%	6.43%
81	1.67%	3.90%	4.16%	5.94%	5.61%	6.46%	6.50%
82	4.40%	3.91%	4.16%	6.43%	5.62%	6.46%	6.50%
83	4.40%	3.90%	4.16%	6.42%	5.60%	6.42%	6.50%
84	4.40%	3.90%	4.16%	6.38%	5.52%	6.34%	6.50%
85	4.40%	3.90%	1.49%	6.33%	4.46%	5.35%	6.43%
86	4.40%	3.90%	1.49%	5.32%	4.28%	6.05%	6.42%
87	4.40%	3.90%	1.48%	4.84%	4.62%	4.20%	4.24%
88	4.40%	3.90%	1.49%	4.88%	1.88%	2.46%	2.90%
89	2.18%	3.90%	1.48%	4.47%	1.00%	2.69%	3.99%
90	3.60%	3.91%	1.48%	1.90%	2.27%	5.80%	4.50%
91	3.57%	1.21%	1.48%	1.67%	2.60%	6.21%	4.56%
92	4.40%	3.72%	1.48%	1.68%	2.26%	6.05%	4.52%
93	4.40%	3.90%	1.48%	1.71%	2.26%	3.54%	4.49%
94	4.39%	3.90%	1.48%	1.68%	2.26%	3.22%	4.42%
95	4.29%	3.56%	1.48%	1.67%	2.26%	3.14%	2.54%
96	4.30%	3.49%	1.48%	1.67%	2.26%	1.09%	2.58%
97	4.40%	1.60%	1.48%	1.67%	2.26%	1.00%	2.54%
98	4.15%	3.76%	1.51%	1.67%	2.32%	1.17%	2.59%
99	4.12%	3.88%	3.20%	2.68%	2.66%	6.21%	3.56%
100	4.02%	3.81%	6.50%	6.50%	3.98%	6.11%	7.00%

## UPS 2018 vs. 2017 Rate Analysis

Service: UPS Next Day Air Saver Commercial



	132	133	134	135	136	137	138
101	4.02%	3.81%	6.50%	6.50%	3.98%	6.11%	7.00%
102	4.02%	3.81%	6.50%	6.50%	3.98%	6.11%	7.00%
103	4.02%	3.81%	6.50%	6.50%	3.98%	6.11%	7.00%
104	4.02%	3.81%	6.50%	6.50%	3.98%	6.11%	7.00%
105	4.02%	3.81%	6.50%	6.50%	3.98%	6.11%	7.00%
106	4.02%	3.81%	6.50%	6.50%	3.98%	6.11%	7.00%
107	4.02%	3.81%	6.50%	6.50%	3.98%	6.11%	7.00%
108	4.02%	3.81%	6.50%	6.50%	3.98%	6.11%	7.00%
109	4.02%	3.81%	6.50%	6.50%	3.98%	6.11%	7.00%
110	4.02%	3.81%	6.50%	6.50%	3.98%	6.11%	7.00%
111	4.02%	3.81%	6.50%	6.50%	3.98%	6.11%	7.00%
112	4.02%	3.81%	6.50%	6.50%	3.98%	6.11%	7.00%
113	4.02%	3.81%	6.50%	6.50%	3.98%	6.11%	7.00%
114	4.02%	3.81%	6.50%	6.50%	3.98%	6.11%	7.00%
115	4.02%	3.81%	6.50%	6.50%	3.98%	6.11%	7.00%
116	4.02%	3.81%	6.50%	6.50%	3.98%	6.11%	7.00%
117	4.02%	3.81%	6.50%	6.50%	3.98%	6.11%	7.00%
118	4.02%	3.81%	6.50%	6.50%	3.98%	6.11%	7.00%
119	4.02%	3.81%	6.50%	6.50%	3.98%	6.11%	7.00%
120	4.02%	3.81%	6.50%	6.50%	3.98%	6.11%	7.00%
121	4.02%	3.81%	6.50%	6.50%	3.98%	6.11%	7.00%
122	4.02%	3.81%	6.50%	6.50%	3.98%	6.11%	7.00%
123	4.02%	3.81%	6.50%	6.50%	3.98%	6.11%	7.00%
124	4.02%	3.81%	6.50%	6.50%	3.98%	6.11%	7.00%
125	4.02%	3.81%	6.50%	6.50%	3.98%	6.11%	7.00%
126	4.02%	3.81%	6.50%	6.50%	3.98%	6.11%	7.00%
127	4.02%	3.81%	6.50%	6.50%	3.98%	6.11%	7.00%
128	4.02%	3.81%	6.50%	6.50%	3.98%	6.11%	7.00%
129	4.02%	3.81%	6.50%	6.50%	3.98%	6.11%	7.00%
130	4.02%	3.81%	6.50%	6.50%	3.98%	6.11%	7.00%
131	4.02%	3.81%	6.50%	6.50%	3.98%	6.11%	7.00%
132	4.02%	3.81%	6.50%	6.50%	3.98%	6.11%	7.00%
133	4.02%	3.81%	6.50%	6.50%	3.98%	6.11%	7.00%
134	4.01%	3.81%	6.50%	6.50%	3.98%	6.11%	7.00%
135	4.01%	3.81%	6.50%	6.50%	3.98%	6.11%	7.00%
136	4.01%	3.81%	6.50%	6.50%	3.98%	6.11%	7.00%
137	4.01%	3.81%	6.50%	6.50%	3.98%	6.11%	7.00%
138	4.01%	3.81%	6.50%	6.50%	3.98%	6.11%	7.00%
139	4.01%	3.81%	6.50%	6.50%	3.98%	6.11%	7.00%
140	4.01%	3.81%	6.50%	6.50%	3.98%	6.11%	7.00%
141	4.01%	3.81%	6.50%	6.50%	3.98%	6.11%	7.00%
142	4.01%	3.81%	6.50%	6.50%	3.98%	6.11%	7.00%
143	4.01%	3.81%	6.50%	6.50%	3.98%	6.11%	7.00%
144	4.01%	3.81%	6.50%	6.50%	3.98%	6.11%	7.00%
145	4.01%	3.81%	6.50%	6.50%	3.98%	6.11%	7.00%
146	4.01%	3.81%	6.50%	6.50%	3.98%	6.11%	7.00%
147	4.01%	3.81%	6.50%	6.50%	3.98%	6.11%	7.00%
148	4.01%	3.81%	6.50%	6.50%	3.98%	6.11%	7.00%
149	4.01%	3.81%	6.50%	6.50%	3.98%	6.11%	7.00%
150	4.01%	3.81%	6.50%	6.50%	3.98%	6.11%	7.00%

## UPS 2018 vs. 2017 Rate Analysis

**Service: UPS Second Day Air Commercial**

Average Increase	5.35%
Letters 2-8	6.49%
Packages 2-8	5.34%

Key
>4.9%
<4.9%

	202	203	204	205	206	207	208	224	225	226
By Zone	5.38%	5.32%	4.91%	4.73%	6.43%	5.67%	4.98%	4.79%	5.81%	5.50%

	202	203	204	205	206	207	208	224	225	226
Letter	6.46%	6.49%	6.50%	6.50%	6.47%	6.50%	6.49%	6.47%	6.48%	6.48%
1	6.18%	6.28%	6.25%	6.47%	6.44%	6.49%	6.47%	1.71%	5.56%	6.49%
2	6.20%	6.27%	6.29%	6.48%	6.37%	6.47%	6.47%	1.69%	5.65%	6.47%
3	6.15%	6.29%	6.25%	6.47%	6.41%	6.47%	6.49%	1.72%	5.69%	6.48%
4	6.14%	6.24%	6.25%	6.49%	6.43%	6.48%	6.48%	1.72%	5.66%	6.49%
5	6.19%	6.25%	6.27%	6.48%	6.42%	6.47%	6.49%	1.70%	5.62%	6.48%
6	6.19%	6.27%	6.29%	6.47%	6.42%	6.47%	6.47%	6.48%	5.68%	6.48%
7	6.20%	6.27%	6.28%	6.47%	6.42%	6.49%	6.48%	1.73%	5.61%	6.48%
8	6.16%	6.29%	6.28%	6.48%	6.43%	6.47%	6.48%	6.49%	5.68%	6.49%
9	6.17%	6.26%	6.26%	6.48%	6.48%	6.48%	6.48%	2.49%	5.62%	6.49%
10	2.02%	6.28%	6.26%	6.49%	6.41%	6.48%	6.47%	6.48%	5.70%	6.48%
11	6.18%	6.28%	6.30%	6.48%	6.48%	6.47%	6.48%	3.72%	5.64%	6.49%
12	6.19%	6.27%	6.29%	6.48%	6.48%	6.47%	6.48%	1.77%	5.65%	5.25%
13	6.16%	6.28%	6.29%	6.48%	6.48%	6.48%	6.48%	6.48%	5.65%	6.48%
14	6.19%	6.27%	6.30%	6.47%	6.48%	6.49%	6.48%	6.48%	5.68%	6.48%
15	6.17%	6.29%	6.28%	6.48%	6.48%	6.49%	6.48%	6.48%	5.68%	6.48%
16	6.16%	6.29%	6.29%	6.49%	6.48%	6.48%	6.48%	6.48%	5.67%	6.48%
17	6.17%	6.30%	6.28%	6.48%	6.48%	6.48%	6.48%	6.48%	5.68%	6.48%
18	6.16%	6.29%	6.29%	6.48%	6.48%	6.48%	6.48%	4.44%	5.68%	6.48%
19	6.17%	6.30%	6.29%	6.48%	6.48%	6.48%	6.48%	6.48%	5.64%	6.48%
20	6.17%	6.29%	6.28%	6.48%	6.48%	6.48%	6.48%	6.48%	5.64%	6.48%
21	6.20%	6.30%	6.28%	6.48%	3.39%	6.48%	6.48%	4.61%	5.66%	5.38%
22	6.20%	6.29%	6.29%	6.48%	6.48%	6.48%	6.48%	4.54%	5.68%	6.48%
23	6.19%	6.28%	6.28%	6.48%	6.48%	6.48%	6.48%	4.54%	5.64%	4.99%
24	6.20%	6.28%	6.31%	6.47%	6.48%	6.48%	4.01%	1.72%	5.69%	4.83%
25	6.18%	6.30%	6.30%	6.48%	6.48%	6.48%	6.48%	6.48%	5.66%	6.48%
26	6.20%	6.29%	6.30%	6.48%	6.48%	6.48%	6.48%	6.48%	5.67%	6.48%
27	6.20%	6.29%	6.30%	6.48%	6.48%	6.48%	6.48%	6.48%	5.68%	6.48%
28	6.18%	6.28%	6.30%	6.48%	6.48%	6.48%	6.48%	6.48%	5.68%	6.48%
29	6.14%	6.28%	6.29%	6.48%	6.48%	6.48%	6.48%	6.48%	5.65%	6.48%
30	4.66%	6.28%	6.30%	6.48%	6.48%	6.48%	6.48%	6.48%	5.68%	6.48%
31	1.91%	6.29%	6.30%	6.48%	6.48%	6.48%	6.48%	6.48%	5.68%	6.48%
32	0.86%	6.27%	6.28%	6.48%	6.48%	6.48%	6.48%	6.48%	5.70%	6.48%
33	6.19%	6.30%	6.29%	6.48%	6.48%	6.48%	6.48%	6.01%	5.67%	6.48%
34	6.18%	6.30%	6.29%	6.48%	6.48%	6.48%	6.48%	4.98%	5.65%	6.48%
35	6.19%	6.30%	6.29%	6.48%	6.48%	6.48%	6.48%	2.36%	5.68%	3.76%
36	6.19%	6.30%	6.29%	6.48%	6.48%	6.48%	6.48%	2.63%	5.70%	3.68%
37	6.19%	6.29%	6.30%	6.48%	6.48%	6.48%	6.48%	6.48%	5.67%	6.48%
38	6.18%	6.29%	6.29%	6.48%	6.48%	6.48%	6.48%	6.48%	5.68%	5.74%
39	6.20%	6.29%	6.29%	6.48%	6.48%	6.48%	6.48%	6.48%	5.66%	6.48%
40	3.89%	6.29%	6.29%	6.48%	6.48%	6.48%	6.48%	6.48%	5.68%	6.48%
41	6.20%	6.30%	6.30%	6.48%	6.48%	6.48%	6.48%	6.48%	5.66%	6.48%
42	6.20%	6.29%	6.29%	6.48%	6.48%	6.48%	6.48%	6.48%	5.67%	6.48%
43	6.19%	6.30%	6.30%	6.48%	6.48%	6.48%	6.48%	6.48%	5.69%	6.48%
44	6.20%	6.29%	6.29%	6.48%	6.48%	6.48%	6.48%	6.48%	5.67%	6.48%
45	6.19%	6.29%	6.30%	6.48%	6.48%	6.48%	6.48%	6.48%	5.69%	6.48%
46	6.19%	6.29%	6.30%	6.48%	6.48%	6.48%	6.48%	6.48%	5.67%	6.48%
47	4.28%	4.45%	6.20%	5.93%	6.48%	5.33%	6.48%	4.55%	5.66%	4.63%
48	4.50%	6.30%	6.29%	4.24%	6.48%	6.48%	6.48%	4.59%	5.68%	2.94%
49	2.64%	4.37%	4.60%	2.54%	6.48%	5.56%	5.12%	2.98%	5.69%	2.95%
50	1.42%	3.27%	6.29%	0.98%	6.48%	6.48%	4.66%	3.99%	5.69%	2.94%

## UPS 2018 vs. 2017 Rate Analysis

Service: UPS Second Day Air Commercial



	202	203	204	205	206	207	208	224	225	226
51	0.31%	2.35%	4.79%	0.09%	6.48%	6.48%	3.16%	0.99%	5.67%	1.66%
52	6.20%	6.25%	6.30%	2.96%	6.48%	6.48%	6.48%	6.11%	5.68%	6.48%
53	6.19%	6.29%	6.30%	3.74%	6.48%	6.48%	6.15%	5.46%	5.66%	6.48%
54	6.20%	6.29%	6.30%	3.52%	6.48%	6.48%	4.36%	3.87%	5.68%	6.48%
55	6.19%	4.63%	6.30%	0.97%	6.48%	6.48%	2.91%	1.95%	5.68%	5.17%
56	6.20%	3.54%	6.20%	1.00%	6.48%	6.48%	1.45%	0.79%	5.68%	4.95%
57	6.19%	6.30%	6.30%	2.02%	6.48%	5.23%	1.60%	0.94%	5.68%	3.88%
58	4.46%	6.30%	4.72%	0.97%	6.48%	3.70%	0.04%	0.00%	5.68%	2.32%
59	3.60%	5.21%	6.29%	0.97%	6.48%	2.26%	2.18%	1.72%	5.68%	2.23%
60	3.42%	4.44%	6.08%	0.98%	5.35%	5.37%	2.28%	1.72%	5.67%	2.23%
61	0.87%	3.20%	5.43%	0.97%	6.48%	5.67%	2.31%	1.72%	5.67%	2.55%
62	0.29%	1.41%	5.31%	0.87%	6.48%	5.65%	2.54%	0.36%	5.67%	2.19%
63	0.27%	0.00%	5.19%	0.97%	6.48%	5.11%	2.38%	1.60%	5.66%	1.86%
64	6.19%	0.00%	5.04%	0.97%	6.48%	3.82%	2.36%	1.72%	5.68%	1.83%
65	5.38%	0.65%	0.21%	0.97%	6.48%	2.17%	0.27%	0.77%	5.67%	1.27%
66	4.54%	0.00%	0.00%	0.97%	6.48%	0.94%	0.27%	0.00%	5.66%	0.21%
67	3.77%	0.00%	0.00%	0.90%	6.48%	0.30%	0.03%	0.00%	5.68%	0.00%
68	2.72%	0.00%	0.00%	0.00%	6.48%	0.32%	0.00%	0.00%	5.66%	0.00%
69	1.24%	0.06%	0.00%	0.18%	6.40%	0.50%	0.00%	0.00%	5.67%	0.00%
70	0.00%	6.29%	1.00%	4.06%	6.48%	4.10%	0.03%	0.00%	5.67%	0.07%
71	5.89%	6.30%	1.10%	4.42%	6.44%	4.21%	0.02%	0.00%	5.67%	0.71%
72	6.20%	6.29%	0.00%	0.97%	6.43%	2.72%	0.04%	0.00%	5.67%	0.10%
73	6.19%	6.30%	1.23%	0.95%	6.44%	2.68%	0.04%	0.00%	5.68%	0.05%
74	6.20%	6.30%	1.17%	0.95%	6.43%	2.68%	0.00%	0.00%	5.97%	0.00%
75	6.20%	6.30%	0.08%	0.97%	6.44%	2.50%	0.01%	0.00%	5.88%	0.00%
76	6.20%	6.30%	0.00%	0.97%	6.43%	1.47%	0.03%	0.00%	5.80%	0.00%
77	6.20%	6.16%	0.02%	1.14%	6.43%	1.00%	0.03%	0.47%	5.74%	1.97%
78	6.19%	6.30%	3.48%	6.48%	6.44%	0.68%	6.48%	6.48%	5.76%	6.48%
79	3.67%	0.96%	0.41%	1.46%	6.48%	6.21%	5.57%	5.57%	5.97%	5.69%
80	3.57%	0.02%	0.17%	0.97%	6.48%	6.48%	3.69%	3.63%	5.97%	6.43%
81	6.20%	0.00%	0.08%	0.97%	6.48%	6.48%	3.50%	3.44%	5.96%	6.48%
82	6.20%	0.00%	0.00%	0.00%	6.48%	6.48%	2.28%	2.22%	5.96%	6.20%
83	6.19%	0.00%	0.00%	0.00%	6.48%	3.85%	1.49%	1.43%	5.96%	5.39%
84	6.19%	0.00%	0.00%	0.00%	6.48%	3.60%	0.03%	0.48%	5.97%	3.10%
85	6.20%	0.00%	0.00%	0.00%	6.48%	3.63%	0.23%	0.67%	5.75%	3.07%
86	6.19%	5.73%	0.04%	0.00%	6.48%	5.36%	0.24%	0.68%	5.72%	3.05%
87	5.60%	4.94%	0.00%	0.00%	6.48%	5.47%	0.02%	0.46%	5.96%	2.73%
88	6.19%	5.27%	0.01%	0.97%	6.48%	6.48%	0.28%	1.05%	5.68%	1.55%
89	5.55%	3.96%	0.00%	0.98%	6.48%	4.96%	0.56%	1.08%	5.67%	1.58%
90	5.43%	3.86%	0.00%	0.98%	6.48%	3.06%	0.00%	0.00%	5.67%	0.00%
91	6.19%	3.76%	0.00%	0.92%	6.48%	2.90%	0.00%	0.00%	5.66%	0.00%
92	6.20%	3.60%	0.01%	0.86%	6.48%	0.70%	0.00%	0.00%	5.68%	0.00%
93	6.20%	3.50%	0.00%	1.09%	6.48%	0.39%	0.00%	0.00%	5.66%	0.00%
94	4.76%	1.92%	0.00%	1.03%	6.48%	0.33%	0.00%	0.00%	5.68%	0.00%
95	4.76%	1.82%	0.00%	1.00%	6.48%	0.27%	0.00%	0.00%	5.68%	0.83%
96	6.03%	1.73%	0.00%	1.02%	6.48%	0.25%	0.00%	0.00%	5.68%	0.46%
97	6.19%	1.63%	0.00%	1.02%	6.48%	0.99%	0.00%	0.00%	5.67%	2.00%
98	6.20%	1.53%	0.04%	1.20%	6.48%	0.97%	0.00%	0.00%	5.67%	5.88%
99	6.19%	1.65%	2.11%	5.79%	4.15%	0.00%	4.29%	4.77%	5.67%	5.53%
100	5.55%	6.48%	6.48%	6.48%	6.48%	7.00%	7.00%	7.90%	6.00%	7.90%



