



For over 25 years, AFMS has been helping some of the largest shippers in the U.S. negotiate Best-in-Class shipping rates. AFMS specializes in transportation price benchmarking, carrier contract negotiation support, carrier invoice auditing, and reporting services for small package, air freight, ocean freight, LTL and FTL. We offer a “no cost” benchmarking evaluation of your carrier contracts to identify savings opportunities.

The AFMS team, truly are pricing experts in every mode of transportation. AFMS is backed by a team of over 40 former carrier pricing executives, that managed contracts for UPS, FedEx, DHL, UTi, CEVA, TNT, Purolator, Canada Post, USPS, Old Dominion, YRC, Hyundai, US lines, Panalpina, Topocean, forwarders and many other carriers in the U.S. and Europe, before joining the AFMS team.

AFMS has benchmarked & negotiated over 2,500 contracts for some of the largest shippers in the U.S. and Europe, saving over 2 billion dollars in shipping costs.

AFMS reviews a company's current carrier(s) agreements and discounts, making sure they are market competitive and in-line with other shippers with similar package characteristics and shipping volumes.

The process for our clients is VERY SIMPLE, and usually takes about 2 weeks to complete; It starts by reviewing 1-3 months of your shipping invoices, this will allow AFMS to do a detailed review of the services being used and discounts being given.

Our benchmarking and reports are very detailed and accurate. We point out savings opportunities that even the most sophisticated logistics organizations often overlook.

Our Inside knowledge of the market is unparalleled; Our services, save companies an average of 15-25 % on shipping costs annually.

We understand complicated supply chains; Our deep knowledge of the carrier pricing programs and cost models, allows AFMS to provide our clients with a superior advantage as they prepare and help negotiate their clients' carrier transportation contracts.

## CONTACT INFO:

COMPANY:

AFMS

PHONE:

800.246.3521

WEBSITE:

[www.afms.com](http://www.afms.com)

EMAIL:

[Mike.Erickson@afms.com](mailto:Mike.Erickson@afms.com)

THE  
2018-19

H  
O  
T

COMPANIES



**EXECUTIVE  
STATEMENT**

“AFMS is honored to have helped so many large and small businesses, both in the United States and Europe, over the last 25 years. It has been a pleasure helping our clients achieve Best-in-Class pricing solutions within their supply chains carrier network.”

If we can be of any help to you and your business, please let me know.

Mike Erickson, CEO, AFMS

[Mike.Erickson@afms.com](mailto:Mike.Erickson@afms.com)

(800) 246-3521

[www.afms.com](http://www.afms.com)