## UPS 2018 vs. 2017 Rate Analysis

**Service: UPS Second Day Air Commercial**

	202	203	204	205	206	207	208	224	225	226
101	5.55%	6.48%	6.48%	6.48%	6.48%	7.00%	7.00%	7.90%	6.01%	7.90%
102	5.56%	6.48%	6.48%	6.48%	6.48%	7.00%	7.00%	7.90%	6.00%	7.90%
103	5.56%	6.48%	6.48%	6.48%	6.48%	7.00%	7.00%	7.90%	6.00%	7.90%
104	5.56%	6.48%	6.48%	6.48%	6.48%	7.00%	7.00%	7.90%	6.01%	7.90%
105	5.56%	6.48%	6.48%	6.48%	6.48%	7.00%	7.00%	7.90%	6.00%	7.90%
106	5.56%	6.48%	6.48%	6.48%	6.48%	7.00%	7.00%	7.90%	6.00%	7.90%
107	5.56%	6.48%	6.48%	6.48%	6.48%	7.00%	7.00%	7.90%	6.01%	7.90%
108	5.56%	6.48%	6.48%	6.48%	6.48%	7.00%	7.00%	7.90%	6.00%	7.90%
109	5.56%	6.48%	6.48%	6.48%	6.48%	7.00%	7.00%	7.90%	6.00%	7.90%
110	5.56%	6.48%	6.48%	6.48%	6.48%	7.00%	7.00%	7.90%	6.01%	7.90%
111	5.56%	6.48%	6.48%	6.48%	6.48%	7.00%	7.00%	7.90%	6.00%	7.90%
112	5.56%	6.48%	6.48%	6.48%	6.48%	7.00%	7.00%	7.90%	6.00%	7.90%
113	5.56%	6.48%	6.48%	6.48%	6.48%	7.00%	7.00%	7.90%	6.01%	7.90%
114	5.56%	6.48%	6.48%	6.48%	6.48%	7.00%	7.00%	7.90%	6.00%	7.90%
115	5.55%	6.48%	6.48%	6.48%	6.48%	7.00%	7.00%	7.90%	6.00%	7.90%
116	5.55%	6.48%	6.48%	6.48%	6.48%	7.00%	7.00%	7.90%	6.01%	7.90%
117	5.55%	6.48%	6.48%	6.48%	6.48%	7.00%	7.00%	7.90%	6.00%	7.90%
118	5.55%	6.48%	6.48%	6.48%	6.48%	7.00%	7.00%	7.90%	6.00%	7.90%
119	5.55%	6.48%	6.48%	6.48%	6.48%	7.00%	7.00%	7.90%	6.01%	7.90%
120	5.55%	6.48%	6.48%	6.48%	6.48%	7.00%	7.00%	7.90%	6.00%	7.90%
121	5.55%	6.48%	6.48%	6.48%	6.48%	7.00%	7.00%	7.90%	6.00%	7.90%
122	5.55%	6.48%	6.48%	6.48%	6.48%	7.00%	7.00%	7.90%	6.01%	7.90%
123	5.55%	6.48%	6.48%	6.48%	6.48%	7.00%	7.00%	7.90%	6.00%	7.90%
124	5.56%	6.48%	6.48%	6.48%	6.48%	7.00%	7.00%	7.90%	6.00%	7.90%
125	5.56%	6.48%	6.48%	6.48%	6.48%	7.00%	7.00%	7.90%	6.01%	7.90%
126	5.56%	6.48%	6.48%	6.48%	6.48%	7.00%	7.00%	7.90%	6.00%	7.90%
127	5.56%	6.48%	6.48%	6.48%	6.48%	7.00%	7.00%	7.90%	6.00%	7.90%
128	5.56%	6.48%	6.48%	6.48%	6.48%	7.00%	7.00%	7.90%	6.01%	7.90%
129	5.56%	6.48%	6.48%	6.48%	6.48%	7.00%	7.00%	7.90%	6.00%	7.90%
130	5.56%	6.48%	6.48%	6.48%	6.48%	7.00%	7.00%	7.90%	6.00%	7.90%
131	5.56%	6.48%	6.48%	6.48%	6.48%	7.00%	7.00%	7.90%	6.01%	7.90%
132	5.56%	6.48%	6.48%	6.48%	6.48%	7.00%	7.00%	7.90%	6.00%	7.90%
133	5.56%	6.48%	6.48%	6.48%	6.48%	7.00%	7.00%	7.90%	6.00%	7.90%
134	5.56%	6.48%	6.48%	6.48%	6.48%	7.00%	7.00%	7.90%	6.01%	7.90%
135	5.56%	6.48%	6.48%	6.48%	6.48%	7.00%	7.00%	7.90%	6.00%	7.90%
136	5.56%	6.48%	6.48%	6.48%	6.48%	7.00%	7.00%	7.90%	6.00%	7.90%
137	5.56%	6.48%	6.48%	6.48%	6.48%	7.00%	7.00%	7.90%	6.01%	7.90%
138	5.55%	6.48%	6.48%	6.48%	6.48%	7.00%	7.00%	7.90%	6.00%	7.90%
139	5.55%	6.48%	6.48%	6.48%	6.48%	7.00%	7.00%	7.90%	6.00%	7.90%
140	5.55%	6.48%	6.48%	6.48%	6.48%	7.00%	7.00%	7.90%	6.01%	7.90%
141	5.55%	6.48%	6.48%	6.48%	6.48%	7.00%	7.00%	7.90%	6.00%	7.90%
142	5.55%	6.48%	6.48%	6.48%	6.48%	7.00%	7.00%	7.90%	6.00%	7.90%
143	5.55%	6.48%	6.48%	6.48%	6.48%	7.00%	7.00%	7.90%	6.01%	7.90%
144	5.55%	6.48%	6.48%	6.48%	6.48%	7.00%	7.00%	7.90%	6.00%	7.90%
145	5.55%	6.48%	6.48%	6.48%	6.48%	7.00%	7.00%	7.90%	6.00%	7.90%
146	5.55%	6.48%	6.48%	6.48%	6.48%	7.00%	7.00%	7.90%	6.00%	7.90%
147	5.56%	6.48%	6.48%	6.48%	6.48%	7.00%	7.00%	7.90%	6.00%	7.90%
148	5.56%	6.48%	6.48%	6.48%	6.48%	7.00%	7.00%	7.90%	6.00%	7.90%
149	5.56%	6.48%	6.48%	6.48%	6.48%	7.00%	7.00%	7.90%	6.01%	7.90%
150	5.56%	6.48%	6.48%	6.48%	6.48%	7.00%	7.00%	7.90%	6.00%	7.90%

## UPS 2018 vs. 2017 Rate Analysis

**Service: UPS Second Day Air A.M. Commercial**

Average Increase	5.87%
Letters 2-8	1.95%
Packages 2-8	5.90%

Key
>4.9%
<4.9%

	242	243	244	245	246	247	248
By Zone	3.41%	5.16%	5.65%	6.63%	6.76%	7.09%	6.40%

	242	243	244	245	246	247	248
Letter	0.98%	1.00%	1.01%	1.00%	1.00%	4.32%	4.37%
1	1.26%	1.26%	3.91%	7.38%	7.39%	7.39%	7.39%
2	1.24%	1.23%	3.88%	7.40%	7.41%	7.33%	7.41%
3	1.27%	1.24%	3.93%	7.38%	7.40%	7.31%	7.40%
4	1.23%	1.25%	3.92%	7.39%	7.39%	7.30%	7.40%
5	1.24%	1.25%	3.93%	7.39%	7.39%	7.40%	7.39%
6	1.51%	1.47%	3.91%	7.40%	7.41%	7.41%	7.40%
7	1.50%	3.90%	3.90%	7.41%	7.40%	7.40%	7.40%
8	1.48%	1.48%	3.92%	7.41%	7.40%	7.40%	7.40%
9	1.49%	3.91%	3.91%	7.39%	7.39%	7.40%	7.39%
10	1.50%	1.72%	3.92%	7.40%	7.40%	7.40%	7.40%
11	1.47%	1.73%	1.71%	3.07%	3.08%	6.57%	2.52%
12	3.92%	3.91%	3.90%	7.40%	7.40%	7.40%	7.40%
13	1.73%	3.91%	3.92%	7.40%	7.40%	7.40%	7.40%
14	1.71%	1.71%	3.91%	7.40%	7.40%	7.40%	7.40%
15	3.90%	3.91%	3.91%	7.41%	7.40%	7.40%	7.40%
16	3.92%	3.91%	3.91%	7.40%	7.40%	7.40%	7.40%
17	3.92%	3.92%	3.91%	7.40%	7.40%	7.40%	7.40%
18	3.90%	6.23%	3.90%	7.40%	7.40%	7.40%	7.40%
19	3.92%	3.92%	3.91%	7.39%	7.40%	7.40%	7.40%
20	1.71%	3.91%	3.90%	7.40%	7.40%	7.40%	7.40%
21	3.91%	3.91%	3.90%	7.40%	7.40%	7.40%	7.40%
22	3.91%	1.71%	7.40%	7.40%	7.40%	7.40%	7.40%
23	3.91%	7.40%	7.40%	7.40%	7.40%	7.40%	7.40%
24	3.89%	4.68%	4.93%	7.40%	7.40%	7.40%	7.40%
25	1.71%	3.91%	3.91%	7.40%	7.40%	7.40%	7.40%
26	1.72%	3.91%	7.40%	7.40%	7.40%	7.40%	7.40%
27	3.92%	3.91%	7.40%	7.40%	7.40%	7.40%	7.40%
28	1.70%	1.71%	6.79%	7.40%	7.40%	7.40%	7.40%
29	1.69%	1.72%	3.90%	7.40%	7.40%	7.40%	7.10%
30	3.91%	3.90%	3.91%	7.40%	7.40%	7.40%	5.61%
31	3.91%	2.02%	3.90%	7.40%	7.40%	7.40%	7.40%
32	3.67%	7.41%	3.90%	7.40%	7.40%	7.40%	7.10%
33	3.91%	5.51%	7.40%	7.40%	7.40%	7.40%	4.90%
34	3.91%	3.90%	5.95%	7.40%	7.40%	7.40%	7.40%
35	3.90%	2.03%	3.91%	6.90%	7.40%	7.40%	7.40%
36	3.91%	3.91%	3.90%	7.40%	7.40%	7.40%	7.40%
37	3.22%	3.91%	3.90%	6.28%	7.40%	7.40%	6.60%
38	3.90%	3.91%	3.90%	4.30%	7.40%	7.40%	5.80%
39	3.91%	3.91%	3.91%	4.41%	7.40%	6.37%	7.40%
40	2.60%	3.90%	3.91%	7.40%	7.40%	7.40%	7.40%
41	3.91%	3.91%	3.90%	7.40%	7.40%	7.40%	7.40%
42	3.90%	5.82%	5.13%	7.40%	7.40%	7.40%	7.40%
43	3.91%	4.10%	3.91%	7.40%	6.37%	7.40%	7.40%
44	3.91%	3.91%	7.40%	7.40%	7.40%	7.40%	7.40%
45	3.91%	1.90%	7.40%	7.40%	7.40%	7.40%	7.40%
46	1.69%	7.40%	7.40%	7.40%	7.40%	7.40%	7.40%
47	1.94%	6.62%	6.25%	7.40%	7.40%	7.40%	7.40%
48	1.94%	4.22%	7.40%	7.40%	7.40%	7.40%	7.10%
49	3.05%	3.21%	6.34%	6.92%	7.40%	7.40%	5.26%
50	2.10%	7.41%	7.09%	7.40%	7.40%	7.40%	3.95%

UPS 2018

## UPS 2018 vs. 2017 Rate Analysis

Service: UPS Second Day Air A.M. Commercial



	242	243	244	245	246	247	248
51	6.32%	7.40%	5.48%	7.40%	7.40%	7.40%	7.40%
52	6.33%	6.46%	3.92%	5.11%	7.40%	7.40%	6.95%
53	4.92%	7.02%	7.40%	4.85%	7.40%	7.40%	6.54%
54	3.65%	5.57%	6.78%	7.40%	7.40%	7.40%	4.98%
55	2.01%	3.90%	5.82%	6.08%	4.23%	6.07%	3.66%
56	4.07%	4.38%	6.86%	6.10%	3.85%	7.40%	3.64%
57	3.92%	3.85%	3.90%	7.02%	1.64%	6.90%	4.11%
58	2.98%	3.80%	3.90%	7.40%	1.00%	6.90%	4.25%
59	2.13%	6.41%	3.90%	7.40%	1.00%	6.05%	2.76%
60	4.43%	5.84%	3.41%	7.40%	1.00%	4.61%	2.75%
61	1.93%	4.57%	2.74%	7.40%	1.00%	4.68%	7.09%
62	2.10%	2.80%	2.81%	7.40%	1.27%	6.40%	7.10%
63	1.94%	4.09%	7.40%	7.40%	7.40%	6.00%	2.76%
64	4.08%	6.39%	7.40%	7.40%	7.40%	4.61%	7.40%
65	1.94%	4.25%	5.09%	7.40%	7.40%	7.40%	7.40%
66	1.92%	3.90%	4.82%	7.40%	7.40%	7.08%	7.40%
67	2.97%	4.12%	4.60%	7.40%	7.40%	6.90%	7.40%
68	1.93%	4.07%	2.14%	7.12%	7.40%	6.90%	7.40%
69	1.94%	4.08%	2.13%	7.12%	7.40%	6.90%	7.40%
70	1.94%	7.40%	3.90%	3.09%	7.40%	7.40%	5.11%
71	1.69%	7.40%	3.90%	2.73%	7.40%	7.40%	4.49%
72	1.68%	6.61%	7.40%	1.00%	2.96%	6.19%	4.01%
73	5.51%	6.35%	7.36%	1.00%	3.33%	6.22%	4.03%
74	5.85%	6.10%	7.31%	1.00%	4.70%	7.40%	4.49%
75	2.37%	4.21%	7.05%	1.00%	5.04%	7.40%	4.65%
76	4.02%	4.05%	6.93%	1.00%	3.45%	6.46%	4.53%
77	3.91%	3.92%	4.92%	2.69%	3.33%	6.25%	2.51%
78	3.91%	6.03%	4.73%	3.08%	3.36%	6.25%	2.63%
79	2.08%	1.69%	3.90%	3.09%	3.87%	1.00%	5.19%
80	1.93%	4.71%	3.90%	3.08%	3.33%	6.39%	2.76%
81	2.75%	4.49%	3.90%	5.46%	3.54%	7.40%	4.88%
82	1.93%	2.99%	3.90%	3.08%	7.40%	7.40%	3.84%
83	1.93%	6.05%	1.69%	2.07%	7.40%	7.39%	6.00%
84	4.08%	6.36%	1.69%	1.95%	7.28%	7.40%	3.98%
85	3.61%	4.09%	3.90%	1.00%	7.40%	7.40%	3.78%
86	2.54%	3.90%	3.90%	1.00%	7.40%	7.40%	3.74%
87	1.98%	2.34%	3.90%	7.40%	7.40%	7.40%	3.70%
88	2.67%	5.55%	2.14%	7.40%	7.40%	7.40%	2.76%
89	2.06%	4.20%	1.92%	7.40%	7.40%	6.14%	2.83%
90	1.93%	4.01%	1.83%	7.40%	6.94%	5.86%	6.12%
91	2.05%	3.92%	1.86%	7.40%	6.83%	7.40%	6.44%
92	5.85%	3.92%	5.62%	7.40%	6.78%	5.82%	3.12%
93	5.07%	3.92%	3.28%	7.40%	6.74%	5.52%	2.82%
94	4.19%	2.37%	7.40%	7.40%	6.82%	5.52%	2.79%
95	4.08%	2.26%	7.40%	7.40%	7.40%	6.83%	2.76%
96	4.08%	2.14%	7.26%	6.24%	7.40%	6.90%	2.76%
97	4.21%	2.04%	7.18%	7.40%	7.40%	4.42%	2.70%
98	4.08%	1.93%	7.08%	7.40%	7.40%	7.40%	7.40%
99	4.08%	2.09%	7.16%	7.40%	7.40%	7.40%	7.40%
100	4.20%	7.40%	7.40%	7.40%	7.40%	7.40%	7.40%

## UPS 2018 vs. 2017 Rate Analysis

Service: UPS Second Day Air A.M. Commercial



	242	243	244	245	246	247	248
101	4.19%	7.40%	7.40%	7.40%	7.40%	7.40%	7.40%
102	4.19%	7.40%	7.40%	7.40%	7.40%	7.40%	7.40%
103	4.19%	7.40%	7.40%	7.40%	7.40%	7.40%	7.40%
104	4.19%	7.40%	7.40%	7.40%	7.40%	7.40%	7.40%
105	4.19%	7.40%	7.40%	7.40%	7.40%	7.40%	7.40%
106	4.19%	7.40%	7.40%	7.40%	7.40%	7.40%	7.40%
107	4.19%	7.40%	7.40%	7.40%	7.40%	7.40%	7.40%
108	4.19%	7.40%	7.40%	7.40%	7.40%	7.40%	7.40%
109	4.19%	7.40%	7.40%	7.40%	7.40%	7.40%	7.40%
110	4.19%	7.40%	7.40%	7.40%	7.40%	7.40%	7.40%
111	4.19%	7.40%	7.40%	7.40%	7.40%	7.40%	7.40%
112	4.19%	7.40%	7.40%	7.40%	7.40%	7.40%	7.40%
113	4.20%	7.40%	7.40%	7.40%	7.40%	7.40%	7.40%
114	4.19%	7.40%	7.40%	7.40%	7.40%	7.40%	7.40%
115	4.19%	7.40%	7.40%	7.40%	7.40%	7.40%	7.40%
116	4.19%	7.40%	7.40%	7.40%	7.40%	7.40%	7.40%
117	4.19%	7.40%	7.40%	7.40%	7.40%	7.40%	7.40%
118	4.19%	7.40%	7.40%	7.40%	7.40%	7.40%	7.40%
119	4.19%	7.40%	7.40%	7.40%	7.40%	7.40%	7.40%
120	4.19%	7.40%	7.40%	7.40%	7.40%	7.40%	7.40%
121	4.19%	7.40%	7.40%	7.40%	7.40%	7.40%	7.40%
122	4.19%	7.40%	7.40%	7.40%	7.40%	7.40%	7.40%
123	4.19%	7.40%	7.40%	7.40%	7.40%	7.40%	7.40%
124	4.19%	7.40%	7.40%	7.40%	7.40%	7.40%	7.40%
125	4.19%	7.40%	7.40%	7.40%	7.40%	7.40%	7.40%
126	4.19%	7.40%	7.40%	7.40%	7.40%	7.40%	7.40%
127	4.19%	7.40%	7.40%	7.40%	7.40%	7.40%	7.40%
128	4.19%	7.40%	7.40%	7.40%	7.40%	7.40%	7.40%
129	4.19%	7.40%	7.40%	7.40%	7.40%	7.40%	7.40%
130	4.19%	7.40%	7.40%	7.40%	7.40%	7.40%	7.40%
131	4.19%	7.40%	7.40%	7.40%	7.40%	7.40%	7.40%
132	4.19%	7.40%	7.40%	7.40%	7.40%	7.40%	7.40%
133	4.19%	7.40%	7.40%	7.40%	7.40%	7.40%	7.40%
134	4.19%	7.40%	7.40%	7.40%	7.40%	7.40%	7.40%
135	4.19%	7.40%	7.40%	7.40%	7.40%	7.40%	7.40%
136	4.19%	7.40%	7.40%	7.40%	7.40%	7.40%	7.40%
137	4.19%	7.40%	7.40%	7.40%	7.40%	7.40%	7.40%
138	4.19%	7.40%	7.40%	7.40%	7.40%	7.40%	7.40%
139	4.19%	7.40%	7.40%	7.40%	7.40%	7.40%	7.40%
140	4.19%	7.40%	7.40%	7.40%	7.40%	7.40%	7.40%
141	4.19%	7.40%	7.40%	7.40%	7.40%	7.40%	7.40%
142	4.19%	7.40%	7.40%	7.40%	7.40%	7.40%	7.40%
143	4.19%	7.40%	7.40%	7.40%	7.40%	7.40%	7.40%
144	4.19%	7.40%	7.40%	7.40%	7.40%	7.40%	7.40%
145	4.19%	7.40%	7.40%	7.40%	7.40%	7.40%	7.40%
146	4.19%	7.40%	7.40%	7.40%	7.40%	7.40%	7.40%
147	4.19%	7.40%	7.40%	7.40%	7.40%	7.40%	7.40%
148	4.19%	7.40%	7.40%	7.40%	7.40%	7.40%	7.40%
149	4.19%	7.40%	7.40%	7.40%	7.40%	7.40%	7.40%
150	4.19%	7.40%	7.40%	7.40%	7.40%	7.40%	7.40%

## UPS 2018 vs. 2017 Rate Analysis

**Service: UPS Three Day Select Commercial**Average Increase **5.78%**

Key
>4.9%
<4.9%

	302	303	304	305	306	307	308
By Zone	5.80%	5.83%	5.83%	5.85%	5.68%	5.75%	5.73%

	302	303	304	305	306	307	308
1	7.37%	7.44%	7.17%	7.20%	7.00%	7.02%	6.49%
2	7.39%	7.43%	7.22%	7.18%	7.00%	6.98%	6.51%
3	7.44%	7.21%	7.22%	7.20%	7.00%	7.01%	6.51%
4	7.24%	7.18%	7.19%	6.98%	2.08%	6.49%	6.49%
5	7.20%	7.23%	7.19%	7.02%	0.92%	6.51%	6.51%
6	7.03%	6.97%	7.01%	7.01%	6.50%	6.50%	5.70%
7	6.98%	6.98%	6.99%	7.00%	6.51%	6.50%	5.70%
8	6.99%	6.49%	6.98%	6.50%	5.71%	5.70%	5.71%
9	7.03%	6.51%	6.48%	6.50%	5.70%	5.70%	5.70%
10	6.52%	6.50%	6.49%	6.49%	5.69%	5.71%	5.69%
11	6.52%	6.49%	6.51%	6.49%	5.70%	5.70%	5.70%
12	6.52%	6.52%	6.52%	6.51%	5.70%	5.69%	5.70%
13	6.51%	6.48%	6.48%	6.50%	5.69%	5.69%	5.70%
14	6.50%	6.50%	6.50%	6.51%	5.70%	5.69%	5.70%
15	5.71%	6.48%	6.49%	6.51%	5.70%	5.70%	5.70%
16	6.48%	6.49%	6.49%	6.49%	5.70%	5.70%	5.70%
17	5.70%	6.51%	6.49%	6.50%	5.69%	5.70%	5.70%
18	5.68%	6.51%	6.50%	6.51%	5.70%	5.69%	5.70%
19	5.71%	6.49%	6.51%	6.51%	5.70%	5.70%	5.70%
20	5.72%	5.71%	5.70%	6.51%	5.70%	5.70%	5.70%
21	5.70%	5.69%	5.70%	6.51%	5.70%	5.69%	5.70%
22	5.69%	5.71%	5.70%	6.50%	5.70%	5.71%	5.70%
23	5.71%	5.69%	5.70%	5.70%	5.70%	5.70%	5.70%
24	5.71%	5.70%	5.71%	5.69%	5.70%	5.70%	5.70%
25	5.71%	5.71%	5.70%	5.71%	5.70%	5.71%	5.70%
26	5.71%	5.69%	5.71%	5.71%	5.70%	5.70%	5.70%
27	5.70%	5.70%	5.71%	5.70%	5.70%	5.70%	5.70%
28	5.69%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
29	5.69%	5.69%	5.70%	5.70%	5.70%	5.70%	5.70%
30	5.69%	5.71%	5.69%	5.71%	5.70%	5.70%	5.70%
31	5.71%	5.69%	5.70%	5.70%	5.70%	5.70%	5.70%
32	5.69%	5.70%	5.69%	5.70%	5.70%	5.70%	5.70%
33	5.71%	5.69%	5.71%	5.70%	5.70%	5.70%	5.70%
34	5.69%	5.71%	5.69%	5.70%	5.70%	5.70%	5.70%
35	5.71%	5.70%	5.70%	5.71%	5.70%	5.70%	5.70%
36	5.69%	5.70%	5.71%	5.70%	5.70%	5.70%	5.70%
37	5.71%	5.71%	5.71%	5.70%	5.70%	5.70%	5.70%
38	5.70%	5.70%	5.71%	5.71%	5.70%	5.70%	5.70%
39	5.71%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
40	5.71%	5.69%	5.70%	5.70%	5.70%	5.70%	5.70%
41	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
42	5.69%	5.70%	5.70%	5.71%	5.70%	5.70%	5.70%
43	5.70%	5.70%	5.69%	5.70%	5.70%	5.70%	5.70%
44	5.69%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
45	5.70%	5.69%	5.70%	5.70%	5.70%	5.70%	5.70%
46	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
47	5.70%	5.71%	5.69%	5.70%	5.70%	5.70%	5.70%
48	5.70%	5.71%	5.70%	5.70%	5.70%	5.70%	5.70%
49	5.69%	5.69%	5.71%	5.70%	5.70%	5.70%	5.70%
50	5.71%	5.71%	5.70%	5.70%	5.70%	5.70%	5.70%

## UPS 2018 vs. 2017 Rate Analysis

Service: UPS Three Day Select Commercial



	302	303	304	305	306	307	308
51	5.70%	5.70%	5.70%	5.69%	5.70%	5.70%	5.70%
52	5.69%	5.69%	5.70%	5.70%	5.70%	5.70%	5.70%
53	5.71%	5.70%	5.69%	5.70%	5.70%	5.70%	5.70%
54	5.69%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
55	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
56	5.70%	5.69%	5.70%	5.70%	5.70%	5.70%	5.70%
57	5.70%	5.70%	5.71%	5.70%	5.70%	5.70%	5.70%
58	5.70%	5.69%	5.69%	5.70%	5.70%	5.70%	5.70%
59	5.71%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
60	5.71%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
61	5.69%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
62	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
63	5.70%	5.70%	5.69%	5.70%	5.70%	5.70%	5.70%
64	5.71%	5.71%	5.70%	5.70%	5.70%	5.70%	5.70%
65	5.71%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
66	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
67	5.69%	5.69%	5.70%	5.70%	5.70%	5.70%	5.70%
68	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
69	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
70	5.71%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
71	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
72	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
73	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
74	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
75	5.70%	5.69%	5.70%	5.70%	5.70%	5.70%	5.70%
76	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
77	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
78	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
79	5.70%	5.71%	5.70%	5.70%	5.70%	5.70%	5.70%
80	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
81	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
82	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
83	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
84	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
85	5.71%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
86	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
87	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
88	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
89	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
90	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
91	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
92	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
93	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
94	5.71%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
95	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
96	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
97	5.71%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
98	5.69%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
99	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
100	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%



## UPS 2018 vs. 2017 Rate Analysis

Service: UPS Three Day Select Commercial



	302	303	304	305	306	307	308
101	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
102	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
103	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
104	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
105	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
106	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
107	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
108	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
109	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
110	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
111	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
112	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
113	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
114	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
115	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
116	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
117	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
118	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
119	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
120	5.60%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
121	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
122	5.60%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
123	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
124	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
125	5.67%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
126	5.60%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
127	5.60%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
128	5.60%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
129	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
130	5.60%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
131	5.60%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
132	5.60%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
133	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
134	5.60%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
135	5.60%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
136	5.60%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
137	5.60%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
138	5.60%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
139	5.60%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
140	5.60%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
141	5.60%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
142	5.60%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
143	5.60%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
144	5.60%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
145	5.60%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
146	5.60%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
147	5.60%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
148	5.60%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
149	5.60%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%
150	5.60%	5.70%	5.70%	5.70%	5.70%	5.70%	5.70%

## UPS 2018 vs. 2017 Rate Analysis

Service: UPS CWT



Average Increase	4.88%
Average Increase 2-8	4.36%

Key
>4.9%
<4.9%

Tier	Weight	2	3	4	5	6	7	8	44	45	46
01	200 to 499lbs.	3.39%	4.67%	6.17%	4.96%	5.17%	4.17%	4.46%	6.00%	7.90%	4.00%
	500 to 999lbs.	3.62%	4.60%	6.15%	4.92%	5.14%	4.16%	4.46%	6.00%	7.91%	4.01%
	1000lbs. or more	4.49%	3.86%	5.58%	4.07%	5.13%	4.04%	4.14%	6.00%	7.90%	4.00%
02	200 to 499lbs.	3.67%	3.63%	5.15%	3.95%	4.16%	3.67%	3.77%	7.00%	8.90%	5.00%
	500 to 999lbs.	3.66%	3.66%	5.13%	3.95%	4.13%	3.66%	3.76%	7.00%	8.90%	5.00%
	1000lbs. or more	4.48%	3.95%	4.84%	3.95%	3.90%	3.66%	3.73%	7.00%	8.91%	5.00%
03	200 to 499lbs.	3.00%	3.95%	5.44%	4.24%	4.46%	3.97%	4.27%	6.00%	7.90%	4.00%
	500 to 999lbs.	2.98%	3.92%	5.44%	4.25%	4.46%	3.97%	4.25%	6.01%	7.90%	4.01%
	1000lbs. or more	1.33%	4.65%	5.43%	3.78%	4.20%	3.77%	3.97%	6.00%	7.90%	4.00%
04	200 to 499lbs.	2.68%	3.67%	5.15%	4.45%	4.16%	3.67%	3.97%	6.00%	7.90%	4.00%
	500 to 999lbs.	2.67%	3.65%	5.11%	4.45%	4.15%	3.66%	3.96%	6.00%	7.91%	4.00%
	1000lbs. or more	3.49%	3.64%	5.11%	4.11%	4.14%	3.58%	3.96%	6.18%	8.07%	4.00%
05	200 to 499lbs.	3.66%	4.65%	6.17%	4.96%	4.67%	4.66%	3.97%	6.00%	7.90%	4.00%
	500 to 999lbs.	3.64%	4.64%	6.16%	4.94%	4.64%	4.66%	3.96%	6.01%	7.90%	4.01%
	1000lbs. or more	4.60%	5.29%	5.87%	4.72%	4.64%	4.65%	3.96%	6.13%	8.03%	4.00%
06	200 to 499lbs.	4.06%	3.66%	6.58%	5.85%	5.57%	5.06%	5.36%	6.00%	7.90%	4.00%
	500 to 999lbs.	4.05%	3.65%	6.56%	5.85%	5.55%	5.06%	5.37%	6.00%	7.91%	4.00%
	1000lbs. or more	3.56%	3.99%	6.53%	5.84%	5.45%	5.06%	5.36%	6.00%	7.90%	4.00%
07	200 to 499lbs.	4.01%	4.00%	3.50%	4.01%	4.01%	4.01%	4.01%	6.00%	7.90%	3.81%
	500 to 999lbs.	4.02%	4.02%	3.51%	4.02%	4.02%	4.01%	4.01%	6.00%	7.90%	3.81%
	1000lbs. or more	4.01%	3.88%	3.28%	3.92%	4.01%	4.00%	4.01%	6.16%	8.04%	3.81%

UPS 2009 vs. 2010 Rate Analysis

## UPS 2018 vs. 2017 Rate Analysis

Service: UPS Air CWT



NDA CWT Avg. Increase	5.72%
NDA CWT Avg. 102-108	4.44%

Key
>4.9%
<4.9%

Tier	Weight	102	103	104	105	106	107	108	124	125	126
01	100 lbs. +	3.18%	0.83%	6.03%	8.44%	5.60%	7.24%	5.64%	9.77%	7.08%	9.69%
02	100 lbs. +	2.99%	0.80%	6.12%	8.40%	5.52%	7.14%	5.57%	9.70%	6.98%	9.61%
03	100 lbs. +	2.87%	0.76%	6.08%	7.97%	5.05%	6.77%	5.56%	9.63%	6.94%	9.62%
04	100 lbs. +	2.76%	0.74%	6.14%	5.59%	2.88%	4.87%	4.93%	9.58%	6.88%	9.56%
05	100 lbs. +	2.60%	0.71%	6.18%	5.65%	2.89%	4.95%	4.63%	9.53%	6.79%	9.50%
06	100 lbs. +	2.51%	0.00%	6.16%	5.69%	2.95%	5.02%	4.62%	9.47%	6.70%	9.46%
07	100 lbs. +	2.28%	0.00%	6.21%	5.69%	3.01%	4.95%	4.27%	9.48%	7.52%	9.43%

NDA SVR Avg Increase	4.97%
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Tier	Weight	132	133	134	135	136	137	138
01	100 lbs. +	4.62%	2.93%	6.51%	5.41%	5.05%	5.67%	6.67%
02	100 lbs. +	4.93%	2.79%	6.58%	5.82%	4.17%	5.58%	7.10%
03	100 lbs. +	4.64%	2.60%	6.44%	5.75%	2.64%	5.06%	7.10%
04	100 lbs. +	4.35%	2.46%	5.85%	5.68%	2.64%	4.96%	7.08%
05	100 lbs. +	4.07%	4.35%	5.90%	6.19%	2.68%	5.03%	7.13%
06	100 lbs. +	3.93%	2.50%	5.94%	6.19%	1.92%	5.09%	7.13%
07	100 lbs. +	4.04%	3.39%	5.88%	6.12%	2.52%	5.16%	7.18%

2DA AM Average Increase	6.43%
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Tier	Weight	242	243	244	245	246	247	248
01	100 lbs. +	7.61%	7.08%	6.85%	4.83%	6.02%	7.16%	7.40%
02	100 lbs. +	7.22%	6.96%	7.19%	4.61%	5.08%	6.28%	6.73%
03	100 lbs. +	6.80%	7.38%	7.45%	4.62%	3.89%	5.19%	5.67%
04	100 lbs. +	7.02%	7.69%	7.60%	4.74%	4.46%	5.72%	6.19%
05	100 lbs. +	6.90%	7.52%	7.43%	4.65%	5.54%	6.68%	7.10%
06	100 lbs. +	6.50%	7.80%	7.61%	4.83%	5.49%	6.70%	7.00%
07	100 lbs. +	6.35%	7.59%	7.37%	4.66%	6.52%	7.61%	7.86%

2DA Average Increase	6.33%
2DA Average 202-208	7.13%

Tier	Weight	202	203	204	205	206	207	208	224	225	226
01	100 lbs. +	7.73%	6.97%	8.00%	5.66%	7.44%	6.21%	9.91%	4.59%	4.52%	3.94%
02	100 lbs. +	7.09%	6.02%	7.30%	5.50%	7.26%	6.43%	9.05%	4.65%	4.49%	2.83%
03	100 lbs. +	6.25%	6.11%	6.41%	5.88%	7.35%	6.63%	7.69%	3.97%	2.30%	0.40%
04	100 lbs. +	6.75%	6.76%	7.42%	5.47%	7.43%	6.77%	7.66%	5.84%	3.90%	1.38%
05	100 lbs. +	7.66%	7.83%	8.19%	5.11%	7.14%	6.93%	7.61%	7.69%	5.53%	2.88%
06	100 lbs. +	7.76%	7.96%	8.10%	4.96%	7.45%	6.80%	7.54%	7.74%	5.86%	2.55%
07	100 lbs. +	8.62%	9.02%	9.00%	4.86%	7.27%	6.91%	7.64%	8.09%	7.25%	2.82%

3DA Average Increase	6.07%
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Tier	Weight	302	303	304	305	306	307	308
01	200 to 499lbs.	4.46%	5.47%	5.45%	5.89%	5.84%	5.84%	5.84%
	500 to 999lbs.	9.47%	7.53%	5.98%	6.40%	6.39%	6.36%	6.34%
	1000lbs. or more	9.56%	7.55%	7.47%	6.36%	6.35%	6.35%	6.34%
02	200 to 499lbs.	6.53%	7.51%	5.97%	6.40%	6.35%	6.36%	6.34%
	500 to 999lbs.	6.47%	5.99%	6.02%	6.36%	6.36%	6.35%	6.34%
	1000lbs. or more	9.51%	7.52%	6.00%	6.40%	6.37%	6.36%	6.35%
03	200 to 499lbs.	9.94%	8.00%	5.98%	6.37%	6.34%	6.34%	6.35%
	500 to 999lbs.	8.45%	7.99%	5.94%	6.40%	6.36%	6.34%	6.34%
	1000lbs. or more	9.99%	8.00%	7.48%	6.34%	6.34%	6.35%	6.34%

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<b>04</b>	200 to 499lbs.	2.01%	7.51%	7.49%	6.38%	6.34%	6.36%	6.51%
	500 to 999lbs.	3.48%	5.94%	7.46%	6.36%	6.37%	6.34%	6.34%
	1000lbs. or more	3.50%	5.94%	8.98%	6.38%	6.36%	6.34%	6.35%
<b>05</b>	200 to 499lbs.	4.98%	5.97%	7.44%	6.35%	6.35%	6.34%	6.35%
	500 to 999lbs.	7.99%	5.96%	7.44%	6.37%	6.34%	6.34%	6.34%
	1000lbs. or more	7.98%	5.94%	5.94%	6.37%	6.36%	6.34%	6.34%
<b>06</b>	200 to 499lbs.	8.50%	7.98%	7.97%	7.95%	6.36%	6.35%	6.34%
	500 to 999lbs.	9.94%	7.94%	7.97%	7.96%	6.34%	6.34%	6.35%
	1000lbs. or more	8.44%	7.96%	9.47%	7.94%	6.35%	6.34%	6.34%
<b>07</b>	200 to 499lbs.	3.98%	1.95%	1.94%	1.95%	1.94%	1.94%	1.95%
	500 to 999lbs.	3.99%	1.96%	1.97%	1.95%	1.95%	1.95%	1.94%
	1000lbs. or more	3.98%	1.96%	1.95%	1.95%	1.95%	1.95%	1.94%

## UPS 2018 vs. 2017 Rate Analysis

Service: Canada and Mexico



Average Increase	4.28%
Packages 2-8	4.29%

Key
>4.9%
<4.9%

	51	52	53	54	55	56	71	72	74	81	82	84
By Zone	4.77%	3.50%	2.75%	5.64%	2.63%	-0.50%	6.43%	6.31%	2.38%	6.17%	5.42%	5.83%

	51	52	53	54	55	56	71	72	74	81	82	84
Letter	4.39%	2.64%	2.70%	6.22%	4.26%	4.44%	2.08%	2.82%	2.21%	2.00%	2.02%	2.00%
1	4.39%	2.64%	2.70%	6.22%	4.26%	4.44%	2.08%	2.82%	2.21%	2.01%	2.46%	2.01%
2	4.40%	3.10%	3.43%	6.17%	4.88%	4.54%	2.00%	3.17%	2.42%	2.00%	2.74%	3.44%
3	5.13%	2.04%	2.03%	6.20%	4.95%	4.84%	2.00%	2.85%	2.01%	2.01%	2.58%	2.00%
4	4.84%	2.54%	2.03%	7.03%	5.94%	6.59%	2.00%	2.00%	2.00%	4.08%	2.00%	2.51%
5	4.76%	3.33%	2.95%	6.91%	4.62%	4.83%	2.01%	2.01%	2.00%	4.79%	5.33%	2.34%
6	4.77%	3.71%	2.09%	6.19%	3.42%	4.08%	2.00%	2.01%	2.00%	4.62%	5.38%	2.32%
7	4.79%	3.84%	2.02%	6.59%	3.43%	3.84%	2.00%	2.00%	2.00%	3.63%	3.18%	2.36%
8	4.79%	4.06%	2.11%	6.20%	3.42%	3.08%	2.00%	2.00%	2.01%	2.00%	2.30%	2.15%
9	4.74%	4.14%	2.12%	6.74%	3.77%	2.44%	2.01%	2.00%	2.01%	2.08%	2.50%	2.00%
10	4.75%	4.10%	2.10%	6.18%	3.59%	2.01%	2.00%	3.91%	2.00%	2.37%	2.55%	2.01%
11	5.39%	4.69%	2.00%	6.22%	3.31%	2.01%	5.00%	4.75%	2.00%	2.36%	2.71%	2.11%
12	5.12%	4.38%	2.03%	6.21%	3.58%	2.02%	3.97%	4.70%	2.39%	2.00%	2.18%	2.00%
13	5.10%	4.38%	2.01%	6.18%	2.65%	2.00%	2.00%	2.00%	2.00%	2.59%	5.41%	3.26%
14	6.15%	4.44%	2.52%	7.00%	3.61%	2.22%	2.00%	2.00%	2.19%	4.43%	5.37%	2.45%
15	5.18%	2.99%	2.02%	5.60%	2.95%	2.02%	2.01%	2.19%	2.00%	4.51%	5.39%	6.80%
16	4.57%	3.18%	2.00%	5.59%	2.01%	2.00%	2.00%	2.00%	2.00%	4.59%	5.48%	5.03%
17	4.53%	3.04%	2.00%	5.60%	2.01%	2.00%	2.01%	2.00%	2.00%	4.58%	5.43%	5.03%
18	4.53%	2.94%	2.01%	5.59%	2.01%	2.00%	2.00%	2.00%	2.00%	4.35%	2.17%	4.99%
19	4.52%	3.40%	2.02%	5.57%	2.36%	2.01%	2.00%	2.00%	2.00%	4.49%	3.25%	5.17%
20	4.54%	2.82%	2.01%	5.58%	2.06%	2.01%	2.00%	2.00%	2.00%	4.51%	3.39%	5.32%
21	4.53%	3.67%	2.02%	5.59%	3.26%	2.02%	3.39%	8.03%	3.24%	4.90%	3.45%	5.44%
22	4.52%	3.97%	2.02%	5.62%	3.53%	2.01%	5.09%	8.05%	2.00%	4.98%	3.60%	5.28%
23	4.55%	3.82%	2.00%	5.60%	3.96%	2.01%	6.57%	8.48%	2.00%	4.08%	3.08%	5.30%
24	4.50%	3.95%	2.02%	5.59%	3.78%	2.00%	7.00%	8.43%	5.50%	4.14%	2.48%	5.18%
25	4.52%	4.05%	2.00%	5.61%	3.90%	2.01%	7.00%	8.59%	5.90%	3.69%	2.00%	4.83%
26	4.53%	4.30%	2.01%	5.58%	4.70%	2.01%	7.43%	6.50%	2.00%	6.78%	6.65%	2.96%
27	4.53%	4.20%	2.00%	5.59%	4.62%	2.01%	7.44%	8.37%	2.02%	6.79%	6.80%	2.53%
28	4.53%	4.32%	2.01%	5.60%	4.27%	2.01%	7.55%	8.49%	2.00%	6.77%	6.37%	5.09%
29	4.53%	4.24%	2.00%	5.57%	4.29%	2.01%	7.41%	8.59%	4.33%	6.83%	6.40%	4.12%
30	4.52%	4.38%	2.01%	5.58%	4.14%	2.01%	7.54%	8.10%	2.00%	6.76%	4.76%	3.06%
31	4.79%	4.85%	2.01%	5.61%	5.06%	2.56%	7.43%	8.47%	2.00%	6.82%	6.37%	2.00%
32	4.78%	4.84%	2.01%	5.60%	5.16%	2.32%	7.41%	8.36%	2.00%	6.81%	6.39%	2.78%
33	4.78%	4.87%	2.01%	5.59%	4.96%	2.37%	7.41%	8.13%	2.00%	6.82%	6.35%	5.72%
34	4.80%	4.46%	2.01%	5.60%	5.00%	2.19%	7.41%	8.07%	2.00%	6.83%	6.41%	5.46%
35	4.81%	4.18%	2.01%	5.59%	4.23%	2.00%	7.43%	8.04%	2.00%	6.80%	6.39%	5.49%
36	4.78%	4.08%	2.07%	5.60%	4.39%	2.09%	7.42%	8.02%	2.00%	6.79%	4.93%	5.50%
37	4.79%	4.04%	2.00%	5.60%	4.26%	2.00%	7.40%	8.07%	2.00%	6.83%	6.40%	3.06%
38	4.79%	3.83%	2.01%	5.59%	4.08%	2.01%	7.44%	8.06%	2.04%	6.82%	6.39%	2.46%
39	4.77%	3.99%	2.46%	5.59%	3.69%	2.58%	7.42%	8.65%	2.00%	6.84%	6.37%	2.86%
40	4.80%	3.57%	2.01%	5.59%	3.70%	2.34%	7.44%	8.07%	2.06%	6.82%	5.66%	2.04%
41	4.78%	3.32%	2.01%	5.60%	3.54%	2.33%	7.42%	8.07%	2.00%	6.83%	6.37%	2.42%
42	4.80%	3.11%	2.00%	5.58%	2.99%	2.01%	7.43%	8.05%	2.00%	6.79%	6.39%	4.26%
43	4.79%	3.41%	2.01%	5.60%	2.85%	3.15%	7.40%	8.06%	2.00%	6.83%	6.40%	6.80%
44	4.79%	3.18%	2.01%	5.59%	2.51%	2.63%	7.43%	8.05%	2.00%	6.85%	6.38%	6.73%
45	4.79%	3.30%	2.00%	5.60%	2.53%	2.39%	7.43%	8.06%	2.00%	6.82%	6.40%	4.05%
46	4.80%	3.09%	2.01%	5.59%	2.28%	2.73%	7.45%	8.07%	2.00%	6.82%	6.37%	7.11%
47	4.79%	3.03%	2.00%	5.60%	2.00%	2.35%	8.05%	8.60%	2.22%	6.83%	6.40%	7.08%
48	4.79%	2.74%	2.00%	5.59%	2.00%	2.09%	7.43%	8.06%	2.00%	6.82%	6.41%	7.09%
49	4.78%	3.02%	2.03%	5.58%	2.03%	2.20%	7.44%	8.05%	2.00%	6.79%	6.41%	5.64%
vs. 2017 Ra	4.79%	3.08%	2.00%	5.59%	2.01%	2.13%	7.44%	8.05%	2.06%	6.81%	6.40%	7.03%

## UPS 2018 vs. 2017 Rate Analysis

Service: Canada and Mexico



	51	52	53	54	55	56	71	72	74	81	82	84
51	4.79%	2.72%	2.11%	5.58%	2.01%	2.01%	8.34%	7.45%	2.00%	5.71%	5.77%	6.91%
52	4.79%	2.72%	2.11%	5.58%	2.01%	2.01%	8.34%	7.45%	2.00%	5.71%	5.77%	6.91%
53	4.78%	3.28%	2.40%	5.59%	2.00%	2.00%	7.33%	7.43%	2.00%	5.92%	6.49%	6.82%
54	4.78%	3.28%	2.40%	5.59%	2.00%	2.00%	7.33%	7.43%	2.00%	5.92%	6.49%	6.82%
55	4.79%	3.60%	2.56%	5.58%	2.01%	2.01%	7.32%	7.43%	2.00%	6.32%	6.48%	6.92%
56	4.79%	3.60%	2.56%	5.58%	2.01%	2.01%	7.32%	7.43%	2.00%	6.32%	6.48%	6.92%
57	6.91%	7.01%	7.01%	5.59%	2.01%	2.01%	7.34%	7.67%	2.00%	6.11%	6.50%	6.93%
58	6.91%	7.01%	7.01%	5.59%	2.01%	2.01%	7.34%	7.67%	2.00%	6.11%	6.50%	6.93%
59	6.90%	7.00%	7.00%	5.58%	2.00%	2.00%	7.33%	7.17%	2.16%	6.81%	6.52%	6.84%
60	6.90%	7.00%	7.00%	5.58%	2.00%	2.00%	7.33%	7.17%	2.16%	6.81%	6.52%	6.84%
61	6.91%	6.70%	6.52%	5.59%	2.00%	2.01%	7.03%	7.80%	2.00%	6.81%	6.50%	5.72%
62	6.91%	6.70%	6.52%	5.59%	2.00%	2.01%	7.03%	7.80%	2.00%	6.81%	6.50%	5.72%
63	6.91%	6.42%	6.93%	5.59%	2.01%	2.00%	8.02%	7.43%	2.00%	6.83%	6.50%	5.14%
64	6.91%	6.42%	6.93%	5.59%	2.01%	2.00%	8.02%	7.43%	2.00%	6.83%	6.50%	5.14%
65	6.41%	7.01%	7.01%	5.59%	2.00%	2.01%	7.35%	7.44%	2.00%	6.83%	6.50%	3.35%
66	6.41%	7.01%	7.01%	5.59%	2.00%	2.01%	7.35%	7.44%	2.00%	6.83%	6.50%	3.35%
67	6.58%	7.00%	7.01%	5.59%	2.35%	2.00%	7.35%	7.44%	2.00%	6.12%	6.50%	6.92%
68	6.58%	7.00%	7.01%	5.59%	2.35%	2.00%	7.35%	7.44%	2.00%	6.12%	6.50%	6.92%
69	6.04%	6.69%	5.92%	5.60%	2.26%	2.01%	7.35%	7.44%	2.00%	6.82%	5.80%	6.94%
70	6.04%	6.69%	5.92%	5.60%	2.26%	2.01%	7.35%	7.44%	2.00%	6.82%	5.80%	6.94%
71	5.05%	5.57%	5.97%	6.66%	2.22%	2.00%	7.46%	7.43%	2.00%	6.84%	6.52%	6.92%
72	5.05%	5.57%	5.97%	6.66%	2.22%	2.00%	7.46%	7.43%	2.00%	6.84%	6.52%	6.92%
73	5.04%	6.87%	5.20%	6.66%	2.00%	2.00%	7.34%	7.45%	2.00%	6.84%	6.51%	6.91%
74	5.04%	6.87%	5.20%	6.66%	2.00%	2.00%	7.34%	7.45%	2.00%	6.84%	6.51%	6.91%
75	5.05%	6.00%	4.65%	6.65%	2.00%	2.00%	7.34%	7.67%	2.00%	6.83%	6.50%	6.94%
76	5.05%	6.00%	4.65%	6.65%	2.00%	2.00%	7.34%	7.67%	2.00%	6.83%	6.50%	6.94%
77	5.75%	5.85%	4.67%	6.76%	2.01%	2.00%	7.34%	7.33%	2.00%	6.82%	6.47%	6.82%
78	5.75%	5.85%	4.67%	6.76%	2.01%	2.00%	7.34%	7.33%	2.00%	6.82%	6.47%	6.82%
79	5.39%	4.45%	3.73%	6.65%	2.00%	2.00%	7.35%	7.22%	2.32%	6.84%	6.48%	3.57%
80	5.39%	4.45%	3.73%	6.65%	2.00%	2.00%	7.35%	7.22%	2.32%	6.84%	6.48%	3.57%
81	5.82%	3.74%	4.12%	6.65%	2.00%	2.00%	7.34%	7.11%	2.00%	6.85%	6.48%	6.92%
82	5.82%	3.74%	4.12%	6.65%	2.00%	2.00%	7.34%	7.11%	2.00%	6.85%	6.48%	6.92%
83	5.82%	3.10%	3.47%	6.66%	2.12%	-100.00%	7.34%	7.02%	2.16%	6.81%	6.51%	6.93%
84	5.82%	3.10%	3.47%	6.66%	2.12%	2.00%	7.34%	7.02%	2.16%	6.81%	6.51%	6.93%
85	6.38%	2.44%	2.94%	6.66%	2.49%	-100.00%	7.35%	6.91%	4.48%	6.83%	6.42%	7.13%
86	6.38%	2.44%	2.94%	6.66%	2.49%	2.00%	7.35%	6.91%	4.48%	6.83%	6.42%	7.13%
87	6.07%	2.61%	2.26%	6.65%	2.31%	-100.00%	7.36%	6.97%	2.60%	6.84%	6.50%	7.23%
88	6.07%	2.61%	2.26%	6.65%	2.31%	2.00%	7.36%	6.97%	2.60%	6.84%	6.50%	7.23%
89	6.28%	2.85%	2.01%	6.65%	2.32%	-100.00%	7.34%	7.11%	2.45%	6.74%	6.53%	6.85%
90	6.28%	2.85%	2.01%	6.65%	2.32%	2.00%	7.34%	7.11%	2.45%	6.74%	6.53%	6.85%
91	6.50%	2.98%	2.00%	6.65%	2.39%	2.00%	7.34%	7.26%	2.00%	6.83%	6.59%	6.93%
92	6.50%	2.98%	2.00%	6.65%	2.39%	2.00%	7.34%	7.26%	2.00%	6.83%	6.59%	6.93%
93	6.69%	2.58%	2.00%	6.65%	2.37%	2.00%	7.35%	7.38%	2.00%	6.84%	5.74%	6.94%
94	6.69%	2.58%	2.00%	6.65%	2.37%	2.00%	7.35%	7.38%	2.00%	6.84%	5.74%	6.94%
95	6.75%	2.87%	2.01%	6.66%	2.47%	2.00%	7.29%	7.52%	2.00%	6.82%	5.25%	6.94%
96	6.75%	2.87%	2.01%	6.66%	2.47%	2.00%	7.29%	7.52%	2.00%	6.82%	5.25%	6.94%
97	6.97%	3.49%	2.00%	6.65%	2.54%	2.00%	7.29%	7.65%	2.03%	6.82%	4.83%	6.75%
98	6.97%	3.49%	2.00%	6.65%	2.54%	2.00%	7.29%	7.65%	2.03%	6.82%	4.83%	6.75%
99	7.00%	3.77%	2.00%	6.65%	2.47%	2.00%	7.44%	7.78%	2.81%	6.42%	4.15%	6.79%
100	7.00%	3.77%	2.00%	6.65%	2.47%	2.00%	7.44%	7.78%	2.81%	6.42%	4.15%	6.79%



## UPS 2018 vs. 2017 Rate Analysis

Service: Canada and Mexico



	51	52	53	54	55	56	71	72	74	81	82	84
101	6.50%	3.67%	2.01%	5.89%	2.00%	2.00%	6.59%	5.71%	2.62%	6.44%	5.04%	6.73%
102	6.50%	3.67%	2.01%	5.89%	2.00%	2.00%	6.59%	5.71%	2.62%	6.44%	5.04%	6.73%
103	6.50%	3.67%	2.01%	5.89%	2.00%	2.00%	6.59%	5.71%	2.62%	6.44%	5.04%	6.73%
104	6.50%	3.67%	2.01%	5.89%	2.00%	2.00%	6.59%	5.71%	2.62%	6.44%	5.04%	6.73%
105	6.50%	3.67%	2.01%	5.89%	2.00%	2.00%	6.59%	5.71%	2.62%	6.44%	5.04%	6.73%
106	3.67%	2.00%	2.01%	4.62%	2.00%	2.00%	6.60%	5.73%	2.63%	6.63%	5.15%	6.75%
107	3.67%	2.00%	2.01%	4.62%	2.00%	2.00%	6.60%	5.73%	2.63%	6.63%	5.15%	6.75%
108	3.67%	2.00%	2.01%	4.62%	2.00%	2.00%	6.60%	5.73%	2.63%	6.63%	5.15%	6.75%
109	3.67%	2.00%	2.01%	4.62%	2.00%	2.00%	6.60%	5.73%	2.63%	6.63%	5.15%	6.75%
110	3.67%	2.00%	2.01%	4.62%	2.00%	2.00%	6.60%	5.73%	2.63%	6.63%	5.15%	6.75%
111	3.09%	2.01%	2.01%	4.63%	2.00%	2.00%	6.74%	5.72%	2.63%	6.57%	5.27%	6.84%
112	3.09%	2.01%	2.01%	4.63%	2.00%	2.00%	6.74%	5.72%	2.63%	6.57%	5.27%	6.84%
113	3.09%	2.01%	2.01%	4.63%	2.00%	2.00%	6.74%	5.72%	2.63%	6.57%	5.27%	6.84%
114	3.09%	2.01%	2.01%	4.63%	2.00%	2.00%	6.74%	5.72%	2.63%	6.57%	5.27%	6.84%
115	3.09%	2.01%	2.01%	4.63%	2.00%	2.00%	6.74%	5.72%	2.63%	6.57%	5.27%	6.84%
116	3.09%	2.00%	2.00%	4.62%	2.00%	2.00%	6.74%	5.72%	2.63%	6.62%	5.26%	6.86%
117	3.09%	2.00%	2.00%	4.62%	2.00%	2.00%	6.74%	5.72%	2.63%	6.62%	5.26%	6.86%
118	3.09%	2.00%	2.00%	4.62%	2.00%	2.00%	6.74%	5.72%	2.63%	6.62%	5.26%	6.86%
119	3.09%	2.00%	2.00%	4.62%	2.00%	2.00%	6.74%	5.72%	2.63%	6.62%	5.26%	6.86%
120	3.09%	2.00%	2.00%	4.62%	2.00%	2.00%	6.74%	5.72%	2.63%	6.62%	5.26%	6.86%
121	3.09%	2.01%	2.01%	4.62%	2.00%	2.00%	6.74%	5.73%	2.64%	6.63%	5.35%	6.95%
122	3.09%	2.01%	2.01%	4.62%	2.00%	2.00%	6.74%	5.73%	2.64%	6.63%	5.35%	6.95%
123	3.09%	2.01%	2.01%	4.62%	2.00%	2.00%	6.74%	5.73%	2.64%	6.63%	5.35%	6.95%
124	3.09%	2.01%	2.01%	4.62%	2.00%	2.00%	6.74%	5.73%	2.64%	6.63%	5.35%	6.95%
125	3.09%	2.01%	2.01%	4.62%	2.00%	2.00%	6.74%	5.73%	2.64%	6.63%	5.35%	6.95%
126	3.11%	2.00%	2.01%	4.64%	2.00%	2.00%	6.74%	5.72%	2.73%	6.93%	5.24%	7.05%
127	3.11%	2.00%	2.01%	4.64%	2.00%	2.00%	6.74%	5.72%	2.73%	6.93%	5.24%	7.05%
128	3.11%	2.00%	2.01%	4.64%	2.00%	2.00%	6.74%	5.72%	2.73%	6.93%	5.24%	7.05%
129	3.11%	2.00%	2.01%	4.64%	2.00%	2.00%	6.74%	5.72%	2.73%	6.93%	5.24%	7.05%
130	3.11%	2.00%	2.01%	4.64%	2.00%	2.00%	6.74%	5.72%	2.73%	6.93%	5.24%	7.05%
131	3.09%	2.00%	2.00%	4.63%	2.00%	2.00%	6.84%	5.72%	2.74%	6.95%	5.25%	7.06%
132	3.09%	2.00%	2.00%	4.63%	2.00%	2.00%	6.84%	5.72%	2.74%	6.95%	5.25%	7.06%
133	3.09%	2.00%	2.00%	4.63%	2.00%	2.00%	6.84%	5.72%	2.74%	6.95%	5.25%	7.06%
134	3.09%	2.00%	2.00%	4.63%	2.00%	2.00%	6.84%	5.72%	2.74%	6.95%	5.25%	7.06%
135	3.09%	2.00%	2.00%	4.63%	2.00%	2.00%	6.84%	5.72%	2.74%	6.95%	5.25%	7.06%
136	3.10%	2.00%	2.00%	4.63%	2.00%	2.00%	6.84%	5.73%	2.74%	6.95%	5.46%	7.05%
137	3.10%	2.00%	2.00%	4.63%	2.00%	2.00%	6.84%	5.73%	2.74%	6.95%	5.46%	7.05%
138	3.10%	2.00%	2.00%	4.63%	2.00%	2.00%	6.84%	5.73%	2.74%	6.95%	5.46%	7.05%
139	3.10%	2.00%	2.00%	4.63%	2.00%	2.00%	6.84%	5.73%	2.74%	6.95%	5.46%	7.05%
140	3.10%	2.00%	2.00%	4.63%	2.00%	2.00%	6.84%	5.73%	2.74%	6.95%	5.46%	7.05%
141	3.10%	2.01%	2.00%	5.63%	2.66%	2.00%	6.85%	5.73%	2.75%	6.80%	5.25%	7.07%
142	3.10%	2.01%	2.00%	5.63%	2.66%	2.00%	6.85%	5.73%	2.75%	6.80%	5.25%	7.07%
143	3.10%	2.01%	2.00%	5.63%	2.66%	2.00%	6.85%	5.73%	2.75%	6.80%	5.25%	7.07%
144	3.10%	2.01%	2.00%	5.63%	2.66%	2.00%	6.85%	5.73%	2.75%	6.80%	5.25%	7.07%
145	3.10%	2.01%	2.00%	5.63%	2.66%	2.00%	6.85%	5.73%	2.75%	6.80%	5.25%	7.07%
146	3.09%	2.01%	2.00%	4.63%	2.50%	2.00%	6.84%	5.73%	2.75%	6.80%	5.55%	7.08%
147	3.09%	2.01%	2.00%	4.63%	2.50%	2.00%	6.84%	5.73%	2.75%	6.80%	5.55%	7.08%
148	3.09%	2.01%	2.00%	4.63%	2.50%	2.00%	6.84%	5.73%	2.75%	6.80%	5.55%	7.08%
149	3.09%	2.01%	2.00%	4.63%	2.50%	2.00%	6.84%	5.73%	2.75%	6.80%	5.55%	7.08%
150	3.09%	2.01%	2.00%	4.63%	2.50%	2.00%	6.84%	5.73%	2.75%	6.80%	5.55%	7.08%

## UPS 2018 vs. 2017 Rate Analysis

**Service: International Express Lanes**

Average Increase	5.23%
Packages 2-8	5.25%

Key
>4.9%
<4.9%

	CN	UK, NL, FR, DE	HK, TW, JP, SG	KR, TH
By Zone	3.99%	6.57%	5.32%	5.03%

	CN	UK, NL, FR, DE	HK, TW, JP, SG	KR, TH
Letter	2.01%	2.01%	2.01%	2.01%
1	2.00%	3.50%	2.01%	2.01%
2	2.00%	3.15%	2.01%	2.39%
3	2.01%	3.34%	2.00%	2.39%
4	4.51%	3.72%	3.06%	4.77%
5	5.05%	3.72%	3.22%	5.37%
6	5.06%	3.66%	3.22%	5.34%
7	5.16%	3.68%	3.24%	5.41%
8	5.12%	3.71%	2.22%	4.77%
9	2.49%	3.66%	2.00%	2.75%
10	2.34%	3.80%	2.00%	2.49%
11	2.44%	3.20%	2.00%	2.57%
12	2.19%	3.11%	2.00%	2.40%
13	2.00%	2.92%	6.80%	2.00%
14	5.21%	5.95%	5.10%	6.80%
15	5.30%	4.96%	5.12%	5.43%
16	5.29%	5.01%	5.12%	5.43%
17	4.87%	4.08%	5.11%	5.49%
18	3.12%	3.05%	3.07%	3.24%
19	3.04%	4.01%	2.43%	3.10%
20	3.10%	4.07%	2.53%	3.16%
21	3.19%	2.58%	2.60%	3.25%
22	3.22%	2.47%	2.68%	3.27%
23	3.22%	2.50%	2.75%	3.33%
24	3.24%	2.38%	2.81%	3.38%
25	2.94%	2.00%	2.49%	3.19%
26	6.71%	3.98%	5.29%	6.09%
27	4.57%	7.25%	6.80%	6.09%
28	2.25%	7.25%	6.14%	4.84%
29	5.87%	7.25%	3.22%	4.29%
30	5.90%	7.25%	2.00%	2.22%
31	6.40%	7.25%	2.51%	6.90%
32	6.46%	7.25%	5.44%	6.56%
33	6.00%	7.25%	5.49%	6.55%
34	6.17%	7.25%	5.09%	6.56%
35	6.35%	7.25%	3.07%	6.41%
36	5.49%	7.25%	2.00%	2.72%
37	3.81%	6.64%	5.56%	5.46%
38	2.05%	5.89%	5.53%	6.90%
39	5.70%	7.25%	5.46%	6.42%
40	6.07%	7.25%	5.48%	6.58%
41	5.98%	7.25%	5.52%	6.57%
42	6.76%	7.25%	5.49%	6.56%
43	6.27%	7.25%	5.49%	6.58%
44	6.80%	7.25%	5.51%	6.59%
45	6.28%	7.25%	5.52%	6.41%
46	6.23%	7.25%	5.49%	6.49%
47	3.95%	7.25%	5.50%	6.59%
48	6.06%	7.25%	5.49%	6.59%
49	6.25%	7.25%	5.50%	6.58%
50	6.30%	7.25%	5.49%	6.58%

UPS 2018 vs. 2017 Rate Analysis

## UPS 2018 vs. 2017 Rate Analysis

**Service: International Express Lanes**

	CN	UK, NL, FR, DE	HK, TW, JP, SG	KR, TH
51	4.65%	7.25%	5.51%	6.33%
52	4.65%	7.25%	5.51%	6.33%
53	4.83%	7.25%	5.52%	6.32%
54	4.83%	7.25%	5.52%	6.32%
55	5.67%	7.25%	5.50%	6.26%
56	5.67%	7.25%	5.50%	6.26%
57	6.61%	7.25%	5.45%	6.30%
58	6.61%	7.25%	5.45%	6.30%
59	6.72%	7.25%	5.99%	6.69%
60	6.72%	7.25%	5.99%	6.69%
61	6.14%	7.25%	5.50%	6.30%
62	6.14%	7.25%	5.50%	6.30%
63	6.63%	7.25%	5.52%	6.97%
64	6.63%	7.25%	5.52%	6.97%
65	6.60%	7.25%	5.50%	6.33%
66	6.60%	7.25%	5.50%	6.33%
67	6.61%	7.25%	5.52%	6.24%
68	6.61%	7.25%	5.52%	6.24%
69	6.60%	7.25%	5.51%	6.30%
70	6.60%	7.25%	5.51%	6.30%
71	6.60%	7.25%	4.89%	6.34%
72	6.60%	7.25%	4.89%	6.34%
73	6.60%	7.25%	5.89%	6.44%
74	6.60%	7.25%	5.89%	6.44%
75	3.54%	7.25%	5.47%	6.13%
76	3.54%	7.25%	5.47%	6.13%
77	6.03%	7.25%	5.51%	5.83%
78	6.03%	7.25%	5.51%	5.83%
79	6.15%	7.25%	5.50%	3.57%
80	6.15%	7.25%	5.50%	3.57%
81	5.24%	7.25%	5.52%	2.04%
82	5.24%	7.25%	5.52%	2.04%
83	6.59%	7.25%	3.84%	6.43%
84	6.59%	7.25%	3.84%	6.43%
85	6.60%	7.25%	6.80%	6.42%
86	6.60%	7.25%	6.80%	6.42%
87	6.61%	7.25%	6.00%	6.44%
88	6.61%	7.25%	6.00%	6.44%
89	5.92%	7.25%	5.50%	6.43%
90	5.92%	7.25%	5.50%	6.43%
91	4.74%	7.25%	5.51%	6.43%
92	4.74%	7.25%	5.51%	6.43%
93	3.57%	7.25%	5.52%	6.43%
94	3.57%	7.25%	5.52%	6.43%
95	2.43%	7.25%	5.51%	5.44%
96	2.43%	7.25%	5.51%	5.44%
97	2.16%	7.25%	5.49%	4.48%
98	2.16%	7.25%	5.49%	4.48%
99	2.18%	7.38%	6.06%	4.40%
100	2.18%	7.38%	6.06%	4.40%

## UPS 2018 vs. 2017 Rate Analysis

Service: International Express Lanes



	CN	UK, NL, FR, DE	HK, TW, JP, SG	KR, TH
101	2.00%	7.25%	6.20%	4.20%
102	2.00%	7.25%	6.20%	4.20%
103	2.00%	7.25%	6.20%	4.20%
104	2.00%	7.25%	6.20%	4.20%
105	2.00%	7.25%	6.20%	4.20%
106	2.00%	7.25%	6.19%	4.30%
107	2.00%	7.25%	6.19%	4.30%
108	2.00%	7.25%	6.19%	4.30%
109	2.00%	7.25%	6.19%	4.30%
110	2.00%	7.25%	6.19%	4.30%
111	2.00%	7.25%	6.30%	4.30%
112	2.00%	7.25%	6.30%	4.30%
113	2.00%	7.25%	6.30%	4.30%
114	2.00%	7.25%	6.30%	4.30%
115	2.00%	7.25%	6.30%	4.30%
116	2.00%	7.25%	6.40%	4.30%
117	2.00%	7.25%	6.40%	4.30%
118	2.00%	7.25%	6.40%	4.30%
119	2.00%	7.25%	6.40%	4.30%
120	2.00%	7.25%	6.40%	4.30%
121	2.00%	7.25%	6.40%	4.40%
122	2.00%	7.25%	6.40%	4.40%
123	2.00%	7.25%	6.40%	4.40%
124	2.00%	7.25%	6.40%	4.40%
125	2.00%	7.25%	6.40%	4.40%
126	2.00%	7.25%	6.51%	4.41%
127	2.00%	7.25%	6.51%	4.41%
128	2.00%	7.25%	6.51%	4.41%
129	2.00%	7.25%	6.51%	4.41%
130	2.00%	7.25%	6.51%	4.41%
131	2.00%	7.25%	6.51%	4.40%
132	2.00%	7.25%	6.51%	4.40%
133	2.00%	7.25%	6.51%	4.40%
134	2.00%	7.25%	6.51%	4.40%
135	2.00%	7.25%	6.51%	4.40%
136	2.00%	7.25%	6.61%	4.40%
137	2.00%	7.25%	6.61%	4.40%
138	2.00%	7.25%	6.61%	4.40%
139	2.00%	7.25%	6.61%	4.40%
140	2.00%	7.25%	6.61%	4.40%
141	2.00%	7.25%	6.71%	4.50%
142	2.00%	7.25%	6.71%	4.50%
143	2.00%	7.25%	6.71%	4.50%
144	2.00%	7.25%	6.71%	4.50%
145	2.00%	7.25%	6.71%	4.50%
146	2.00%	7.25%	6.71%	4.51%
147	2.00%	7.25%	6.71%	4.51%
148	2.00%	7.25%	6.71%	4.51%
149	2.00%	7.25%	6.71%	4.51%
150	2.00%	7.25%	6.71%	4.51%

## UPS 2018 vs. 2017 Rate Analysis

Service: WWX



Average Increase	4.42%
Packages 2-8	4.44%

Key
>4.9%
<4.9%

	81	82	84	901	902	903	904	905	906	907	908	909	911	912	913	920	921
By Zone	6.17%	5.42%	5.83%	6.57%	2.12%	5.72%	5.03%	3.65%	4.12%	3.69%	4.41%	5.32%	3.40%	3.99%	1.71%	3.61%	4.41%

  

	81	82	84	901	902	903	904	905	906	907	908	909	911	912	913	920	921
Letter	2.00%	2.02%	2.00%	2.01%	2.00%	2.00%	2.01%	2.01%	2.00%	2.00%	4.21%	2.01%	2.01%	2.01%	0.00%	2.26%	4.52%
1	2.01%	2.46%	2.01%	3.50%	2.01%	2.01%	2.01%	2.99%	2.05%	2.00%	2.00%	2.01%	3.66%	2.00%	2.01%	6.81%	3.51%
2	2.00%	2.74%	3.44%	3.15%	2.00%	2.00%	2.39%	2.01%	2.01%	2.00%	2.00%	2.01%	3.65%	2.00%	0.00%	2.00%	3.50%
3	2.01%	2.58%	2.00%	3.34%	2.00%	2.00%	2.39%	2.90%	2.00%	2.00%	2.00%	2.00%	3.03%	2.01%	2.01%	2.61%	3.51%
4	4.08%	2.00%	2.51%	3.72%	2.00%	2.80%	4.77%	2.00%	2.00%	4.30%	2.00%	3.06%	2.00%	4.51%	3.71%	6.55%	3.50%
5	4.79%	5.33%	2.34%	3.72%	2.00%	2.73%	5.37%	5.90%	2.45%	4.54%	2.00%	3.22%	3.74%	5.05%	3.70%	7.45%	3.50%
6	4.62%	5.38%	2.32%	3.66%	2.00%	2.73%	5.34%	2.00%	2.00%	3.54%	5.47%	3.22%	2.00%	5.06%	3.70%	4.92%	3.50%
7	3.63%	3.18%	2.36%	3.68%	2.00%	2.74%	5.41%	2.00%	2.00%	4.66%	5.42%	3.24%	2.00%	5.16%	3.70%	7.77%	3.50%
8	2.00%	2.30%	2.15%	3.71%	2.00%	6.80%	4.77%	5.87%	2.57%	2.00%	2.00%	2.22%	3.72%	5.12%	2.50%	6.78%	3.50%
9	2.08%	2.50%	2.00%	3.66%	2.00%	2.00%	2.75%	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%	2.49%	2.00%	4.54%	3.50%
10	2.37%	2.55%	2.01%	3.80%	2.07%	2.00%	2.49%	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%	2.34%	0.00%	1.48%	3.50%
11	2.36%	2.71%	2.11%	3.20%	2.00%	2.00%	2.57%	2.00%	2.00%	2.07%	2.00%	2.00%	2.00%	2.44%	0.00%	1.06%	3.50%
12	2.00%	2.18%	2.00%	3.11%	2.00%	2.00%	2.40%	2.18%	2.00%	2.00%	2.00%	2.00%	2.00%	2.19%	0.00%	1.29%	3.50%
13	2.59%	5.41%	3.26%	2.92%	2.00%	5.93%	2.00%	3.92%	2.00%	2.00%	2.00%	6.80%	2.24%	2.00%	6.50%	1.54%	3.50%
14	4.43%	5.37%	2.45%	5.95%	2.00%	3.43%	6.80%	2.82%	2.00%	3.39%	6.00%	5.10%	5.86%	5.21%	5.00%	2.91%	4.50%
15	4.51%	5.39%	6.80%	4.96%	2.90%	3.42%	5.43%	5.98%	2.00%	2.00%	2.00%	5.12%	6.80%	5.30%	5.00%	4.91%	4.50%
16	4.59%	5.48%	5.03%	5.01%	2.90%	3.23%	5.43%	5.97%	3.73%	2.00%	2.00%	5.12%	2.15%	5.29%	5.00%	5.61%	4.50%
17	4.58%	5.43%	5.03%	4.08%	2.00%	2.74%	5.49%	5.96%	2.39%	2.00%	4.91%	5.11%	2.18%	4.87%	5.00%	1.68%	4.50%
18	4.35%	2.17%	4.99%	3.05%	2.00%	2.74%	3.24%	2.01%	2.38%	2.00%	4.35%	3.07%	2.48%	3.12%	3.00%	0.91%	4.50%
19	4.49%	3.25%	5.17%	4.01%	2.90%	2.22%	3.10%	2.00%	2.00%	4.61%	2.43%	2.00%	3.04%	3.04%	0.00%	3.87%	4.50%
20	4.51%	3.39%	5.32%	4.07%	2.00%	2.00%	3.16%	2.00%	2.00%	2.00%	5.06%	2.53%	2.00%	3.10%	0.00%	3.61%	4.50%
21	4.90%	3.45%	5.44%	2.58%	2.00%	3.25%	2.00%	2.00%	2.00%	2.68%	2.60%	2.00%	3.19%	3.19%	0.00%	1.52%	4.50%
22	4.98%	3.60%	5.28%	2.47%	2.04%	2.10%	3.27%	2.07%	2.03%	2.00%	2.40%	2.68%	2.07%	3.22%	0.00%	0.89%	4.50%
23	4.08%	3.08%	5.30%	2.50%	2.10%	2.21%	3.33%	2.12%	2.07%	2.00%	2.00%	2.75%	2.13%	3.22%	0.00%	0.95%	4.50%
24	4.14%	2.48%	5.18%	2.38%	2.00%	2.23%	3.38%	2.16%	2.11%	2.00%	2.00%	2.81%	2.00%	3.24%	0.00%	1.31%	4.50%
25	3.69%	2.00%	4.83%	2.00%	2.00%	2.06%	3.19%	2.00%	2.00%	2.00%	2.00%	2.49%	2.00%	2.94%	0.00%	1.31%	4.50%
26	6.78%	6.65%	2.96%	3.98%	2.90%	6.80%	6.09%	3.01%	2.76%	6.90%	2.00%	5.29%	6.69%	6.71%	5.00%	1.85%	4.50%
27	6.79%	6.80%	2.53%	7.25%	2.90%	4.52%	6.09%	3.57%	2.00%	5.53%	5.56%	6.80%	6.78%	4.57%	6.50%	1.88%	4.50%
28	6.77%	6.37%	5.09%	7.25%	2.00%	4.10%	4.84%	2.95%	2.00%	4.50%	5.27%	6.14%	5.90%	2.25%	6.00%	1.02%	4.50%
29	6.83%	6.40%	4.12%	7.25%	2.00%	4.08%	4.29%	2.95%	4.95%	6.90%	2.98%	3.22%	4.36%	5.87%	3.50%	1.04%	4.50%
30	6.76%	4.76%	3.06%	7.25%	2.00%	4.07%	2.22%	2.00%	3.25%	4.48%	2.00%	2.00%	2.12%	5.90%	2.00%	1.52%	4.50%
31	6.82%	6.37%	2.00%	7.25%	2.00%	7.26%	6.90%	4.86%	2.06%	2.00%	2.00%	2.51%	6.14%	6.40%	3.00%	1.42%	4.50%
32	6.81%	6.39%	2.78%	7.25%	2.00%	6.72%	6.56%	2.97%	3.15%	2.00%	2.00%	5.44%	6.13%	6.46%	5.50%	1.11%	4.50%
33	6.82%	6.35%	5.72%	7.25%	2.00%	4.16%	6.55%	2.97%	4.60%	2.00%	2.00%	5.49%	5.74%	6.00%	5.50%	1.12%	4.50%
34	6.83%	6.41%	5.46%	7.25%	2.00%	3.62%	6.56%	2.97%	2.00%	5.13%	2.00%	5.09%	3.58%	6.17%	5.50%	1.17%	4.50%
35	6.80%	6.39%	5.49%	7.25%	2.00%	3.65%	6.41%	2.48%	2.00%	3.38%	2.00%	3.07%	5.13%	6.35%	4.00%	1.16%	4.50%
36	6.79%	4.93%	5.50%	7.25%	2.00%	3.00%	2.72%	4.37%	3.25%	2.79%	2.00%	2.00%	2.13%	5.49%	2.50%	3.14%	4.50%
37	6.83%	6.40%	3.06%	6.64%	2.90%	2.72%	5.46%	2.96%	6.90%	2.49%	2.00%	5.56%	2.70%	3.81%	5.50%	6.97%	4.50%
38	6.82%	6.39%	2.46%	5.89%	2.00%	6.80%	6.90%	4.30%	5.06%	2.00%	2.00%	5.53%	2.41%	2.05%	5.50%	3.80%	4.50%
39	6.84%	6.37%	2.86%	7.25%	2.00%	6.45%	6.42%	3.58%	2.88%	2.00%	2.00%	5.46%	2.00%	5.70%	5.50%	3.68%	4.50%
40	6.82%	5.66%	2.04%	7.25%	2.00%	4.40%	6.58%	3.35%	3.26%	2.00%	2.00%	5.48%	2.00%	6.07%	5.50%	1.80%	4.50%
41	6.83%	6.37%	2.42%	7.25%	2.00%	2.53%	6.57%	3.41%	3.27%	2.00%	5.51%	5.52%	2.00%	5.98%	5.50%	2.00%	4.50%
42	6.79%	6.39%	4.26%	7.25%	2.00%	2.68%	6.56%	3.45%	3.26%	2.00%	5.55%	5.49%	2.27%	6.76%	5.50%	1.27%	4.50%
43	6.83%	6.40%	6.80%	7.25%	2.00%	7.32%	6.58%	2.91%	5.74%	2.00%	5.45%	5.49%	6.14%	6.27%	5.50%	1.20%	4.50%
44	6.85%	6.38%	6.73%	7.25%	2.00%	6.07%	6.59%	6.90%	3.97%	2.00%	5.42%	5.51%	6.12%	6.80%	5.50%	1.27%	4.50%
45	6.82%	6.40%	4.05%	7.25%	2.00%	6.80%	6.41%	2.97%	3.41%	2.00%	5.51%	5.52%	5.90%	6.28%	5.50%	1.12%	4.50%
46	6.82%	6.37%	7.11%	7.25%	2.00%	5.66%	6.49%	4.17%	2.54%	2.00%	5.39%	5.49%	6.34%	6.23%	5.50%	1.98%	4.50%
47	6.83%	6.40%	7.08%	7.25%	2.00%	6.74%	6.59%	2.72%	2.00%	5.52%	4.72%	5.50%	6.69%	3.95%	5.50%	0.89%	4.50%
48	6.82%	6.41%	7.09%	7.25%	2.02%	6.80%	6.59%	6.74%	2.00%	4.56%	4.51%	5.49%	6.76%	6.06%	5.50%	0.60%	4.50%
49	6.79%	6.41%	5.64%	7.25%	2.06%	6.80%	6.58%	6.75%	2.00%	3.80%	2.03%	5.50%	5.17%	6.25%	5.50%	0.64%	4.50%
50	6.81%	6.40%	7.03%	7.25%	2.00%	6.53%	6.58%	6.73%	2.00%	2.23%	2.00%	5.49%	5.25%	6.30%	5.50%	0.57%	4.50%

## UPS 2018 vs. 2017 Rate Analysis

Service: WWX



	81	82	84	901	902	903	904	905	906	907	908	909	911	912	913	920	921
51	5.71%	5.77%	6.91%	7.25%	2.00%	7.48%	6.33%	6.90%	5.84%	2.11%	4.99%	5.51%	6.72%	4.65%	4.50%	3.88%	4.50%
52	5.71%	5.77%	6.91%	7.25%	2.00%	7.48%	6.33%	6.90%	5.84%	2.11%	4.99%	5.51%	6.72%	4.65%	4.50%	3.88%	4.50%
53	5.92%	6.49%	6.82%	7.25%	2.00%	6.66%	6.32%	6.84%	3.36%	2.00%	5.31%	5.52%	6.33%	4.83%	3.50%	1.24%	4.50%
54	5.92%	6.49%	6.82%	7.25%	2.00%	6.66%	6.32%	6.84%	3.36%	2.00%	5.31%	5.52%	6.33%	4.83%	3.50%	1.24%	4.50%
55	6.32%	6.48%	6.92%	7.25%	2.00%	5.40%	6.26%	6.47%	5.44%	4.28%	2.84%	5.50%	6.61%	5.67%	3.00%	1.73%	4.50%
56	6.32%	6.48%	6.92%	7.25%	2.00%	5.40%	6.26%	6.47%	5.44%	4.28%	2.84%	5.50%	6.61%	5.67%	3.00%	1.73%	4.50%
57	6.11%	6.50%	6.93%	7.25%	2.00%	3.32%	6.30%	6.01%	6.90%	6.09%	2.00%	5.45%	6.38%	6.61%	3.00%	2.51%	4.50%
58	6.11%	6.50%	6.93%	7.25%	2.00%	3.32%	6.30%	6.01%	6.90%	6.09%	2.00%	5.45%	6.38%	6.61%	3.00%	2.51%	4.50%
59	6.81%	6.52%	6.84%	7.25%	2.00%	7.46%	6.69%	6.01%	5.51%	4.39%	5.54%	5.99%	6.23%	6.72%	3.00%	0.99%	4.50%
60	6.81%	6.52%	6.84%	7.25%	2.00%	7.46%	6.69%	6.01%	5.51%	4.39%	5.54%	5.99%	6.23%	6.72%	3.00%	0.99%	4.50%
61	6.81%	6.50%	5.72%	7.25%	2.90%	3.76%	6.30%	2.82%	2.78%	5.43%	3.42%	5.50%	4.24%	6.14%	3.00%	3.91%	4.50%
62	6.81%	6.50%	5.72%	7.25%	2.90%	3.76%	6.30%	2.82%	2.78%	5.43%	3.42%	5.50%	4.24%	6.14%	3.00%	3.91%	4.50%
63	6.83%	6.50%	5.14%	7.25%	2.00%	3.37%	6.97%	4.32%	3.95%	2.00%	5.51%	5.52%	6.66%	6.63%	2.00%	0.73%	4.50%
64	6.83%	6.50%	5.14%	7.25%	2.00%	3.37%	6.97%	4.32%	3.95%	2.00%	5.51%	5.52%	6.66%	6.63%	2.00%	0.73%	4.50%
65	6.83%	6.50%	3.35%	7.25%	2.00%	3.21%	6.33%	2.81%	3.97%	2.03%	3.27%	5.50%	6.34%	6.60%	2.00%	1.53%	4.50%
66	6.83%	6.50%	3.35%	7.25%	2.00%	3.21%	6.33%	2.81%	3.97%	2.03%	3.27%	5.50%	6.34%	6.60%	2.00%	1.53%	4.50%
67	6.12%	6.50%	6.92%	7.25%	2.90%	3.43%	6.24%	2.81%	2.94%	2.14%	2.00%	5.52%	2.00%	6.61%	1.50%	3.81%	4.50%
68	6.12%	6.50%	6.92%	7.25%	2.90%	3.43%	6.24%	2.81%	2.94%	2.14%	2.00%	5.52%	2.00%	6.61%	1.50%	3.81%	4.50%
69	6.82%	5.80%	6.94%	7.25%	2.00%	3.46%	6.30%	4.49%	3.82%	2.00%	2.00%	5.51%	2.00%	6.60%	0.50%	1.10%	4.50%
70	6.82%	5.80%	6.94%	7.25%	2.00%	3.46%	6.30%	4.49%	3.82%	2.00%	2.00%	5.51%	2.00%	6.60%	0.50%	1.10%	4.50%
71	6.84%	6.52%	6.92%	7.25%	2.90%	6.68%	6.34%	3.31%	2.00%	2.11%	2.00%	4.89%	2.00%	6.60%	0.00%	2.41%	4.50%
72	6.84%	6.52%	6.92%	7.25%	2.90%	6.68%	6.34%	3.31%	2.00%	2.11%	2.00%	4.89%	2.00%	6.60%	0.00%	2.41%	4.50%
73	6.84%	6.51%	6.91%	7.25%	2.00%	7.39%	6.44%	6.90%	2.00%	3.04%	6.19%	5.89%	2.00%	6.60%	0.50%	0.56%	4.50%
74	6.84%	6.51%	6.91%	7.25%	2.00%	7.39%	6.44%	6.90%	2.00%	3.04%	6.19%	5.89%	2.00%	6.60%	0.50%	0.56%	4.50%
75	6.83%	6.50%	6.94%	7.25%	2.90%	5.13%	6.13%	6.85%	3.96%	2.00%	2.46%	5.47%	2.02%	3.54%	1.50%	1.77%	4.50%
76	6.83%	6.50%	6.94%	7.25%	2.90%	5.13%	6.13%	6.85%	3.96%	2.00%	2.46%	5.47%	2.02%	3.54%	1.50%	1.77%	4.50%
77	6.82%	6.47%	6.82%	7.25%	2.00%	3.21%	5.83%	6.91%	3.97%	2.00%	2.12%	5.51%	3.08%	6.03%	1.50%	0.57%	4.50%
78	6.82%	6.47%	6.82%	7.25%	2.00%	3.21%	5.83%	6.91%	3.97%	2.00%	2.12%	5.51%	3.08%	6.03%	1.50%	0.57%	4.50%
79	6.84%	6.48%	3.57%	7.25%	2.00%	7.40%	3.57%	4.57%	3.97%	2.00%	2.00%	5.50%	2.34%	6.15%	1.50%	2.48%	4.50%
80	6.84%	6.48%	3.57%	7.25%	2.00%	7.40%	3.57%	4.57%	3.97%	2.00%	2.00%	5.50%	2.34%	6.15%	1.50%	2.48%	4.50%
81	6.85%	6.48%	6.92%	7.25%	2.00%	5.24%	2.04%	2.89%	2.86%	2.00%	2.00%	5.52%	2.00%	5.24%	0.00%	0.57%	4.50%
82	6.85%	6.48%	6.92%	7.25%	2.00%	5.24%	2.04%	2.89%	2.86%	2.00%	2.00%	5.52%	2.00%	5.24%	0.00%	0.57%	4.50%
83	6.81%	6.51%	6.93%	7.25%	2.00%	7.13%	6.43%	2.93%	6.90%	2.00%	2.00%	3.84%	2.00%	6.59%	0.00%	5.10%	4.50%
84	6.81%	6.51%	6.93%	7.25%	2.00%	7.13%	6.43%	2.93%	6.90%	2.00%	2.00%	3.84%	2.00%	6.59%	0.00%	5.10%	4.50%
85	6.83%	6.42%	7.13%	7.25%	2.00%	6.18%	6.42%	4.12%	6.90%	2.00%	2.03%	6.80%	6.13%	6.60%	1.50%	3.79%	4.50%
86	6.83%	6.42%	7.13%	7.25%	2.00%	6.18%	6.42%	4.12%	6.90%	2.00%	2.03%	6.80%	6.13%	6.60%	1.50%	3.79%	4.50%
87	6.84%	6.50%	7.23%	7.25%	2.16%	6.15%	6.44%	2.82%	5.53%	2.09%	2.00%	6.00%	2.00%	6.61%	1.50%	2.71%	4.50%
88	6.84%	6.50%	7.23%	7.25%	2.16%	6.15%	6.44%	2.82%	5.53%	2.09%	2.00%	6.00%	2.00%	6.61%	1.50%	2.71%	4.50%
89	6.74%	6.53%	6.85%	7.25%	2.00%	7.10%	6.43%	3.22%	4.66%	2.00%	2.00%	5.50%	6.05%	5.92%	1.00%	1.14%	4.50%
90	6.74%	6.53%	6.85%	7.25%	2.00%	7.10%	6.43%	3.22%	4.66%	2.00%	2.00%	5.50%	6.05%	5.92%	1.00%	1.14%	4.50%
91	6.83%	6.59%	6.93%	7.25%	2.00%	6.72%	6.43%	2.82%	2.50%	2.07%	2.00%	5.51%	3.85%	4.74%	1.00%	3.32%	4.50%
92	6.83%	6.59%	6.93%	7.25%	2.00%	6.72%	6.43%	2.82%	2.50%	2.07%	2.00%	5.51%	3.85%	4.74%	1.00%	3.32%	4.50%
93	6.84%	5.74%	6.94%	7.25%	2.00%	7.07%	6.43%	2.01%	2.58%	2.00%	2.00%	5.52%	2.00%	3.57%	1.00%	2.02%	4.50%
94	6.84%	5.74%	6.94%	7.25%	2.00%	7.07%	6.43%	2.01%	2.58%	2.00%	2.00%	5.52%	2.00%	3.57%	1.00%	2.02%	4.50%
95	6.82%	5.25%	6.94%	7.25%	2.00%	7.28%	5.44%	6.83%	2.67%	5.51%	5.49%	5.51%	2.00%	2.43%	1.50%	1.24%	4.50%
96	6.82%	5.25%	6.94%	7.25%	2.00%	7.28%	5.44%	6.83%	2.67%	5.51%	5.49%	5.51%	2.00%	2.43%	1.50%	1.24%	4.50%
97	6.82%	4.83%	6.75%	7.25%	2.00%	7.36%	4.48%	4.18%	2.75%	5.15%	5.45%	5.49%	2.00%	2.16%	1.00%	3.15%	4.50%
98	6.82%	4.83%	6.75%	7.25%	2.00%	7.36%	4.48%	4.18%	2.75%	5.15%	5.45%	5.49%	2.00%	2.16%	1.00%	3.15%	4.50%
99	6.42%	4.15%	6.79%	7.38%	2.00%	7.22%	4.40%	2.82%	4.98%	5.24%	6.70%	6.06%	2.00%	2.18%	0.00%	5.81%	4.50%
100	6.42%	4.15%	6.79%	7.38%	2.00%	7.22%	4.40%	2.82%	4.98%	5.24%	6.70%	6.06%	2.00%	2.18%	0.00%	5.81%	4.50%





## UPS 2018 vs. 2017 Rate Analysis

Service: WWX Saver



Average Increase	5.54%
Packages 2-8	5.56%

Key
>4.9%
<4.9%

	481	482	484	401	402	403	404	405	406	407	408	409	411	412	413	420	421
By Zone	6.74%	6.27%	6.50%	7.10%	3.91%	6.99%	5.94%	6.09%	5.46%	5.08%	4.85%	5.41%	5.10%	4.86%	2.46%	5.15%	6.20%

  

	481	482	484	401	402	403	404	405	406	407	408	409	411	412	413	420	421
Letter	2.01%	2.02%	2.01%	2.68%	2.01%	2.01%	2.01%	2.49%	2.28%	2.01%	2.90%	2.02%	2.10%	2.01%	0.00%	1.15%	6.20%
1	3.06%	4.38%	2.05%	4.87%	2.01%	3.02%	2.01%	5.64%	3.54%	2.01%	2.00%	2.00%	5.00%	3.69%	2.51%	7.00%	6.20%
2	2.87%	4.63%	5.01%	4.50%	2.01%	4.05%	3.76%	3.58%	2.91%	2.18%	2.01%	2.00%	5.00%	3.70%	1.50%	0.33%	6.21%
3	3.44%	4.29%	3.05%	4.64%	2.00%	3.99%	3.77%	5.48%	2.94%	2.22%	2.00%	2.01%	4.33%	3.74%	2.51%	2.92%	6.21%
4	5.77%	3.14%	4.11%	5.01%	2.18%	5.15%	6.15%	4.50%	2.00%	5.22%	2.00%	2.86%	2.32%	5.50%	5.00%	7.01%	6.20%
5	6.63%	6.50%	4.03%	5.07%	2.14%	5.06%	6.50%	8.00%	3.87%	5.32%	2.00%	3.03%	5.06%	5.50%	5.01%	7.00%	6.20%
6	6.54%	6.51%	3.88%	4.99%	2.23%	5.01%	6.50%	4.52%	2.00%	4.31%	4.33%	3.00%	3.04%	5.50%	5.00%	5.64%	6.21%
7	5.40%	4.95%	3.89%	5.05%	2.17%	4.97%	6.50%	4.55%	2.00%	5.45%	4.15%	3.02%	2.97%	5.50%	5.00%	7.00%	6.20%
8	4.09%	4.36%	3.71%	5.05%	2.21%	7.50%	6.22%	8.00%	4.02%	2.00%	2.00%	2.00%	5.06%	5.50%	4.00%	7.00%	6.20%
9	4.63%	4.91%	2.00%	5.09%	2.22%	4.25%	4.14%	3.95%	2.43%	2.00%	2.00%	2.00%	3.08%	4.73%	2.50%	5.32%	6.20%
10	5.26%	5.30%	2.05%	5.43%	2.61%	3.49%	4.06%	2.77%	2.28%	2.00%	2.18%	2.00%	2.00%	4.82%	1.00%	2.52%	6.20%
11	5.68%	5.52%	2.52%	5.09%	2.18%	3.62%	4.34%	2.34%	2.00%	2.00%	2.24%	2.00%	2.00%	5.17%	0.00%	2.81%	6.20%
12	4.24%	5.01%	2.00%	4.61%	2.21%	3.82%	2.00%	3.86%	2.01%	4.18%	2.00%	2.00%	2.00%	4.20%	0.00%	3.13%	6.20%
13	4.46%	6.50%	5.08%	4.02%	2.25%	7.50%	2.00%	5.68%	2.00%	2.27%	2.00%	6.85%	3.46%	4.10%	6.50%	3.39%	6.20%
14	6.32%	6.50%	4.16%	7.09%	2.00%	5.80%	6.50%	4.57%	2.00%	4.22%	4.77%	5.43%	7.20%	5.50%	5.50%	1.61%	6.20%
15	6.36%	6.50%	7.00%	6.06%	5.21%	5.80%	6.50%	8.00%	2.00%	2.00%	2.00%	5.40%	7.53%	5.50%	5.50%	5.05%	6.20%
16	6.45%	6.50%	6.13%	6.07%	4.94%	5.72%	6.50%	8.00%	5.23%	2.39%	2.01%	5.40%	3.46%	5.50%	5.00%	4.96%	6.20%
17	6.45%	6.50%	6.35%	5.19%	2.21%	5.75%	6.50%	8.00%	3.86%	2.01%	4.18%	5.43%	3.47%	5.50%	5.50%	3.61%	6.20%
18	6.25%	3.94%	6.63%	4.21%	2.00%	5.23%	4.64%	4.59%	3.85%	2.23%	3.68%	3.36%	3.78%	5.50%	3.00%	3.12%	6.20%
19	6.61%	5.05%	7.03%	5.10%	3.43%	4.69%	4.63%	4.30%	2.15%	2.59%	5.83%	2.90%	2.00%	5.55%	1.50%	4.96%	6.20%
20	6.91%	5.40%	7.45%	5.37%	2.23%	4.46%	4.82%	4.35%	2.00%	2.00%	3.94%	3.17%	2.00%	5.73%	0.00%	4.12%	6.20%
21	7.32%	5.65%	7.73%	4.03%	2.21%	4.59%	5.02%	3.93%	2.00%	2.00%	3.44%	2.14%	5.99%	0.00%	0.00%	3.38%	6.20%
22	7.60%	6.02%	7.82%	4.06%	2.45%	4.85%	5.19%	4.13%	2.09%	2.00%	2.00%	3.67%	2.31%	6.20%	0.00%	3.45%	6.20%
23	6.83%	5.69%	8.05%	4.28%	2.70%	4.38%	5.36%	4.30%	2.22%	2.00%	2.00%	3.93%	2.50%	6.39%	0.00%	3.71%	6.20%
24	7.17%	5.35%	7.47%	3.26%	2.07%	3.73%	5.56%	4.48%	2.35%	2.00%	2.00%	4.16%	2.18%	6.57%	0.00%	2.00%	6.20%
25	6.40%	3.65%	7.26%	1.25%	2.00%	3.51%	3.03%	3.78%	2.00%	2.00%	2.00%	3.15%	2.00%	5.56%	0.00%	2.00%	6.20%
26	7.00%	6.50%	5.38%	5.35%	5.75%	7.50%	6.50%	5.63%	3.46%	9.25%	2.00%	5.23%	8.50%	5.50%	5.00%	5.29%	6.20%
27	7.00%	6.50%	4.93%	7.50%	4.74%	7.27%	6.50%	5.57%	2.00%	7.50%	4.89%	6.80%	8.50%	5.50%	6.50%	3.72%	6.20%
28	7.00%	6.50%	7.00%	7.50%	2.36%	6.89%	6.50%	5.56%	2.00%	6.35%	4.58%	6.07%	7.73%	4.68%	6.00%	2.83%	6.20%
29	7.00%	6.50%	6.54%	7.50%	2.54%	6.88%	6.04%	5.58%	6.47%	8.59%	2.37%	3.53%	6.74%	5.50%	3.50%	3.01%	6.20%
30	7.00%	6.50%	5.60%	7.50%	2.00%	6.87%	3.91%	4.58%	4.74%	6.39%	2.00%	2.00%	4.44%	5.50%	2.00%	2.54%	6.20%
31	7.00%	6.50%	3.82%	7.50%	2.26%	7.50%	6.50%	7.60%	3.13%	3.62%	2.00%	2.48%	8.50%	5.50%	4.00%	2.68%	6.20%
32	7.00%	6.50%	5.35%	7.50%	3.49%	7.50%	6.50%	5.58%	4.76%	3.61%	2.00%	5.43%	8.50%	5.50%	5.00%	3.94%	6.20%
33	7.00%	6.50%	7.00%	7.50%	2.55%	7.49%	6.50%	5.59%	6.03%	3.51%	2.00%	5.44%	8.15%	5.50%	5.50%	3.04%	6.20%
34	7.00%	6.50%	7.00%	7.50%	3.26%	7.01%	6.50%	5.58%	3.44%	7.04%	2.00%	5.04%	5.92%	5.50%	5.00%	3.70%	6.20%
35	7.00%	6.50%	7.00%	7.50%	2.27%	7.17%	6.50%	5.61%	3.00%	5.26%	2.00%	3.09%	7.49%	5.50%	3.00%	2.00%	6.20%
36	7.00%	6.50%	7.00%	7.50%	2.76%	6.58%	5.47%	7.02%	4.75%	4.65%	2.00%	2.00%	4.43%	5.50%	2.00%	4.35%	6.20%
37	7.00%	6.50%	5.47%	7.50%	4.25%	6.17%	6.50%	5.58%	7.50%	4.46%	2.00%	5.48%	4.46%	5.50%	5.50%	7.31%	6.20%
38	7.00%	6.50%	5.15%	7.19%	2.77%	7.50%	6.50%	6.97%	6.58%	3.71%	2.00%	5.45%	4.55%	4.65%	5.50%	5.06%	6.20%
39	7.00%	6.50%	5.50%	7.50%	2.76%	7.50%	6.50%	6.21%	4.37%	2.97%	2.00%	5.45%	3.67%	5.50%	5.50%	4.92%	6.20%
40	7.00%	6.50%	4.70%	7.50%	2.79%	7.50%	6.50%	5.98%	4.76%	3.00%	2.00%	5.46%	3.54%	5.50%	5.50%	4.54%	6.20%
41	7.00%	6.50%	5.03%	7.50%	2.76%	5.79%	6.50%	6.03%	4.76%	3.05%	5.26%	5.44%	3.47%	5.50%	5.50%	4.72%	6.20%
42	7.00%	6.50%	7.00%	7.50%	2.75%	5.98%	6.50%	6.08%	4.75%	3.01%	4.66%	5.44%	4.45%	5.50%	5.50%	3.46%	6.20%
43	7.00%	6.50%	7.00%	7.50%	2.87%	7.50%	6.50%	5.53%	7.24%	3.16%	6.07%	5.45%	8.50%	5.50%	5.50%	3.54%	6.20%
44	7.00%	6.50%	7.00%	7.50%	2.76%	7.50%	6.50%	8.00%	5.47%	2.99%	5.21%	5.44%	8.50%	5.50%	5.50%	3.43%	6.20%
45	7.00%	6.50%	7.00%	7.50%	2.78%	7.50%	6.50%	5.56%	4.96%	3.06%	5.26%	5.45%	8.51%	5.50%	5.50%	2.00%	6.20%
46	7.00%	6.50%	7.00%	7.50%	3.73%	7.50%	6.50%	7.09%	4.09%	3.04%	4.90%	5.46%	8.50%	5.50%	5.50%	4.78%	6.20%
47	7.00%	6.50%	7.00%	7.50%	2.74%	7.50%	6.50%	5.59%	2.08%	7.44%	4.22%	5.44%	8.50%	5.50%	5.50%	3.20%	6.20%
48	7.00%	6.50%	7.00%	7.50%	2.88%	7.50%	6.50%	8.00%	2.18%	6.48%	4.22%	5.47%	8.50%	5.50%	5.50%	2.00%	6.20%
49	7.00%	6.50%	7.00%	7.50%	6.72%	7.50%	6.50%	8.00%	2.00%	5.67%	2.47%	5.48%	7.57%	5.60%	5.50%	5.60%	6.20%
vs. 2017 Ra	7.00%	6.50%	7.00%	7.50%	6.56%	7.50%	6.50%	8.00%	2.00%	4.08%	2.00%	5.44%	7.53%	5.50%	5.50%	4.43%	6.20%

## UPS 2018 vs. 2017 Rate Analysis

Service: WXX Saver



	481	482	484	401	402	403	404	405	406	407	408	409	411	412	413	420	421
51	6.46%	6.50%	7.00%	7.50%	2.75%	7.50%	6.50%	8.00%	7.27%	4.11%	4.76%	5.45%	8.50%	5.50%	5.50%	6.98%	6.20%
52	6.46%	6.50%	7.00%	7.50%	2.75%	7.50%	6.50%	8.00%	7.27%	4.11%	4.76%	5.45%	8.50%	5.50%	5.50%	6.98%	6.20%
53	6.66%	6.50%	7.00%	7.50%	2.27%	7.50%	6.50%	8.00%	4.76%	3.08%	4.80%	5.47%	8.50%	5.50%	4.50%	4.23%	6.20%
54	6.66%	6.50%	7.00%	7.50%	2.27%	7.50%	6.50%	8.00%	4.76%	3.08%	4.80%	5.47%	8.50%	5.50%	4.50%	4.23%	6.20%
55	7.00%	6.50%	7.00%	7.50%	2.77%	7.50%	6.50%	8.00%	6.86%	6.16%	2.00%	5.45%	8.50%	5.50%	4.00%	4.66%	6.20%
56	7.00%	6.50%	7.00%	7.50%	2.77%	7.50%	6.50%	8.00%	6.86%	6.16%	2.00%	5.45%	8.50%	5.50%	4.00%	4.66%	6.20%
57	6.88%	6.50%	7.00%	7.50%	3.24%	6.48%	6.50%	8.00%	7.50%	9.06%	2.00%	5.44%	8.50%	5.50%	4.00%	5.05%	6.20%
58	6.88%	6.50%	7.00%	7.50%	3.24%	6.48%	6.50%	8.00%	7.50%	9.06%	2.00%	5.44%	8.50%	5.50%	4.00%	5.05%	6.20%
59	7.00%	6.50%	7.00%	7.50%	3.01%	7.50%	6.50%	8.14%	6.92%	6.28%	4.66%	5.96%	8.49%	5.50%	4.50%	2.08%	6.20%
60	7.00%	6.50%	7.00%	7.50%	3.01%	7.50%	6.50%	8.14%	6.92%	6.28%	4.66%	5.96%	8.49%	5.50%	4.50%	2.08%	6.20%
61	7.00%	6.50%	7.00%	7.50%	5.49%	7.50%	6.50%	5.59%	4.23%	6.55%	2.62%	5.46%	6.24%	5.50%	4.00%	4.56%	6.20%
62	7.00%	6.50%	7.00%	7.50%	5.49%	7.50%	6.50%	5.59%	4.23%	6.55%	2.62%	5.46%	6.24%	5.50%	4.00%	4.56%	6.20%
63	7.00%	6.50%	7.00%	7.50%	2.87%	6.87%	6.50%	7.13%	5.34%	3.78%	4.67%	5.44%	8.30%	5.50%	3.00%	2.00%	6.20%
64	7.00%	6.50%	7.00%	7.50%	2.87%	6.87%	6.50%	7.13%	5.34%	3.78%	4.67%	5.44%	8.30%	5.50%	3.00%	2.00%	6.20%
65	7.00%	6.50%	6.22%	7.50%	2.00%	6.77%	6.50%	5.58%	5.36%	3.88%	3.07%	5.46%	8.50%	5.50%	2.50%	2.00%	6.20%
66	7.00%	6.50%	6.22%	7.50%	2.00%	6.77%	6.50%	5.58%	5.36%	3.88%	3.07%	5.46%	8.50%	5.50%	2.50%	2.00%	6.20%
67	6.84%	6.50%	7.00%	7.50%	5.79%	6.91%	6.50%	5.59%	4.32%	4.07%	2.00%	5.47%	2.36%	5.50%	2.00%	3.55%	6.20%
68	6.84%	6.50%	7.00%	7.50%	5.79%	6.91%	6.50%	5.59%	4.32%	4.07%	2.00%	5.47%	2.36%	5.50%	2.00%	3.55%	6.20%
69	7.00%	6.50%	7.00%	7.50%	3.20%	7.04%	6.50%	7.31%	5.21%	3.13%	2.00%	5.47%	2.00%	5.50%	1.50%	2.00%	6.20%
70	7.00%	6.50%	7.00%	7.50%	3.20%	7.04%	6.50%	7.31%	5.21%	3.13%	2.00%	5.47%	2.00%	5.50%	1.50%	2.00%	6.20%
71	7.00%	6.97%	7.00%	7.50%	4.26%	7.50%	6.50%	6.19%	2.87%	5.41%	2.00%	4.87%	3.67%	5.50%	0.00%	2.17%	6.20%
72	7.00%	6.97%	7.00%	7.50%	4.26%	7.50%	6.50%	6.19%	2.87%	5.41%	2.00%	4.87%	3.67%	5.50%	0.00%	2.17%	6.20%
73	7.00%	6.50%	7.00%	7.50%	2.77%	7.50%	6.50%	8.00%	2.00%	3.91%	4.97%	5.87%	2.00%	5.50%	1.00%	2.00%	6.20%
74	7.00%	6.50%	7.00%	7.50%	2.77%	7.50%	6.50%	8.00%	2.00%	3.91%	4.97%	5.87%	2.00%	5.50%	1.00%	2.00%	6.20%
75	7.00%	6.50%	7.00%	7.50%	7.40%	7.50%	6.50%	8.00%	5.36%	4.52%	2.73%	5.46%	4.16%	4.67%	2.50%	4.97%	6.20%
76	7.00%	6.50%	7.00%	7.50%	7.40%	7.50%	6.50%	8.00%	5.36%	4.52%	2.73%	5.46%	4.16%	4.67%	2.50%	4.97%	6.20%
77	7.00%	6.50%	7.00%	7.50%	6.00%	6.78%	6.50%	8.14%	5.36%	3.09%	2.00%	5.47%	5.24%	5.50%	2.50%	3.87%	6.20%
78	7.00%	6.50%	7.00%	7.50%	6.00%	6.78%	6.50%	8.14%	5.36%	3.09%	2.00%	5.47%	5.24%	5.50%	2.50%	3.87%	6.20%
79	7.00%	6.50%	6.47%	7.50%	4.08%	7.50%	4.97%	7.39%	5.37%	3.77%	2.00%	5.47%	4.47%	5.50%	2.50%	2.00%	6.20%
80	7.00%	6.50%	6.47%	7.50%	4.08%	7.50%	4.97%	7.39%	5.37%	3.77%	2.00%	5.47%	4.47%	5.50%	2.50%	2.00%	6.20%
81	7.00%	6.50%	7.00%	7.50%	3.05%	7.50%	3.54%	5.68%	4.40%	3.35%	2.00%	5.57%	2.59%	5.50%	1.00%	2.00%	6.20%
82	7.00%	6.50%	7.00%	7.50%	3.05%	7.50%	3.54%	5.68%	4.40%	3.35%	2.00%	5.57%	2.59%	5.50%	1.00%	2.00%	6.20%
83	7.00%	6.50%	7.00%	7.50%	3.75%	7.50%	6.50%	5.82%	7.50%	2.80%	2.00%	4.51%	2.61%	5.50%	0.00%	4.24%	6.20%
84	7.00%	6.50%	7.00%	7.50%	3.75%	7.50%	6.50%	5.82%	7.50%	2.80%	2.00%	4.51%	2.61%	5.50%	0.00%	4.24%	6.20%
85	7.00%	6.50%	7.00%	7.50%	2.78%	7.50%	6.50%	6.93%	7.50%	2.52%	2.00%	6.38%	8.35%	5.50%	2.00%	2.64%	6.20%
86	7.00%	6.50%	7.00%	7.50%	2.78%	7.50%	6.50%	6.93%	7.50%	2.52%	2.00%	6.38%	8.35%	5.50%	2.00%	2.64%	6.20%
87	7.00%	6.50%	7.00%	7.50%	3.07%	7.50%	6.50%	5.60%	7.34%	5.89%	2.00%	5.99%	3.49%	5.50%	2.00%	2.00%	6.20%
88	7.00%	6.50%	7.00%	7.50%	3.07%	7.50%	6.50%	5.60%	7.34%	5.89%	2.00%	5.99%	3.49%	5.50%	2.00%	2.00%	6.20%
89	7.00%	6.52%	7.00%	7.50%	2.61%	7.50%	6.50%	6.01%	6.50%	3.93%	2.00%	5.47%	8.26%	5.50%	2.00%	2.00%	6.20%
90	7.00%	6.52%	7.00%	7.50%	2.61%	7.50%	6.50%	6.01%	6.50%	3.93%	2.00%	5.47%	8.26%	5.50%	2.00%	2.00%	6.20%
91	7.00%	6.50%	7.00%	7.50%	3.75%	7.50%	6.50%	5.60%	4.37%	4.08%	2.00%	5.46%	6.09%	5.50%	2.00%	2.00%	6.20%
92	7.00%	6.50%	7.00%	7.50%	3.75%	7.50%	6.50%	5.60%	4.37%	4.08%	2.00%	5.46%	6.09%	5.50%	2.00%	2.00%	6.20%
93	7.00%	6.50%	7.00%	7.50%	3.01%	7.50%	6.50%	4.76%	4.51%	3.98%	2.03%	5.47%	4.21%	5.44%	2.00%	2.00%	6.20%
94	7.00%	6.50%	7.00%	7.50%	3.01%	7.50%	6.50%	4.76%	4.51%	3.98%	2.03%	5.47%	4.21%	5.44%	2.00%	2.00%	6.20%
95	7.00%	6.50%	7.00%	7.50%	2.78%	7.50%	6.50%	8.00%	4.65%	7.54%	4.97%	5.47%	3.38%	4.35%	2.50%	2.00%	6.20%
96	7.00%	6.50%	7.00%	7.50%	2.78%	7.50%	6.50%	8.00%	4.65%	7.54%	4.97%	5.47%	3.38%	4.35%	2.50%	2.00%	6.20%
97	7.00%	6.48%	7.00%	7.50%	2.77%	7.50%	5.91%	6.99%	4.80%	6.47%	4.61%	5.44%	2.00%	4.17%	2.00%	2.00%	6.20%
98	7.00%	6.48%	7.00%	7.50%	2.77%	7.50%	5.91%	6.99%	4.80%	6.47%	4.61%	5.44%	2.00%	4.17%	2.00%	2.00%	6.20%
99	7.00%	5.96%	7.00%	7.80%	3.91%	7.50%	5.97%	5.72%	7.19%	6.45%	8.50%	6.05%	3.94%	4.24%	1.00%	9.15%	6.20%
100	7.00%	5.96%	7.00%	7.80%	3.91%	7.50%	5.97%	5.72%	7.19%	6.45%	8.50%	6.05%	3.94%	4.24%	1.00%	9.15%	6.20%



## UPS 2018 vs. 2017 Rate Analysis

**Service: Int'l Export Expedited**

Average Increase	4.82%
Packages 2-8	4.82%

Key
>4.9%
<4.9%

	601/631	602/632	603/633	604/634	605/635	606/636	607/637	608/638	609/639	611/641	612/642	613/643	620	621
By Zone	6.15%	3.88%	6.25%	4.02%	6.49%	4.27%	6.25%	4.86%	4.81%	6.02%	4.06%	4.23%	2.65%	3.60%

	601/631	602/632	603/633	604/634	605/635	606/636	607/637	608/638	609/639	611/641	612/642	613/643	620	621
1	3.01%	2.00%	2.01%	2.00%	4.00%	5.38%	2.01%	2.00%	2.01%	3.58%	4.74%	2.01%	3.30%	3.60%
2	6.41%	6.81%	4.01%	2.30%	4.00%	2.01%	2.01%	2.82%	2.28%	2.22%	3.79%	0.51%	3.94%	3.60%
3	6.21%	5.79%	4.00%	2.01%	3.99%	2.00%	2.00%	2.41%	2.01%	5.11%	2.24%	1.51%	5.88%	3.61%
4	3.00%	2.62%	2.01%	2.00%	4.00%	2.00%	2.00%	2.00%	2.01%	4.39%	3.28%	1.00%	5.03%	3.60%
5	5.80%	2.00%	4.00%	2.00%	3.99%	2.00%	2.00%	2.00%	2.01%	2.00%	2.00%	2.01%	1.45%	3.61%
6	5.91%	2.00%	4.00%	2.00%	4.00%	5.09%	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%	2.36%	3.60%
7	5.90%	2.01%	4.00%	2.00%	4.00%	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%	2.81%	3.60%
8	3.00%	2.00%	4.00%	2.00%	4.00%	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%	1.14%	3.60%
9	5.91%	2.00%	4.00%	3.25%	4.00%	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%	-0.08%	3.60%
10	5.90%	3.08%	4.50%	3.02%	4.00%	2.00%	2.44%	2.00%	2.00%	2.00%	5.12%	0.00%	1.03%	3.60%
11	6.50%	3.05%	4.50%	2.67%	4.00%	3.07%	2.25%	7.00%	2.19%	2.00%	5.83%	0.00%	1.09%	3.60%
12	6.71%	5.53%	4.50%	6.80%	4.00%	2.85%	2.00%	7.00%	2.75%	5.44%	5.68%	0.00%	3.60%	3.60%
13	3.00%	2.54%	2.01%	2.00%	4.50%	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%	0.00%	0.72%	3.60%
14	3.00%	2.00%	3.83%	2.00%	4.00%	2.00%	2.00%	3.18%	2.00%	2.30%	2.00%	0.00%	0.26%	3.60%
15	3.00%	2.00%	4.00%	2.00%	4.00%	2.00%	2.52%	2.00%	2.00%	2.00%	2.00%	1.00%	1.72%	3.60%
16	5.00%	2.00%	4.00%	2.00%	4.00%	2.00%	2.00%	2.00%	2.00%	2.66%	2.00%	0.00%	1.81%	3.60%
17	5.00%	2.00%	2.03%	2.00%	4.00%	2.00%	2.00%	2.00%	2.00%	2.00%	2.00%	0.00%	0.88%	3.60%
18	5.00%	2.00%	2.43%	2.00%	4.00%	2.00%	2.43%	2.00%	2.00%	2.92%	2.00%	0.00%	0.94%	3.60%
19	5.00%	2.00%	2.00%	2.00%	4.00%	2.00%	2.00%	2.00%	2.00%	3.28%	2.00%	0.00%	0.99%	3.60%
20	5.16%	2.00%	2.15%	2.06%	4.00%	2.00%	2.00%	2.00%	2.00%	2.00%	4.52%	0.00%	1.04%	3.60%
21	6.60%	2.00%	4.50%	7.18%	7.00%	2.00%	9.81%	5.08%	6.24%	3.62%	6.46%	0.00%	1.09%	3.60%
22	6.81%	3.53%	4.56%	7.13%	7.00%	2.00%	9.13%	3.68%	6.80%	3.34%	6.84%	0.00%	2.25%	3.60%
23	6.80%	5.18%	4.49%	7.29%	7.00%	3.24%	8.71%	3.03%	6.89%	4.22%	6.93%	0.00%	3.92%	3.60%
24	6.80%	6.80%	4.18%	7.27%	6.90%	3.49%	5.18%	2.59%	6.96%	3.91%	6.93%	0.00%	5.55%	3.60%
25	6.80%	6.03%	4.75%	6.80%	7.00%	2.92%	2.63%	5.37%	6.92%	3.97%	6.44%	0.00%	4.81%	3.60%
26	6.70%	4.06%	5.00%	6.80%	7.00%	2.00%	4.21%	4.77%	5.83%	6.40%	6.42%	3.50%	2.92%	3.60%
27	6.70%	2.87%	4.63%	5.33%	7.00%	2.00%	2.28%	7.00%	6.80%	6.29%	3.78%	6.50%	2.16%	3.60%
28	5.90%	4.06%	2.19%	5.69%	7.00%	2.00%	2.00%	7.00%	6.31%	6.80%	2.15%	5.00%	2.98%	3.60%
29	5.90%	5.62%	7.00%	7.30%	7.00%	2.00%	6.49%	5.19%	6.32%	5.33%	5.29%	6.00%	4.54%	3.60%
30	5.98%	5.61%	7.00%	7.13%	7.00%	2.00%	4.98%	4.94%	5.24%	2.54%	5.28%	5.00%	4.57%	3.60%
31	5.90%	4.59%	7.00%	7.04%	7.00%	2.00%	2.47%	5.64%	5.24%	2.00%	4.27%	5.00%	3.57%	3.60%
32	6.90%	2.00%	7.00%	6.32%	7.00%	2.00%	2.00%	5.23%	5.22%	2.00%	4.29%	5.00%	1.42%	3.60%
33	4.91%	2.00%	7.00%	6.12%	7.00%	2.00%	2.00%	4.76%	4.85%	3.46%	4.67%	5.00%	1.44%	3.60%
34	6.20%	2.00%	7.00%	6.12%	7.00%	2.00%	2.00%	4.72%	5.23%	3.38%	3.98%	5.00%	1.45%	3.60%
35	6.29%	2.00%	7.00%	6.73%	7.00%	2.00%	2.04%	4.76%	5.23%	3.18%	3.77%	5.00%	1.47%	3.60%
36	6.37%	2.00%	7.06%	5.47%	7.01%	2.00%	2.00%	6.67%	5.23%	3.21%	4.05%	5.00%	1.49%	3.60%
37	6.46%	2.00%	7.00%	5.33%	7.04%	2.00%	2.00%	6.47%	4.58%	2.93%	4.74%	4.50%	1.50%	3.60%
38	7.30%	2.00%	4.72%	5.05%	7.00%	2.00%	2.00%	2.59%	6.11%	4.01%	5.60%	6.00%	1.52%	3.60%
39	7.30%	2.00%	3.52%	5.95%	7.00%	2.00%	3.85%	3.00%	5.23%	3.61%	4.19%	5.00%	1.54%	3.60%
40	7.30%	2.00%	6.70%	5.72%	7.00%	2.62%	5.31%	2.79%	4.15%	6.40%	3.92%	4.00%	1.55%	3.60%
41	7.37%	2.00%	7.00%	5.93%	7.00%	2.87%	5.47%	2.37%	5.24%	3.50%	4.48%	5.00%	0.95%	3.60%
42	7.30%	2.00%	7.00%	5.67%	7.00%	2.00%	10.07%	2.00%	4.48%	2.32%	3.92%	4.50%	0.95%	3.60%
43	5.90%	2.00%	7.00%	6.64%	7.00%	2.00%	9.70%	3.79%	5.23%	4.59%	3.83%	5.00%	0.95%	3.60%
44	5.90%	2.00%	7.00%	6.63%	7.00%	2.00%	9.61%	2.20%	4.58%	4.26%	5.21%	4.50%	0.95%	3.60%
45	5.90%	2.00%	7.04%	6.90%	7.00%	2.00%	8.81%	3.07%	6.04%	2.27%	5.30%	6.00%	0.95%	3.60%
46	5.90%	2.00%	7.00%	6.13%	7.00%	2.00%	3.81%	6.59%	5.23%	2.00%	4.64%	5.00%	0.95%	3.60%
47	6.00%	3.23%	7.00%	5.79%	7.00%	2.00%	8.14%	6.65%	5.24%	5.46%	3.35%	5.00%	2.17%	3.60%
48	5.90%	2.00%	7.00%	5.82%	7.00%	2.00%	8.24%	3.38%	5.25%	3.10%	3.94%	5.00%	0.95%	3.60%
49	5.90%	2.06%	7.00%	6.72%	7.02%	2.00%	8.07%	6.62%	5.25%	5.15%	3.75%	4.50%	1.02%	3.60%
50	6.20%	2.00%	7.00%	5.52%	7.00%	2.00%	8.07%	6.78%	4.63%	5.00%	3.37%	4.00%	0.95%	3.60%

## UPS 2018 vs. 2017 Rate Analysis

**Service: Int'l Export Expedited**

	601/631	602/632	603/633	604/634	605/635	606/636	607/637	608/638	609/639	611/641	612/642	613/643	620	621
51	5.90%	2.00%	7.00%	4.81%	7.00%	2.00%	5.97%	4.65%	5.23%	2.00%	4.56%	5.00%	1.63%	3.60%
52	5.90%	2.00%	7.00%	4.81%	7.00%	2.00%	5.97%	4.65%	5.23%	2.00%	4.56%	5.00%	1.63%	3.60%
53	5.90%	2.00%	7.00%	4.90%	7.00%	2.00%	7.86%	4.01%	5.23%	6.37%	4.11%	4.00%	0.66%	3.60%
54	5.90%	2.00%	7.00%	4.90%	7.00%	2.00%	7.86%	4.01%	5.23%	6.37%	4.11%	4.00%	0.66%	3.60%
55	5.90%	2.00%	7.00%	5.61%	7.00%	2.03%	7.86%	2.00%	5.22%	4.54%	3.73%	4.50%	0.66%	3.60%
56	5.90%	2.00%	7.00%	5.61%	7.00%	2.03%	7.86%	2.00%	5.22%	4.54%	3.73%	4.50%	0.66%	3.60%
57	5.90%	2.00%	7.00%	5.91%	7.00%	2.07%	8.62%	2.00%	4.40%	2.78%	3.87%	4.50%	0.66%	3.60%
58	5.90%	2.00%	7.00%	5.91%	7.00%	2.07%	8.62%	2.00%	4.40%	2.78%	3.87%	4.50%	0.66%	3.60%
59	5.90%	2.00%	7.00%	4.65%	7.00%	2.12%	7.86%	2.03%	4.60%	2.51%	5.00%	4.50%	0.66%	3.60%
60	5.90%	2.00%	7.00%	4.65%	7.00%	2.12%	7.86%	2.03%	4.60%	2.51%	5.00%	4.50%	0.66%	3.60%
61	5.90%	2.00%	7.00%	4.58%	7.00%	2.00%	7.92%	2.10%	5.24%	6.74%	4.66%	5.00%	0.66%	3.60%
62	5.90%	2.00%	7.00%	4.58%	7.00%	2.00%	7.92%	2.10%	5.24%	6.74%	4.66%	5.00%	0.66%	3.60%
63	5.90%	2.00%	7.15%	3.64%	7.00%	2.06%	7.88%	5.66%	5.25%	7.18%	4.54%	5.00%	0.66%	3.60%
64	5.90%	2.00%	7.15%	3.64%	7.00%	2.06%	7.88%	5.66%	5.25%	7.18%	4.54%	5.00%	0.66%	3.60%
65	5.90%	2.00%	7.00%	3.93%	7.00%	2.12%	7.86%	3.43%	5.24%	8.34%	4.70%	5.00%	0.66%	3.60%
66	5.90%	2.00%	7.00%	3.93%	7.00%	2.12%	7.86%	3.43%	5.24%	8.34%	4.70%	5.00%	0.66%	3.60%
67	5.90%	2.00%	7.00%	3.75%	7.00%	2.00%	7.13%	6.30%	5.25%	8.45%	4.52%	5.00%	0.66%	3.60%
68	5.90%	2.00%	7.00%	3.75%	7.00%	2.00%	7.13%	6.30%	5.25%	8.45%	4.52%	5.00%	0.66%	3.60%
69	5.90%	2.00%	7.03%	3.64%	7.00%	2.00%	6.85%	3.99%	5.24%	8.85%	4.66%	5.00%	0.66%	3.60%
70	5.90%	2.00%	7.03%	3.64%	7.00%	2.00%	6.85%	3.99%	5.24%	8.85%	4.66%	5.00%	0.66%	3.60%
71	7.00%	2.00%	5.48%	3.64%	7.00%	2.06%	4.89%	3.02%	5.24%	8.29%	4.93%	5.00%	0.66%	3.60%
72	7.00%	2.00%	5.48%	3.64%	7.00%	2.06%	4.89%	3.02%	5.24%	8.29%	4.93%	5.00%	0.66%	3.60%
73	7.10%	2.00%	5.33%	3.64%	7.00%	3.50%	4.85%	2.77%	5.26%	5.89%	4.94%	5.00%	0.66%	3.60%
74	7.10%	2.00%	5.33%	3.64%	7.00%	3.50%	4.85%	2.77%	5.26%	5.89%	4.94%	5.00%	0.66%	3.60%
75	7.20%	2.00%	4.76%	3.64%	7.00%	3.08%	3.09%	5.62%	5.25%	5.82%	4.80%	5.00%	0.66%	3.60%
76	7.20%	2.00%	4.76%	3.64%	7.00%	3.08%	3.09%	5.62%	5.25%	5.82%	4.80%	5.00%	0.66%	3.60%
77	5.53%	2.00%	6.99%	3.64%	7.00%	3.10%	3.15%	5.87%	5.24%	5.50%	5.02%	5.00%	0.66%	3.60%
78	5.53%	2.00%	6.99%	3.64%	7.00%	3.10%	3.15%	5.87%	5.24%	5.50%	5.02%	5.00%	0.66%	3.60%
79	7.00%	2.00%	7.00%	3.64%	7.00%	7.36%	7.57%	5.30%	5.70%	4.86%	5.03%	5.50%	0.66%	3.60%
80	7.00%	2.00%	7.00%	3.64%	7.00%	7.36%	7.57%	5.30%	5.70%	4.86%	5.03%	5.50%	0.66%	3.60%
81	7.00%	2.00%	7.00%	3.64%	6.21%	7.24%	5.07%	5.11%	5.25%	4.92%	5.03%	5.00%	0.66%	3.60%
82	7.00%	2.00%	7.00%	3.64%	6.21%	7.24%	5.07%	5.11%	5.25%	4.92%	5.03%	5.00%	0.66%	3.60%
83	5.90%	2.00%	7.00%	3.64%	7.00%	7.29%	8.11%	4.78%	5.25%	4.94%	4.58%	5.00%	0.66%	3.60%
84	5.90%	2.00%	7.00%	3.64%	7.00%	7.29%	8.11%	4.78%	5.25%	4.94%	4.58%	5.00%	0.66%	3.60%
85	5.93%	2.00%	7.00%	3.64%	7.00%	7.34%	8.12%	4.58%	5.24%	4.42%	3.87%	5.00%	0.66%	3.60%
86	5.93%	2.00%	7.00%	3.64%	7.00%	7.34%	8.12%	4.58%	5.24%	4.42%	3.87%	5.00%	0.66%	3.60%
87	5.90%	2.00%	7.00%	3.64%	7.00%	6.73%	7.69%	5.39%	5.25%	4.31%	4.27%	5.00%	0.66%	3.60%
88	5.90%	2.00%	7.00%	3.64%	7.00%	6.73%	7.69%	5.39%	5.25%	4.31%	4.27%	5.00%	0.66%	3.60%
89	5.90%	2.00%	7.00%	3.64%	7.02%	6.75%	8.09%	5.40%	5.24%	9.16%	3.50%	5.00%	0.66%	3.60%
90	5.90%	2.00%	7.00%	3.64%	7.02%	6.75%	8.09%	5.40%	5.24%	9.16%	3.50%	5.00%	0.66%	3.60%
91	5.90%	2.00%	7.07%	3.64%	7.00%	5.64%	6.06%	2.71%	5.24%	8.94%	3.80%	5.00%	0.66%	3.60%
92	5.90%	2.00%	7.07%	3.64%	7.00%	5.64%	6.06%	2.71%	5.24%	8.94%	3.80%	5.00%	0.66%	3.60%
93	5.90%	2.52%	7.16%	3.63%	7.00%	5.70%	4.79%	2.36%	5.25%	8.98%	3.00%	5.00%	1.18%	3.60%
94	5.90%	2.52%	7.16%	3.63%	7.00%	5.70%	4.79%	2.36%	5.25%	8.98%	3.00%	5.00%	1.18%	3.60%
95	5.90%	2.00%	7.25%	3.64%	6.41%	5.76%	3.68%	2.47%	5.24%	7.22%	2.00%	5.00%	0.66%	3.60%
96	5.90%	2.00%	7.25%	3.64%	6.41%	5.76%	3.68%	2.47%	5.24%	7.22%	2.00%	5.00%	0.66%	3.60%
97	6.00%	2.00%	7.33%	3.64%	5.94%	5.73%	2.95%	2.15%	5.12%	6.81%	2.00%	5.00%	0.66%	3.60%
98	6.00%	2.00%	7.33%	3.64%	5.94%	5.73%	2.95%	2.15%	5.12%	6.81%	2.00%	5.00%	0.66%	3.60%
99	6.50%	6.66%	7.42%	3.42%	5.94%	6.52%	6.94%	6.27%	4.13%	8.33%	2.00%	4.00%	5.26%	3.60%
100	6.50%	6.66%	7.42%	3.42%	5.94%	6.52%	6.94%	6.27%	4.13%	8.33%	2.00%	4.00%	5.26%	3.60%

## UPS 2018 vs. 2017 Rate Analysis

**Service: Int'l Export Expedited**

	601/631	602/632	603/633	604/634	605/635	606/636	607/637	608/638	609/639	611/641	612/642	613/643	620	621
101	6.50%	6.46%	6.89%	3.22%	5.94%	6.22%	6.90%	6.76%	4.09%	8.60%	2.00%	4.00%	4.94%	3.60%
102	6.50%	6.46%	6.89%	3.22%	5.94%	6.22%	6.90%	6.76%	4.09%	8.60%	2.00%	4.00%	4.94%	3.60%
103	6.50%	6.46%	6.89%	3.22%	5.94%	6.22%	6.90%	6.76%	4.09%	8.60%	2.00%	4.00%	4.94%	3.60%
104	6.50%	6.46%	6.89%	3.22%	5.94%	6.22%	6.90%	6.76%	4.09%	8.60%	2.00%	4.00%	4.94%	3.60%
105	6.50%	6.46%	6.89%	3.22%	5.94%	6.22%	6.90%	6.76%	4.09%	8.60%	2.00%	4.00%	4.94%	3.60%
106	6.50%	6.45%	6.89%	3.23%	5.94%	6.22%	6.97%	6.74%	4.17%	9.86%	3.10%	4.00%	4.93%	3.60%
107	6.50%	6.45%	6.89%	3.23%	5.94%	6.22%	6.97%	6.74%	4.17%	9.86%	3.10%	4.00%	4.93%	3.60%
108	6.50%	6.45%	6.89%	3.23%	5.94%	6.22%	6.97%	6.74%	4.17%	9.86%	3.10%	4.00%	4.93%	3.60%
109	6.50%	6.45%	6.89%	3.23%	5.94%	6.22%	6.97%	6.74%	4.17%	9.86%	3.10%	4.00%	4.93%	3.60%
110	6.50%	6.45%	6.89%	3.23%	5.94%	6.22%	6.97%	6.74%	4.17%	9.86%	3.10%	4.00%	4.93%	3.60%
111	6.50%	6.46%	6.89%	3.23%	7.00%	6.34%	7.18%	6.73%	4.43%	9.06%	4.43%	4.50%	4.94%	3.60%
112	6.50%	6.46%	6.89%	3.23%	7.00%	6.34%	7.18%	6.73%	4.43%	9.06%	4.43%	4.50%	4.94%	3.60%
113	6.50%	6.46%	6.89%	3.23%	7.00%	6.34%	7.18%	6.73%	4.43%	9.06%	4.43%	4.50%	4.94%	3.60%
114	6.50%	6.46%	6.89%	3.23%	7.00%	6.34%	7.18%	6.73%	4.43%	9.06%	4.43%	4.50%	4.94%	3.60%
115	6.50%	6.46%	6.89%	3.23%	7.00%	6.34%	7.18%	6.73%	4.43%	9.06%	4.43%	4.50%	4.94%	3.60%
116	6.50%	6.46%	6.89%	3.23%	7.00%	6.34%	7.44%	6.76%	4.51%	9.09%	4.71%	4.50%	4.94%	3.60%
117	6.50%	6.46%	6.89%	3.23%	7.00%	6.34%	7.44%	6.76%	4.51%	9.09%	4.71%	4.50%	4.94%	3.60%
118	6.50%	6.46%	6.89%	3.23%	7.00%	6.34%	7.44%	6.76%	4.51%	9.09%	4.71%	4.50%	4.94%	3.60%
119	6.50%	6.46%	6.89%	3.23%	7.00%	6.34%	7.44%	6.76%	4.51%	9.09%	4.71%	4.50%	4.94%	3.60%
120	6.50%	6.46%	6.89%	3.23%	7.00%	6.34%	7.44%	6.76%	4.51%	9.09%	4.71%	4.50%	4.94%	3.60%
121	6.50%	6.45%	6.89%	3.23%	7.00%	6.35%	8.38%	6.77%	4.69%	9.51%	4.83%	4.50%	4.93%	3.60%
122	6.50%	6.45%	6.89%	3.23%	7.00%	6.35%	8.38%	6.77%	4.69%	9.51%	4.83%	4.50%	4.93%	3.60%
123	6.50%	6.45%	6.89%	3.23%	7.00%	6.35%	8.38%	6.77%	4.69%	9.51%	4.83%	4.50%	4.93%	3.60%
124	6.50%	6.45%	6.89%	3.23%	7.00%	6.35%	8.38%	6.77%	4.69%	9.51%	4.83%	4.50%	4.93%	3.60%
125	6.50%	6.45%	6.89%	3.23%	7.00%	6.35%	8.38%	6.77%	4.69%	9.51%	4.83%	4.50%	4.93%	3.60%
126	6.50%	6.46%	6.89%	3.23%	7.00%	6.35%	8.44%	6.76%	5.51%	9.90%	4.46%	5.50%	4.94%	3.60%
127	6.50%	6.46%	6.89%	3.23%	7.00%	6.35%	8.44%	6.76%	5.51%	9.90%	4.46%	5.50%	4.94%	3.60%
128	6.50%	6.46%	6.89%	3.23%	7.00%	6.35%	8.44%	6.76%	5.51%	9.90%	4.46%	5.50%	4.94%	3.60%
129	6.50%	6.46%	6.89%	3.23%	7.00%	6.35%	8.44%	6.76%	5.51%	9.90%	4.46%	5.50%	4.94%	3.60%
130	6.50%	6.46%	6.89%	3.23%	7.00%	6.35%	8.44%	6.76%	5.51%	9.90%	4.46%	5.50%	4.94%	3.60%
131	6.50%	6.46%	6.89%	3.35%	7.00%	6.45%	9.47%	6.78%	5.67%	7.12%	4.10%	5.50%	4.94%	3.60%
132	6.50%	6.46%	6.89%	3.35%	7.00%	6.45%	9.47%	6.78%	5.67%	7.12%	4.10%	5.50%	4.94%	3.60%
133	6.50%	6.46%	6.89%	3.35%	7.00%	6.45%	9.47%	6.78%	5.67%	7.12%	4.10%	5.50%	4.94%	3.60%
134	6.50%	6.46%	6.89%	3.35%	7.00%	6.45%	9.47%	6.78%	5.67%	7.12%	4.10%	5.50%	4.94%	3.60%
135	6.50%	6.46%	6.89%	3.35%	7.00%	6.45%	9.47%	6.78%	5.67%	7.12%	4.10%	5.50%	4.94%	3.60%
136	6.50%	6.46%	6.89%	3.36%	7.00%	6.45%	9.39%	6.75%	5.82%	6.80%	4.14%	5.50%	4.94%	3.60%
137	6.50%	6.46%	6.89%	3.36%	7.00%	6.45%	9.39%	6.75%	5.82%	6.80%	4.14%	5.50%	4.94%	3.60%
138	6.50%	6.46%	6.89%	3.36%	7.00%	6.45%	9.39%	6.75%	5.82%	6.80%	4.14%	5.50%	4.94%	3.60%
139	6.50%	6.46%	6.89%	3.36%	7.00%	6.45%	9.39%	6.75%	5.82%	6.80%	4.14%	5.50%	4.94%	3.60%
140	6.50%	6.46%	6.89%	3.36%	7.00%	6.45%	9.39%	6.75%	5.82%	6.80%	4.14%	5.50%	4.94%	3.60%
141	6.50%	6.80%	6.89%	3.44%	7.00%	6.45%	9.28%	6.76%	6.04%	6.80%	4.39%	6.00%	5.28%	3.60%
142	6.50%	6.80%	6.89%	3.44%	7.00%	6.45%	9.28%	6.76%	6.04%	6.80%	4.39%	6.00%	5.28%	3.60%
143	6.50%	6.80%	6.89%	3.44%	7.00%	6.45%	9.28%	6.76%	6.04%	6.80%	4.39%	6.00%	5.28%	3.60%
144	6.50%	6.80%	6.89%	3.44%	7.00%	6.45%	9.28%	6.76%	6.04%	6.80%	4.39%	6.00%	5.28%	3.60%
145	6.50%	6.80%	6.89%	3.44%	7.00%	6.45%	9.28%	6.76%	6.04%	6.80%	4.39%	6.00%	5.28%	3.60%
146	6.50%	6.80%	6.89%	3.52%	7.00%	6.45%	9.21%	6.77%	6.27%	6.80%	4.22%	6.00%	5.28%	3.60%
147	6.50%	6.80%	6.89%	3.52%	7.00%	6.45%	9.21%	6.77%	6.27%	6.80%	4.22%	6.00%	5.28%	3.60%
148	6.50%	6.80%	6.89%	3.52%	7.00%	6.45%	9.21%	6.77%	6.27%	6.80%	4.22%	6.00%	5.28%	3.60%
149	6.50%	6.80%	6.89%	3.52%	7.00%	6.45%	9.21%	6.77%	6.27%	6.80%	4.22%	6.00%	5.28%	3.60%
150	6.50%	6.80%	6.89%	3.52%	7.00%	6.45%	9.21%	6.77%	6.27%	6.80%	4.22%	6.00%	5.28%	3.60%